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page 6143
                  UNITED STATES DISTRICT COURT
1
EASTERN DISTRICT OF NEW YORK
2 ----X
                                  : 99-CV-7392ROBERT A. FALISE;
            (JBW)
LOUIS KLEIN,
4 JR.; FRANK MACCHIAROLA; and :CHRISTIAN E. MARKEY, JR.,
   AS TRUSTEES,
                                :
6
         Plaintiffs,
                                      United States Courthouse
                              Brooklyn, New York
-against-
7
                                 :THE AMERICAN TOBACCO COMPANY;
   R. J. REYNOLDS TOBACCO COMPANY; :B.A.T. INDUSTRIES, PLC; BROWN &
8
January 16, 2001
9 WILLIAMSON TOBACCO CORPORATION; : 9:30 a.m.PHILIP MORRIS
INCORPORATED;
10
   LIGGETT GROUP, INC.; and :LORILLARD TOBACCO COMPANY,
11
                                                   Defendants.
12 ----X
                TRANSCRIPT OF CIVIL CAUSE FOR TRIAL
BEFORE THE HONORABLE JACK B. WEINSTEIN
                   UNITED STATES DISTRICT JUDGE
14
   APPEARANCES:
15
   For the Plaintiffs: ORRICK HERRINGTON & SUTCLIFFE, LLP
16
17
                         666 Fifth Avenue
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York, New York 10102-0001
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                             PETER A. BICKS, ESQ.
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                         BY: EDWARD J. WESTBROOK, ESQ.
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                             DONALD A. MIGLIORI, ESQ.
ANNE KEARSE, ESQ.
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page 6143
page 6144
                       FOR THE DEFENDANTS:
1
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6 Lorillard Tobacco Co.Reynolds:
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TRAURIG, LLP
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                             Met Life Building
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                              New York, New York 10166
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9
JOEL M. COHEN, ESQ.
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CHARLES MOLSTER, ESQ.
14
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                                Morristown, New Jersey, 07962
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23
24
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    FOR THE DEFENDANTS: (Contd.)Liggett Group, Inc.
BENSON, TORRES
page 6144
page 6145
                                    & FRIEDMAN, LLP
1 Brook Group Ltd:
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2.
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 3
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                                Winston-Salem, North Carolina 27102
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                                BY: THOMAS D. SCHROEDER, ESQ.
8
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12
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14
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16
17
18
19
   Court Reporter:
20
                               Henry R. Shapiro, OCR
21
                                225 Cadman Plaza East
Brooklyn, New York
2.2
23
        Proceedings recorded by mechanical stenography.
24
                      Transcript produced by CAT.
25
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page 6146
             THE COURT: We're waiting for a sentence. We might
 2 as well do some work here. Court Exhibit 69, Court 70, Court
   72, Court 75 and Court 80. All have been entered by the
 3
 4
    reporter. I have them all admitted. I have a motion from
 5
    Lorillard to strike, or in the alternative a limiting
 6
   instruction.
 7
             MR. MANSFIELD: You resolved that motion yesterday.
 8 It's date stamped today. I have a notice of motion to strike
 9 Court Exhibit 97, Liggett moving for an order striking three
    exhibits. Leonard Feiwus for Liggett. These are the three
10
11
    exhibits.
             One of them, 911 the plaintiffs have agreed to
12
13 redact. They predate any alleged involvement by Liggett in
14 any wrongdoing. Your Honor has previously given the
15 instruction that advertisements that predate any alleged
16 wrongdoing by the defendant do not -- cannot be the basis for
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17 any substantive liability. 18 Your Honor has ruled that they could come in as 19 evidence but with that limiting instruction, we'd ask for the 20 same instruction. 21 THE COURT: Any objection? 22 MR. WESTBROOK: Those are responsive to professor 23 Martin. 24 THE COURT: I'll give the instruction when the jury comes in. 76050.924, 76050.911, 76050.4671 are all admitted, 25 page 6146 page 6147 only for the purpose of showing action before any wrongdoing 1 is charged. Wrongdoing is claimed. 2 MR. FEIWUS: And cannot be the basis for any 3 4 substantive liability. THE COURT: And cannot be the basis for substantive 5 6 liability. The documents may support an inference of 7 continuing conduct. 8 MR. FEIWUS: Thank you, your Honor. 9 We'd like to remind the Court at the close of the joint defendants' case we have three exhibits that we'd like 10 11 to move into evidence and publish to the jury. THE COURT: When it's appropriate, take action. 12 13 MR. FEIWUS: Thank you, your Honor. 14 THE COURT: You want to publish these to the jury? 15 MR. FEIWUS: Those aren't the three that I want to 16 publish. THE COURT: The motion to strike Court Exhibit 97 is 17 18 granted and denied in part. 19 I have a motion, I think we spoke about it yesterday, 20 defendant's motion to exclude from evidence the Federal Trade 21 Commission staff report on the cigarette advertising 22 investigation which is Court Exhibit 98. 23 Anybody wish to address this further? MR. WESTBROOK: By way of background we were 2.4 25 discussing a number of government reports that Mr. Bernick page 6147 page 6148 1 wanted to put in. Mr. Bernick over the evening, at least as 2 to one of them and probably the others, selected portions. This motion deals with the document that we want to put in, 3 another government report, so Bicks will address that. 4 MR. BICKS: If I may, let me give you the redacted 5 6 portions that we want to introduce. Plaintiff's Exhibit 7 50220. 8 This is a 1982 government report on the question of 9 consumer awareness and we redacted it to take out any issues 10 that does not relate to the key issue in the case, which is 11 consumer awareness. 12 So your Honor knows this was a document that was 13 disclosed in connection with Professor Hanson's terms, a 14 portion of the document was used in cross-examination of 15 Professor Viscusi, now in connection with the clean up of our 16 case and the rebuttal portion, in light of some of the things 17 that were said by Professor Martin, relating to the polls that are discussed in there, some of the Ropper and Gallop polls, 18 19 we'd like to move the portions that deal with consumer 20 awareness to evidence. I read the three arguments that the defendants made. 21 22 They say this is not trustworthy. I would like alert the 23 Court to the fact that the surgeon general in its 2,000 report 24 actually cites this document. This is the May 1981 FTC stat 25 report that is now before the Court.

page 6148 page 6149 The notion that this staff report is done by 1 individuals who have expertise in the area of advertising and so forth is untrustworthy in light of the fact that the 2,000 3 surgeon general's report cites it. I don't believe is a well 5 founded argument. 6 The second argument that it has limited relevance to 7 the case. As your Honor knows we just put in the jury 8 instruction yesterday, a common knowledge defense for the 9 defendants, and obviously the critical issue in the case is this question of knowledge, and as the Court knows the 10 defendants have called numerous experts who have discussed the 11 polls that are again discussed in this FDC report. 12 13 The notion that this is not relevant, I don't think is well founded and the motion, there is unfair prejudice I 14 also don't think is founded -- well founded. 15 Again, this FTC report and the FTC actions, the 16 17 defendants have addressed this issue in their case. This FTC 18 report dealt with a number of things. One of the things it dealt with was warning labels 19 20 and their efficacy. We're not using that portion of the report and the defendants have attempted to discount the weight of 21 22 this report by pointing out that the recommendation in here, 23 which relates to warnings, again which are redacted and not 24 part of what we seek to use, was not accepted by the 25 government, and again, Professor Viscusi and I think Martin as page 6149 page 6150 1 well attacked the polling data that is used and discussed in this report, the Ropper and the Gallop poll and we think in 2. light of the fact that we have redacted it, that it deals with 3 4 a central issue. I have offered to the defendants the opportunity to 5 put in any portion of the report that they would like to put 6 7 in and I have also made sure that there wasn't -- I made 8 effort to redact anything that related to acute smoking, if there is a sentence I missed I will make sure that the 9 10 defendants -- we sit down and take that out. 11 I made an effort to make sure there was not anything 12 in there on youth marketing and that caveat, obviously if there is a sentence that they would like out I'm perfectly 13 willing to work with them and do that, but this is a --14 15 probably a four hundred page report and we have redacted it, 16 taken out any issue that does not deal with the key issue in 17 this case. MR. BERNICK: That is a very disingenuous argument. 18 19 It usurps the jury in this case. It deals with the question 20 whether there had been adequate information that has gone to 21 the consumer. That's the problem. It's a Rule 403 problem. 22 Number two, this is the staff report that was issued. 23 If you go through our brief we quote it. The thing is arrive 24 with discussion has the word gotten out, are consumers aware, 25 what is their level of awareness. It's like introducing a page 6150 page 6151 whole new expert on the stand through this document. 1 2 It's an assessment that is done for statutory purposes that the jury won't understand. What is the statutory 3 4 purpose? This is the staff report that lead to the warnings. 5 What they did was dip in the stream of what Congress would determine, what warning would be issued and they plunged out the staff record, which became the predicate for the

8 warnings. 9 What the FTC did, we have to look at the adequacy of 10 the warns and discharged our statutory authority. We must find 11 that consumers must be misled. That is what triggers their statutory active to make a decision. It's not pursuant to 12 13 statutory authority and not through a statutory agency --THE COURT: When was the report actually written? 14 MR. BICKS: 1981. 15 16 MR. BERNICK: The rotational warnings were taken up in 1981 and 1982. 17 18 THE COURT: It's marked in the library of FTC of 19 1982. MR. BICKS: That is when it was filed with the 20 21 library. 22 THE COURT: Yes, May 1981. 23 MR. BICKS: We know that from the 2,000 surgeon general's report that cites it as an authoritative report. 24 25 MR. BERNICK: The first pages recite what their page 6151 page 6152 acting pursuant to, their statutory authority to make 1 recommendation, pursuant to the powers that are conferred on them through section 5 of the FTC Act, which deals with the 3 4 question of misleading information. 5 It says whether the failure to warn, page 1, line 5, 6 whether the failure to warn constitutes an unfair or deceptive 7 act or practice within the meaning of section 5 of the FTC Act. It's pursuant to their authority under section 5 that 8 they're going ahead and making all of these findings, which 9 10 then became a predicate for changing the warning system. 11 They're taking a government agency with authority to 12 act under section 5, the government agency does that pursuant 13 to their authority, they make recommendations, that than prompts the rotational warning system. 14 This jury considering the issue where there has been 15 some kind of deception sees an FTC staff report that says 16 17 there is deception, and yet the FTC is doing it for a 18 statutory purpose. Basically, you now have an agency acting 19 under their authority replacing the province of the jury. 20 This is exactly why -- this is the same issue that 21 had in the breast implant litigation in connection with the FTC issues there. They don't come before the jury because 22 23 they're so confusing and so prejudicial. 24 That is number one. They never offered this through 25 a witness at all. It was not subject to cross-examination page 6152 page 6153 concerning this report in terms of the substance of the 2 report. They're now coming in in rebuttal and saying you 3 listened to this evidence for two months and now we'll give 4 you a staff report, which tells you what you should do. 5 Number 3, this same process led to the process not to 6 adopt the synergy warning. This was the same process. We 7 don't want to do a synergy warning, we're not being permitted 8 to get into that, their permitted to get into it for this 9 purpose. You obviously have a hearsay problem that has to 10 be -- cannot be addressed. 11 We cannot cross-examine a witness who is relying upon 12 this. We don't have any ability to do it. This is the 13 functional equivalent of telling the jury, here is a roadmap 14 how you should decide the case. 15 Now, if they want to use polling information, which 16 was the -- as I said, the argument was so disingenuous. He

talks like it was all about polling information. 17 18 They have all kinds of witnesses who dealt with the 19 polls. There is a summary table that deals with polls. If 20 they want to offer in the summary table that deals with polls we don't have an objection. What we have is an objection to 21 22 the analysis and all the action of the FTC acting pursuant to 23 its authority. 24 I don't see anything that more squarely invades the 25 province of the jury, telling them, hey an agent looked at page 6153 page 6154 deceptive practices. 1 THE COURT: I think I'll have to go through the 2 3 document. It falls just short of being an ancient document. 4 MR. BICKS: That is correct. The statutory authority 5 that Mr. Bernick points to is the basis for the government 6 report exception to the hearsay rule, something done pursuant 7 to authority. 8 We're not putting in any statement in here about any 9 advertising is misleading or anything like that. We've taken that out. All we're doing is putting in the analysis done to 10 11 government authority as to the polling data that has been 12 discussed before the jury. 13 A portion of this did get admitted through Professor 14 Viscusi, but it was a paragraph of the report, and then there 15 was redirect to point out exactly what Mr. Bernick says, that undercuts the weight of anything that the FTC did, because 16 17 Congress did not adopt the recommendation that was made in a portion of this that we're dealing with, which is warnings 18 19 issues. 20 This has been a document that has been discussed before the jury and now in connection with the rebuttal case, 21 22 we're seeking to put in the additional aspect that again deal with issues that have been discussed in cross-examination. 23 MR. BERNICK: The part we sought to exclude --2.4 THE COURT: I will go through it. You both have the 25 page 6154 page 6155 document before you. 1 2 MR. BERNICK: While we're up here, we have an 3 additional, I think this is maybe the final list that we'll be 4 offering of exhibits. I don't believe there is any objection 5 to them. 6 (Shown to court.) 7 THE COURT: This is Court Exhibit 100. These are 8 going to be introduced today. 9 MR. BERNICK: Yes, your Honor. There is no 10 objection. THE COURT: Admitted, and one exhibit is withdrawn 11 12 that was already admitted. 13 MR. BERNICK: Yes, that is correct as indicated 14 there. 15 THE COURT: GK300199 is withdrawn. 16 The court reporter will take Court Exhibit 100 and 17 enter it into the record at this point, all of those numbers. 18 MR. WESTBROOK: There is an exhibit on there, GK300144 that we did notify the defendants that we objected 19 to. I thought it was being withdrawn. 20 MR. BERNICK: This was not. 21 THE COURT: Let me see it. 22 23 MR. WESTBROOK: This is a statement by the company 24 made to the Federal Trade Commission. 25 MR. BERNICK: They have now, you will see in the

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1 rebuttal documents, they still continue to take issue how the
    tar and nicotine levels were set, as if it was deception on
    your part. We told the FTC their procedure was not a reliable
 3
    procedure. This is an ancient document. It was given to the
 4
     FTC before they adopted it and they decided to go forward.
 5
             MR. WESTBROOK: This was covered by Dr. Townsend.
 6
              THE COURT: I will admit it. The reporter will enter
 7
 8
    all the exhibits except for the bottom one.
 9
    Defendant's Exhibits.
10
    DX-Austern-02
11 DX-Harris-13B
   DX-Appleton-07
12
13
    DX-Appleton-11 ARF-000151
14
    ARF-001470
15
   Gi-300082
16 GJ-000106
17 GJ-000107
18 GK-300144
19 GZ-200345
20 GZ-200345
21
   GZ200404
22 GZ-200673
23 GZ-200996
24 GZ-201200
25
   GZ-201202
page 6156
page 6157
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    SA-300214
 2
    TG-000015
   WZ-000589
 3
 4 DEM-012150
 5 DEM-007140
 6 DEM-007142
 7
   DEM-001456
 8
    DEM-012071.
             MR. BERNICK: One matter of consequence on the
9
10 damages. I now have a letter relating to damages and it
11
    pertains to the process here this morning, if your Honor wants
12
    to take it up now, the question of who is going to testify
13
    about damages and what we're going to do about it, or if you
    wanted to continue to talk about the documents.
14
15
             THE COURT: We'll adjourn the trial for just a moment
    while I take up a sentence. It's my intention to go over
16
17
    Court Exhibit 999 and allow a good deal of it, but exclude
    material. If you want to hold it and try to reach an
18
19
    agreement, fine. There is still some reference to juveniles,
    certainly all the polling information directly and indirectly
20
21
     should come in. If you want to work it out fine, otherwise
22
     I'll take care of it.
23
             (Recess taken.)
24
             (Trial continued.)
25
             THE COURT: Bring in the jury.
page 6157
page 6158
              (Jury present.)
 1
 2
              THE COURT: Good morning, everybody. We're
     approaching the end of the testimony. We hope that sometime
 3
 4
    by early afternoon you will have heard all the testimony.
 5
    We've been working on documents, some of which you have seen,
    some of which you haven't seen, which were admitted. Some in
    your presence and some out of your presence and there will be
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more. I have on my desk 76050.911. Chesterfield. L&M 8 9 76050.924. L&M and this other Chesterfield. I think you have seen these in one form or another. Something similar. 10 11 76050.4671. They're admitted only for the purpose of showing 12 13 action before any wrongdoing is claimed. They're earlier, 1950 or earlier and they cannot be the basis for liability. 14 15 But the documents may support an inference of continuing 16 conduct, that is they continue to do that after the charge 17 that they began to violate the law, which is involved in this 18 case, is that clear? 19 MR. FEIWUS: The point is specifically with respect 20 to Liggett. THE COURT: These are Liggett documents. 21 22 Do you want to take them please. I also want to take 23 up a matter that occurred at the end of the last session. Last Friday you remember I asked some questions of Dr. Mendelsohn 24 about one of the trust claims files she was working on. I 25 page 6158 page 6159 didn't mean to suggest that the adequacy of the medical 1 information in the trust claims files is not relevant to the trust claims seeking recovery from the defendants. That is 3 4 the adequacy of the claims is for you to decide based upon the 5 evidence, because based on those claims and payments made on 6 the claimant, the trust is asking you to make award against 7 the tobacco company. 8 What the doctor testified to was relevant. Anything further before we begin this morning's 9 10 activities? 11 MR. BERNICK: Nothing, your Honor. MR. WESTBROOK: No, your Honor. 12 13 THE COURT: Now, with respect to the rest of this, just so that you can have in mind where we think the case is 14 going, if we finish the testimony today, we will be meeting 15 this afternoon as we met yesterday to tie-up a lot of loose 16 17 ends, the charge and list of exhibits, all of which is fairly 18 complicated, as you can appreciate, we want to simplify as 19 much as we can the list of exhibits that go into the jury room 20 so you'll be able to deal with them in an very systematic 21 way. 22 If we accomplished that by the end of the day, then I would like you to come in tomorrow, Wednesday at 9 a.m. The 23 reason for that is that if you come in at 9:00 a.m., we think 24 25 that the plaintiff can reduce its summation, it's a very page 6159 page 6160 complex summation, they're try to reduce it to about three hours, the defendants will do the same thing, than there will 3 be a rebuttal, that will be their part of it, and then 4 Thursday you have a medical appointment, right, so you cannot 5 be in, we cannot proceed on Thursday. 6 Then Friday I will probably want you to come in again 7 at 9:00 a.m., and I will have a rather lengthy charge, you 8 will have copies, and we'll go over it. You'll be able to 9 deal with the case readily. You are a very good jury and I watched you. We want 10 11 to try to get it prepared so that it's as easy as possible for you to proceed. That will mean Friday morning I will charge 12 13 you, it's an extensive charge, it will take a couple of hours, you will have a list of questions and things, and you'll begin 14 15 your deliberation on Friday. That's the way it shapes up. 16 I would like you to be able to arrange, if you can to

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come in nine o'clock tomorrow and nine o'clock Friday, if it's
17
   not too inconvenient, we'll serve lunch both those days as
18
19
   well as today.
20
             Okay. Proceed.
21
              MR. BERNICK: We're ready to proceed.
2.2
              THE COURT: Yes, go ahead.
              MR. BERNICK: We'll now play the video deposition of
23
24
    Marianna Smith. Marianna Smith used to be the executive
     director of the Mansville Trust, when first formed.
25
page 6160
page 6161
              THE COURT: Court Exhibit 101 is the charge with
1
 2.
     respect to Dr. Mendelsohn.
 3
              (Tape played.)
 4
              Is there much more of this?
 5
              MR. BERNICK: I think that concludes the video. We
    have some portions that we'd like to read.
 6
7
             THE COURT: Then let's take a break.
 8
              (Recess taken.)
 9
              (Followed on next page.)
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12
13
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2.4
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page 6161
page 6162
1
              (Case on trial resumed.)
 2
              (Jury not present.)
 3
              MR. BERNICK: As a matter of logistics, I think
 4
    probably between the next video and the couple of things that
    will be read, we will be out of evidence by noon or shortly
 5
    before noon. There are, however, some details and what might
 6
 7
    be appropriate is to then break and we can come back.
 8
             THE COURT: I will see if I can get their lunch
9
    around noon.
10
              (Jury now present.)
11
              THE COURT: Yes, proceed please.
12
              MR. BERNICK: Good morning, ladies and gentlemen.
13
    Just a couple of things that dropped out of the videotape.
14
    Marianna Smith (reading):
15
              Let's talk about a few more.
16
              "Question: Did you have any contacts with the Tobacco
17
    industry back in this period of time that you were an
18
     executive director of the Trust?
              "Answer: No I don't think so.
19
20
              "Question: Are you aware of any context that took
21
     place between anybody representing or affiliated with the
22
    Tobacco industry on the one hand and anybody at the Trust on
23
    the other hand?
24
              "Answer: Not that I know.
25
              "Question: Are you aware of any representations of
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page 6162
page 6163
 1
     any kind that were played to the Trust by the Tobacco industry
     directly OR indirectly.
 3
              "Answer: No, I am not.
 4
              "Question: Are you aware of any activities of the
     Tobacco industry that affected Trust operations back during
 5
 6
     the period of time that you were an execute administrative
 7
     director of the Trust?
 8
              "Answer: No, I don't know of any impact they had on
 9
     us at the time that I have knowledge of."
              Then we have a videotape for another Smith -- Greq
10
     Smith that lasts I think about 15 -- 17 minutes. Mr. Smith
11
     used to be a claims resolution person for the Trust. If we
12
     could get the light, Your Honor. I am sorry.
13
14
              (Mr. Bernick reading)
15
              "Question: State please take your full name for the
16
     record.
17
              "Answer: Lelan Gregory Smith.
18
              "Question: I'd like to go back in time to when you
     began working with the asbestos claims facility. Could you
19
20
     please describe what that asbestos claims facility is?
              "Answer: Well, what it was in those days, it was a
21
2.2
    group of 30-odd manufacturer and a number of insurance
23
     companies who had pooled resources to handle asbestos
24
     litigation nationwide.
25
              "Question: What was their purpose and what was the
page 6163
page 6164
 1
     their modus of handling the cases -- the asbestos cases?
              "Answer: By and large the cases were evaluated on an
 2.
     individual basis and attempts were made to settle them. If
 3
 4
     they didn't settle they went to trial.
              "Question: What was your job specifically with the
 5
 6
     asbestos claim facility?
 7
              "Answer: When I first went there in 1986 I was a
 8
     senior analyst and sometime thereafter I -- probably a year
 9
     later I became a claim supervisor.
10
              "Question: What was specifically your job when you
11
     were senior claim analyst in 1986 for the Asbestos Claim
12
     Facility?
13
              "Answer: I evaluated an attempted to settle asbestos
14
     claim.
15
              "Question: When you attempted to settle claims were
16
     you attempting to settle the claim for the participants in the
17
     Asbestos Claim Facility?
              "Answer: That's correct, yes.
18
19
              "Question: How many other people were handling the
20
     claims in 1986?
21
              "Answer: At the facility or -- so we are clear on
22
    the time period, before I actually went to Princeton to work
23
     or after I was there?
24
              "Question: After you were there.
25
              "Answer: Oh, I suppose there were on the order of 30
page 6164
page 6165
     people who do what I did in some fashion or other.
 1
 2
              "Question: When you say 30 other people, were you
     doing what you did, meanwhile you were a senior claim analyst?
 3
 4
              "Answer: Basically, yes. There were other -- a
 5
    couple of other senior analysts. Most of the of the people
    there were analysts. As I recall, there were three claim
 6
     supervisors and a claim manager.
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8 "Question: What were your responsibilities as claim 9 supervisor? 10 "Answer: I had over approximately four or five of 11 the claim analysts, and I had responsibility for a particular region and which sort of loosely defined what would have been 12 13 the Midwest. Also, I had responsibility for all of the FELA 14 cases nationwide. 15 "Question: Did you settle claim yourself while you 16 were the claim supervisor? 17 "Answer: Yes. 18 "Question: Did you settle claim yourself while you 19 were the claims supervisor. "Answer: Yes. 20 "Question: For ACF? 21 22 "Answer: Yes, frequently. 23 "Question: How did the asbestos claims facility 24 settle cases? 25 "Answer: I'm not sure I understand your question. page 6165 page 6166 "Question: How did the Asbestos Claim Facility handle 1 2 the claim in order to reach a settlement? "Answer: Well, we would have a liaison counsel in 3 4 various jurisdictions. They would conduct discovery on each 5 of the cases individually, for the most part, or in certain 6 jurisdictions courts where -- Ohio comes to mind, they handled huge numbers of claims at the same time. They would conduct 7 discovery and provide us with the information from discovery. 8 9 We would undertake to evaluate and negotiate the cases. 10 "Question: Did you use any forms to evaluate the 11 claims while you were with the Asbestos Claim Facility? 12 "Answer: Yes, we had forms. 13 "Question: Was there a name for the form -- for just 14 an evaluation form? "Answer: It was probably something like a case and 15 analysis form or something on that order. 16 17 "Question: Would that be similar to what eventually 18 the Trust would be using as a case analysis summary? 19 "Answer: Yes. 20 "Question: When you settled -- strike that. When you 21 handle the claims for the Asbestos Claims Facilities what information did you look for in order for you to arrive at the 2.2 23 a value for a claim? 24 "Answer: Well, we would look for medical reports. 25 We would determine if the individual had a smoking history and page 6166 page 6167 what that smoking history might be. On indication or 2 depending and how close to trial you were, sometimes you had 3 expert reports both from the plaintiff's side and the defense 4 side, the typical sort of information that you would use to 5 evaluate any kind a claim. 6 "Question: Did you look for exposure information, 7 exposure to asbestos? 8 "Answer: Of course. 9 "Question: You testified before that you looked at the smoking history of I guess they would be plaintiffs who 10 11 had made claims against the Asbestos Claim Facility. Was the 12 purpose of looking at the smoking history to take something --13 to take a smoking discount for the people who were smokers? 14 "Answer: Yes. 15 "Question: Describe what a smoking discount is? 16 "Answer: Well, I think different people arrive at

that in a different fashion but certainly I will look at how 17 18 many years they smoked, how many -- how many packs per day they smoked, how long they had been smoking, whether or not 19 20 they had quit smoking and how long before that point in time they ceased smoking. If I didn't mention what kind of 21 22 cigarettes they smoked, whether they would be filtered or unfiltered cigarettes. Those sorts of factors. 23 "Question: Why did you look at those factors that you 24 25 just mentioned when determining what the smoking discount page 6167 page 6168 should be? 1 "Answer: Because it's at least in my experience in 2 asbestos litigation it's long been known that cigarette 3 smoking can damage your lungs and that cigarette smoking can 4 5 contribute to the development of lung cancer and I think that's been common knowledge since back in the 60s when the 6 7 surgeon general put the warnings on the packages. 8 "Question: My question is more -- actually a little 9 more specific. Why did you look at the specific factors that you talked when determining what the smoking discount should 10 11 be. For example, when you said whether the cigarette was filtered or unfiltered? 12 13 "Answer: I have a simplistic basis. That's what I 14 have been trained to do. 15 "Question: Why do you believe you have been trained 16 to look at those factors. 17 "Answer: For the reasons just stated, because those 18 were important factors in determining possible causation of 19 various lung disease. 20 "Question: Would the same apply to all the other 21 factors that you described before, that each of the factors 22 might have an impact on your evaluation as to what the smoking discount should be for that individual? 23 "Answer: Well, it might or might. 24 25 Claims evaluation is not an exact science by any page 6168 page 6169 stretch of the imagination. Personally what I have tried to 1 2 do is learn as much as I possibly could about a given 3 plaintiff. 4 I don't believe, as I sit here today, that I've ever taken one factor and said, oh, yes, this person's claim is 5 worth zero because of this one particular factor. I tried to 6 7 get a total picture of that person. 8 "Question: That's a good point. I think we are --9 I'm trying to reach that point as well, which is simply you 10 look at all the factors that you can gather that you have 11 enumerated. Each of those factors would be helpful for you in 12 evaluating a claim? 13 "Answer: That's correct, yes. 14 "Question: While you were with the asbestos Claim Facility did you take a smoking discount for lung cancer? 15 16 "Answer: Yes. 17 "Question: What was the range of the smoking discount 18 for lung cancer while you were at amount of the ACF. By the way when I use the term ACF I mean the Asbestos Claim 19 20 Facility. "Answer: I understand. I suppose it could have been 21 22 as much as 50 percent and as little at five percent. A fairly 23 broad range. 24 "Question: If a person was a current smoker and had 25 lung cancer would you take a smoking discount for that person?

```
page 6169
page 6170
 1
              "Answer: Yes.
              "Question: Did you take smoking discounts for a
 3
     person who alleged a pleural disease, and also, was alleging
     fear of cancer?
 4
 5
              "Answer: Probably, but not because the smoking had
 6
     anything to do with the pleural disease.
 7
              "Question: Is it your opinion that pleural does not
 8
     have anything to do with smoking?
 9
              "Answer: I've never seen any definitive studies that
10
     would indicate that.
              "Question: Then I assume that the reason you would
11
     take the smoking discount is if the person is alleging fear of
12
13
     cancer, and presumably that would include lung cancer, if the
14
     person is smoking, part of the fear of cancer you would
     attribute to smoking?
15
16
              "Answer: I would think so, yes.
17
              "Question: Has there ever been any definitive study
18
    to your knowledge that smoking increases the prevalence of
19
     asbestosis?
20
              "Answer: Not that I've ever seen.
21
              "Question: In what year did you leave the Asbestos
22
    Claim Facility?
23
              "Answer: 1988.
24
              "Question: You mentioned before that you began
25
     working for the Trust in March of 1988?
page 6170
page 6171
 1
              "Answer: That's correct.
 2
              "Question: What was your title when you began working
     for the Trust in March of 1988?
 3
 4
              "Answer: I was the manager of the western region.
              "Question: To whom did you report while you were at
 5
     the Trust as manager of the western division?
 6
 7
              "Answer: Initially reported to Paul Loehr and then
 8
     after a time Dan Thurston came on board as director of
 9
    claims. He would have been in a position between Mr. Feeley's
     position and my position and Mr. Loeher's position. I believe
10
11
     he was director of claim at that time.
12
              "Question: Did you have any other informal reporting
    at the Trust? In other words, did you report uniformly to
13
     anybody else at the Trust besides the formal report to
14
15
    Mr. Loeher?
16
              "Answer: Oh, I think -- well, there were lots of
17
    reports again, generated, computer reports, how many cases
    were settled, what they settled for. I assume that everyone
18
19
    in the Trust had access to those questions.
20
              "Question: I'm sorry. When I said report, I didn't
21
     mean a written report. I meant to whom did you report, or did
22
     you report to anybody else uniformly while you were at the
23
     Trust? In other words, did you have to report to Marianna
24
     Smith about what you were doing as the manager of the western
25
     region?
page 6171
page 6172
              "Answer: Oh, sure. I mean she was everyone's
 1
 2
     superior at that point in time. She was the executive
 3
     director and if there was something she wanted to know about,
 4
    it was up to me to tell her. It would have been my
 5
    responsibility.
 6
              "Question: Another thing I could have meant was did
 7
     she get reports from you, either uniformly or through written
```

```
about the status of the settlement of cases?
 8
 9
              "Answer: Oh, sure.
10
              "Question: Were there other people who would be
11
     receiving those types of informal reports about the settlement
12
     of cases?
13
              "Answer: I would have to assume they eventually
     wound up in the financial department. I would have to assume
14
15
     that David us stern saw them can you did he personally settle
16
     5,000 pre C claim and review the settlement of approximately
17
     8,000 more?
18
              "Answer: Yes were the pre-C claims settled in
19
     groups?
20
              "Answer: For the most part, yes.
              "Question: Can you give us a percent on what the most
21
22
    part is for the pre-C claim?
23
              "Answer: Oh, it would have been somewhere in the 90
24
     percent. Every now and again there were would be a claim or
25
     number of claims for a particular group for whatever reason
page 6172
page 6173
     had to be treated and somewhat differently, mostly because we
 1
     would be worlds apart in trying to settle that particular
     case. So they would be taken out and given a closer look.
 3
 4
              "Question: To term what the codefendants were paying
 5
     for the claimants at issue, did you rely on the ACF data?
 6
              "Answer: To a degree, yes.
 7
              "Question: Did you Trust the ACF data for determining
 8
     what the appropriate amount should be paid by the members of
 9
     the ACF?
10
              "Answer: Yes.
11
              "Question: Why did you Trust the ACF data?
              "Answer: Well, because that historically I think was
12
13
    the way that claims were evaluated. It was the way I've been
    trained to evaluate them even when I worked for Pittsburgh
14
     Corning. So I was comfortable with the process and assumed
15
16
     that the process worked.
17
              "Question: It was more than just an assumption; you
18
     yourself were personally involved in the process as well for
19
    the ACF?
20
              "Answer: Sure.
21
              "Question: Would you agree with me that by using the
     ACF data to determine the appropriate amount of payment to the
2.2
     claimants, that implicitly smoking discount was taken because
23
24
     the ACF had taken a smoking discount?
25
              "Answer: If you're working for the same bottom line
page 6173
page 6174
     and, in fact, a smoking discount had been taken, it would have
 2
     been taken into account, yes.
 3
              "Question: Now, you mentioned before that there were
 4
     occasions during the Pre-C -- for the Pre-C claim that you did
 5
     individually evaluate the claims; is that right?
 6
              "Answer: Yes.
 7
              "Question: For those claims did you take a smoking
 8
     discount if the person was a smoker?
 9
              "Answer: Yes.
10
              "Question: And did you apply the same criteria that
11
     you had used while at ACF?
12
              "Answer: Yes.
13
              "Question: When you were working for the Trust and
14
     settling post C claims, did you take a smoking discount for
15
     those people who were smokers?
16
              "Answer: Keeping in mind that during that particular
```

```
time I personally did not do a lot of the evaluations and
17
     settlement of the claims. The claims staff were instructed to
18
19
     do so, yes.
20
              "Question: Would you agree with me that the smoking
21
     discount should be taken considering its effect on the claim's
22
     disability?
              "Answer: Yes.
23
24
              "Question: More specifically, was a smoking discount
25
     based on the impact of the smoking on the claimant's
page 6174
page 6175
    condition.
1
 2.
              "Answer: Yes.
 3
              "Question: We talked earlier about the CAS case
 4
     analysis form which would be a case analysis summary; is that
 5
     correct?
              "Answer: Yes.
 6
 7
              "Question: In a case analysis summary there would be
 8
     deductions taken for certain discounts; is that correct.
 9
              "Answer: Yes.
              "Question: One deduction that was on the Case
10
11
     Analysis Summary form was a shared causation discount?
              "Answer: That's correct.
12
13
              "Question: Would you agree with me that the shared
14
    causation discount almost always refers to the smoking
15
    discount?
16
              "Answer: Frequently it would have been.
17
              "Question: Did the Trust have another discount called
18
    other discounts?
19
              "Answer: Yes.
20
              "Question: Would the other discounts be used for
21
    other possible exposures that weren't smoking?
              "Answer: Other discounts might have been factors not
22
    associated with the causation but factors which might affect
23
     the value in other cases. For example, if you had somebody
24
     who allegedly had a very serious asbestosis and yet, you knew
25
page 6175
page 6176
    that the person was running six miles a day, something like
 1
 2
     that, that might come under other factors.
 3
              "Question: To refresh your recollection, would
 4
     exposure to PCVA be taken as another discount as opposed to a
 5
     shared causation discount?
 6
              "Answer: It might.
 7
              "Question: Would you agree with me that PCVA would be
 8
     a causation issue?
9
              "Answer: Yes, but it depends sometimes on the kind
10
     of weight that a person wanted to give that causation.
11
     Probably something that is easier to discount than other
12
     factors.
13
              "Question: On Exhibit 68 do you see the paragraph
14
     which begins: Next comes several deductions?
15
              "Answer: Umm-humm the sentence reads: Shared
16
     causation almost always refers to the smoking discount?
17
              "Answer: Yes.
18
              "Question: Was that how you trained your evaluators
     shared causation cases would almost all refer to the discount?
19
20
              "Answer: Certainly.
21
              "Question: What was the Cimmino group settlement.
22
              "Answer: What we call the Texas class action.
23
              "Question: How many claims were settled as part of
24
     the Texas class action settlement?
25
              "Answer: Oh, I don't know exactly how many there
```

```
page 6176
page 6177
 1
     were right now. Something in excess of 3,000 or so.
             "Question: Did you individually evaluate each of the
     -- strike that. Did the Trust individually evaluate each of
 3
     the Cimmino claimants or Texas class action claimants?
 4
              "Answer: I think that it -- eventually most of those
 5
 6
     cases were reviewed individually.
 7
              "Question: Was a smoking discount taken for those
 8
     people who were smokers and for whom a smoking discount was
 9
     appropriate in the evaluation of a claim?
              "Answer: In the evaluation process I would say that
10
11
     it was, yes.
              "Question: Who actually settled the Cimmino or Texas
12
13
     class action on this?
14
              "Answer: Marianna Smith.
15
              "Question: Was the information regarding the
   individual evaluation of each of the claims provided to
16
17
    Marianne Smith?
18
              "Answer: Not that I recall, no.
              "Question: Was there a number that the people who had
19
20
     done the individual evaluations thought would be appropriate
     for the settlement of the Cimmino Texas class action?
21
2.2
              "Answer: There was a number, yes.
23
              "Question: Was that number provided to
24
    Marianna Smith?
25
              "Answer: Yes.
page 6177
page 6178
 1
              "Question: Did Marriana Smith settle the Texas class
 2
     action at the number provided by the people who did the
 3
     individual evaluations?
 4
              "Answer: No.
              "Question: Did Marianna Smith follow the
 5
    recommendation of the people who evaluated the Texas class
 6
 7
     action?
 8
              "Answer: Obviously not in the sense that that wasn't
 9
     the number that the cases settled for but I think in the sense
    that she listened to the recommendations. And then there may
10
11
     have been other factors that I'm not aware of but that entered
12
    into the negotiations.
              "Question: Did Marriana Smith settle the case for
13
14
     more than the recommended amount?
15
              "Answer: Yes.
16
              "Question: Yes.
17
              "Question: Was it significantly more than the
18
    recommended amount?
19
              "Answer: Yes.
20
              "Question: Do you recall how much more she settled
21
    the claims for than the amount recommended by the people who
22
     did the individual evaluation?
23
              "Answer: Not, exactly, no.
24
              "Question: Can you give me an order of magnitude?
25
              "Answer: Some number of millions of dollars. I will
page 6178
page 6179
     suggest 30, or 40.
 1
 2
              "Question: Thirty or 40 million dollars more than the
 3
    recommended amount?
 4
              "Answer: Forty is probably on the high side.
 5
    Probably somewhere around 30, I would guess.
 6
              "Question: Regardless of whether it mattered, were
     you disappointed by the amount of the settlement?
```

8 "Answer: I don't know that disappointed is the right 9 term. 10 "Question: What is the right term. 11 "Answer: It was different than what I had recommended, although in my lifetime I've recommended a lot of 12 13 things that people didn't listen to, so, you know, it wasn't a first for that and certainly won't be a last." 14 15 MR. BERNICK: With a very, very short clip from 16 Patricia Houser who became the executive director after 17 Marianna Smith. Would it be faster if I just read it? 18 I think we are done with the video material. 19 MR. STENGL: Your Honor, counsel might indicate when Ms. Houser was at the Trust. 20 MR. BERNICK: Until the end of the year 1999. 21 22 With this supplement could we put on the Elmo please 23 (reading): 2.4 "Question: Ms. Houser, is it fair to say even at the time the final TDP was put in place that the Trust anticipated 2.5 page 6179 page 6180 that there might problems with the TDP? 1 "Answer: Yes. 2 3 "Question: In particular is it accurate to say that 4 the Trust had been troubled by the lack of exposure 5 requirements in the TDP? 6 "Answer: Yes. 7 "Question: And this might lead to a risk of paying a 8 significant number of none-asbestos related claims? "Answer: That was a concern expressed, I believe." 9 10 Continuing on to page 187 -- page seven. 11 "Question: In point of fact, in 1995 and 1996 the 12 Trust observed a much greater than expected filing of 13 asbestosis claims, correct? 14 "Answer: Yes, that's correct. "Question: It came to the conclusion that the TDP was 15 being damaged and claims were being filed that weren't 16 17 entitled to compensation, correct? 18 "Answer: That was -- that was my opinion at the 19 time." 20 Then I have a very short excerpt from Mr. Austern 21 from whom the jury has heard at page 215 line 15. "Question: Let me put it to you this way. Can you 2.2 23 identify for me any statement that was made by the Tobacco 24 industry, directly or indirectly, which you took to be true 25 and because you took it to be true, you relied on to the page 6180 page 6181 Trust's detriment on that statement? 2 "Answer: I cannot, as I sit here, think of any tobacco company statement in 1988 that I relied on as being 3 4 true which, because I thought it was true, stopped me from 5 suing the tobacco companies." 6 Finally, I believe the last reading we will have for 7 the jury, although I think we will rest formally after the 8 lunch break, are from requests for admission that were 9 propounded to the Trust and I think the jury is familiar with what requests for these were questions that were asked 10 11 formerly and that the Trust responses formerly during 12 proceeding. 13 Request number 15: Request to admit. 14 Admit that with respect to any specific asbestos 15 claimant, the Trust cannot identify (A) the brand of tobacco consumed by said asbestos claimant; (B) whether said claimant 16

smoked regular, light and/or ultra light cigarettes; (C) 17 18 whether said claimant smoked filtered or unfiltered cigarettes or switched between filtered or unfiltered cigarettes; (D) 19 20 when said claimant smoked each type of cigarette, for how long said claimant smoked each type of cigarette. 21 22 Request number 14: Admit that the Trust will not 23 offer proof of any representation by any defendant that is 24 false and that any specific asbestos claimant either believed 25 it to be true or relied upon it with respect to his or her page 6181 page 6182 1 decision to smoke. And again, the response is admitted 10/1/9 overruling 2 3 objections. Request number 83. Admit that the Trust inherited 4 5 the liability of Manville for asbestos-related personal injury 6 claim. 7 This is admitted. There is a reference to a court 8 order. 9 Request number 84: Admit that the Trust is obliged to pay Manville's share of any personal injury claim arising out 10 11 of a claimant's exposure to Manville asbestos. Again response: Admitted. 12 13 Request 85: Admit that the Trust is not empowered to 14 pay anything more than Manville's liability for asbestos 15 related injuries. 16 Response: Admitted. 17 Again reference to the proceeding. Request 86: Admit that with respect to all claims 18 19 resolved pursuant to the TDP, the Trust has not yet paid out 20 all of Manville's liability. 21 Response admitted that with respect to the claims 22 resolved pursuant to the TDP, the Trust's ten percent payments to each claimant does not exhaust Manville's liability as 23 assumed by the Trust to each or any claimant. 2.4 Request number 38: Admit that the Trust and/or its 25 page 6182 page 6183 1 trustees have the power to seek changes in the TDP. 2 Response admitted. 3 Request 39: Admit that since the initiation of this 4 case neither the Trust nor its trustees requested to change the TDP in light of the alleged liability of the Tobacco 5 6 companies for injury allegedly suffered by asbestos claimants. Response: Admitted. 7 8 Request number 97. Admit that for the purposes of 9 this lawsuit the Trust will be content that it stands in the 10 shoes of those claimants of the Trust that also are or were 11 smokers. 12 Response: Denied. 13 Plaintiffs state that the Trust does not stand in the 14 shoes of its claimants for purposes of this lawsuit. Rather, 15 plaintiffs assert claims that belong to the Trust alone, 16 suffered as a result of the direct injury knowingly and 17 intentionally inflicted by the defendant on the Trust. 18 Request for admission 87: Admit that nothing precludes claimants from suing tobacco companies for any 19 20 injuries that the claimants believe they have sustained as a 21 result of smoking. 22 Response: Plaintiffs admit that their assertion of 23 direct claim on behalf of the Trust against the defendants do 24 not preclude individual claimants from bringing whatever 25 individual claims they may have against the defendants.

page 6183 page 6184 Interrogatory -- this is another kind of question. 1 Interrogatory number 62: Has the Trust or any trust ever made any warning or issue any statement regarding the 3 effect of smoking on asbestos-related illnesses? If so, 4 identify and describe with full particularity each warning, 5 6 such warning and statement. 7 Answer: No. 8 So that is all we have, Your Honor. 9 THE COURT: Yes. 10 MR. WESTBROOK: We have three documents to publish to the jury. We will be ready to do that after. 11 12 THE COURT: Do it, five witness five witness lent. MR. FEIWUS: Mr. Feiwus for Liggett. 13, it is a 13 14 February 14 letter February 14, 1963 letter on Liggett's letterhead to Mr. Hoyt executive detector of TIRC, the Tobacco 15 Industry Research Committee. 16 17 We refer to the visit which you and Dr. Little made 18 to your office on January 4 when you very kindly extended an invitation to our company to become a member of the Tobacco 19 Industry Research Committee. It is our understanding that, 20 among other things, you feel that our membership in the 21 22 committee would be particularly appropriate at this time in 23 presenting a unified front on behalf of the tobacco industry 24 in dealing with our current problems. 25 We have given this matter most careful consideration page 6184 page 6185 1 and while we recognize the significant service which the committee in its overall activities is rendering and has 2. rendered to the entire tobacco industry, we are of the opinion 3 4 that our absence from the group at this specific time will not be any serious handicap to the effectiveness of the 5 6 committee's activities. 7 Our company has followed a path independent of that 8 of the Tobacco Industry Research Committee since its formation in 1954. However, the aims of all of us are the same and the 9 10 path that we have followed has been similar to that of the 11 committee in many respects. 12 As you are aware, we have arranged to present to the 13 United States Surgeon's General's Committee a report which would reflect the result of a very large body of work done 14 over a period of years by the A. D. Little organization and by 15 16 our own research staff in Durham, North Carolina. Being as 17 objective as we can, we believe this contribution to the 18 problem will help the general cause and that the presentation 19 to the committee will be advantageous to the industry. 20 After carefully re-evaluating all aspects of the 21 situation as we know them, particularly those which you 22 brought to our attention, we believe that the aims of the 23 industry can best be served if at the present time Liggett and 24 Myer does not become a member of the committee. We wish to 25 emphasize how much we appreciate the invitation and say we page 6185 page 6186 value highly our general relationship with the other members 1 2 of the industry. We will continue to give the matter our most 3 serious consideration. 4 With kindest regards, very truly yours Mr. Blount. 5 The other two are much shorter. 6 This is Liggett 10, Your Honor. 7 Well, it is a letter from the assistant surgeon

general for operations on the letterhead of the Department of 8 Health, Education and Welfare. It is dated July 3rd, 1963 and 9 the letter is to Dr. Ken Scherr the senior vice president, 10 11 Arthur D. Little, Incorporated. The consulting firm for 12 Liggett: 13 Dear, Dr. Kensler: We feel that simple knowledge of the receipt of the 14 15 nine volumes which you submitted to us is not sufficient. 16 Please accept on behalf of Liggett and Myers Tobacco Company 17 and Arthur D. Little, Inc., our special gratitude for the 18 tremendous time, effort and expense in the production of this material for our use. We are equally grateful for the most 19 excellent oral presentation made by Dr. Raymond Hayner (ph) 20 21 May 3rd. Again many thanks. Sincerely. 22 And finally, this is Liggett 12. This one is a little hard to read. It is dated January 1964. It is from 23 the president of Liggett & Myers Mr. Tong to Dr. Luther Terry 24 Surgeon General of the United States. 25 page 6186 page 6187 In your press conference on Saturday you indicated 1 the particular public healt service would increase its research on problems associated with smoking. The scientific 3 4 personnel of Liggett & Myers tobacco company will be available 5 to confer with the appropriate scientists in your organization 6 regarding either aiding or cooperating with your research 7 effort. I am sure you know our capabilities in this area of research through our extensive report to your advisory 8 committed on smoking and health. 9 10 That's it, Your Honor. 11 THE COURT: All right. We have admitted. MR. FINK: Thank you, Your Honor. 12 13 THE COURT: Are you resting? MR. BERNICK: Yes, subject to the matters we can take 14 15 up with the Court during the break. THE COURT: All right. Why don't you take a break 16 17 now, ladies and gentlemen. I think your lunch is coming in. We will try to convene again at about 1:00 if your lunch is 18 19 here. 20 (Jury out.) 21 MR. BERNICK: There are a number -- I know there are at least some document issues we think we probably should try 22 to resolve before the jury gets back so that we don't 23 interrupt this afternoon. This afternoon the witness is going 24 25 to be Dr. Harris, I believe they are going to call on rebuttal page 6187 page 6188 and then we have Dr. Wecker who is going to be called for 2 surrebuttal. 3 THE COURT: Well, we have a full day then pretty much. All right. Well, let me check on some things. Do 4 5 you want to do that now or after we get back. 6 MR. BERNICK: Whatever is the Court's pleasure. 7 THE COURT: Why don't you go to lunch now and be back 8 at three quarters of an hour. 9 MR. BERNICK: That is fine. 10 THE COURT: In the interim you are going over that FTC report. See if you can work that out. 11 MR. BERNICK: I think we have the redactions. We till 12 13 have some. 14 MR. FINK: The defendant reached a stipulation with 15 the long list of the exhibits to the charge and so instead of 16 that long appendix we do have a stipulation we can take up.

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17
              (Wherupon, the court recessed for lunch.)
18
              (Continue on next page.)
19
20
21
2.2
23
24
25
page 6188
page 6189
1
              AFTERNOON
                                   SESSION.
              THE COURT: What do you want to do now before I bring
 2.
 3
     the jury in?
 4
             MR. BERNICK: There are a few matters that pertain to
 5
     some exhibits.
 6
             MR. KRAUS: Your Honor, I move into evidence the
 7
    videos that were used in Professor Martin. Those are the
 8
    movie clips, the public service announcements and the like,
 9
     and I think Mr. Westbrook and I conferred and he has no
10
     objection to that.
              THE COURT: This list would be Court Exhibit 102.
11
12
     I'm handing the court reporter 102 with the request that he
13
     list at this point all the documents on that exhibit. They
14
     are all admitted.
15
             MR. KRAUS: I have WZ001546A. That document consists
16
     of the designated portion from the deposition of Dr.
    Nicholson. The relevant portions of it were read to the jury
17
     during Mr. Viscusi and Dr. Martin's examination.
18
19
             These are both sides designation, your Honor. Rather
20
    than read it to the jury we decided to enter it into the
21
    record.
22
             Mr. Westbrook has no objection.
23
             THE COURT: WZOO1546A admitted.
2.4
              (Marked).
25
              MR. KRAUS: Thank you, your Honor.
page 6189
page 6190
             MR. SHROEDER: I have a couple of documents. One is
1
     to be admitted without being published, request to admit
 2.
    number 75 with the response. It's simply a request to admit
 3
     during the bankruptcy, the antismoking group raised it at the
 4
 5
     bankruptcy.
 6
              THE COURT: Do you want to give it a number?
 7
              MR. SHROEDER: GZ201246. That is admitted.
8
              One other along the same line, your Honor.
9
              During the bankruptcy the allocation formula known as
10
     the Chase Company formualr was submitted in the bankruptcy.
11
     In order to preserve the record ARFO02673, I would like it
12
     admitted.
13
             MR. MIGLIORI: We have an objection to that
14
    document. It's a 56 page document. It's an application to it
15
    bankruptcy court. We've been precluded from using such
16
     application.
17
             MR. SHROEDER: All I have is the cover page to show
18
     that it was submitted. If they want to stipulate that it was
     part of the bankruptcy, it would be fine for us. I want to
19
20
     preserve the record that was in fact considered and known by
21
    Mansville during the bankruptcy.
22
             MR. MIGLIORI: That is not a clear issue on the
23
     record.
24
             THE COURT: I don't understand why this is coming
25
     in. Explain it to me.
```

```
page 6190
page 6191
1
              MR. SHROEDER: That John Mansville, during the
     bankruptcy, knew about how it could allocate smoking among
     lung cancer claims and the article that is in evidence, which
 3
     is authored by Dr. Chase --
 4
              THE COURT: Is there a particular page?
 5
 6
              MR. SHROEDER: That is just the cover page. The
 7
     attachments are the application showing the allocation of
 8
     formulas.
             MR. MIGLIORI: I find it highly confusing and not
 9
10
    helpful.
             MR. SHROEDER: If they want to stipulate it was
11
     submitted. If we could have it entered into the record that
12
13
     during the bankruptcy that formula was offered by the
14
    Mansville Company that would be fine with me.
             MR. MIGLIORI: That is not clear by the record.
15
     fact, it's not clear by that document either. We can't
16
17
     stipulate.
18
              THE COURT: Was that submitted in the bankruptcy
19
     court as part of the record?
20
              MR. SHROEDER: Yes.
              THE COURT: If you don't want to stipulate I will
21
22 admit it.
23
             MR. MIGLIORI: It's a 56 page document, your Honor.
24
              THE COURT: It's stipulated or I will admit it.
25
             MR. MIGLIORI: We'll try to work out the
page 6191
page 6192
     stipulation. I think we can figure out what part we'll
1
     stipulate to. It won't be a problem.
 2.
 3
             THE COURT: Admitted as redacted. Just bring it down
 4
     to a couple of pages.
 5
             MR. MOLSTER: Court Exhibit 88, I don't know if the
    Court has its copy. We have reached agreement with respect to
 6
 7
     several of the documents, your Honor, and we still have a
 8
     dispute as to three.
              If I could, for the record. We're withdrawing the
 9
10
     first document WS003988. We have reached an agreement with
11
     WS003939, and that will go in as redacted, your Honor.
12
             THE COURT: Yes.
13
             MR. MOLSTER: The same is true with respect to
14
    WSOO1643. We've reached an agreement, it will go in as
15
    redacted.
16
             WS00620, we'll withdraw. It's already in evidence as
17
    part of plaintiffs' 50314. The next document AM005041 was
     admitted today as GK300144.
18
19
              THE COURT: You are withdrawing this one?
20
              MR. MOLSTER: Yes. The final three we do have
21
    apparently objections from the defendants on the first one,
22
    which is GL000028. Judge, it's a government document,
23
     economic report of the president, 1987.
              If I may pass up a copy. I have marked the pages that
24
25
     we're interested in. Chapter 60, risk and responsibility.
page 6192
page 6193
              The first paragraph is just a preamble. Then to page
 1
 2
     185 there is a statement; Studies of Why People Start Smoking,
     identifying the influence of parents, siblings and friends as
 3
 4
    the most important causal factors. The prices of cigarettes
 5
     also influence whether people smoke.
             Then a paragraph on 186 regarding the effects of
 6
     tobacco advertising are complex, there is little evidence that
```

advertising adds to additional smoking, and the rest of that 8 9 paragraph. 10 I'm not sure I understand what the objection is. 11 MS. KEARSE: Ann Kearse. Why people start smoking, it's dealing with siblings and youth, and it deals with 12 13 foreign countries' response to the ban or not advertising 14 issues there. 15 I don't see any relevance to this report. The 16 document goes to various tort litigations, but I assume that 17 is not going to be put before the jury on those issues. There 18 was no witness to talk about the risk. 19 THE COURT: I will rule. 20 The only pages that will go in are 179, 185 and the 21 cover sheet. MR. MOLSTER: 186, your Honor, the effects. 22 23 THE COURT: 179, the ones you have marked and 185 --24 MR. MOLSTER: And 186. THE COURT: 186 is not going in. 25 page 6193 page 6194 MR. MOLSTER: May I be heard? 1 2 There is little evidence that advertising results in additional smoking. We have a statement by the government 3 there is little evidence that advertising results in 4 5 additional smoking. 6 The plaintiffs have put -- as with many products, 7 advertising mainly shifts consumers among brands. We think it's important, given the fact that the manufacturer continues 8 to talk about our advertising, the fact that the government is 9 saying that -- that advertising effect shifts between brands 10 11 rather than people beginning to smoke as important, and it's something for the jury to be made aware of. 12 13 THE COURT: It's too tenuous. There is not enough support in the document. It's not that kind of a scientific 14 document. You could put in pages 185 and 179. That's all. 15 Thank you. Next. 16 MR. MOLSTER: The next document is GLOO0081. It's 17 18 the report, your Honor, of Daniel Oliver, the FTC commissioner 19 in 1987. It has numerous references to advertising. If you 20 look on page 6, it states that the Federal Trade Commission 21 has extensive experience with advertising generally and cigarette advertising in particular. 2.2 23 THE COURT: I don't want this. It's a prepared 24 statement before the transportation subcommittee on energy. 25 It's a political document. I don't want it. Denied. page 6194 page 6195 1 MR. MOLSTER: The final one is 000519. It's a staff 2 report of the Federal Trade Commission. We want two 3 statements, the first one on page 20. When it comes to cigarette industry in particular 4 5 studies find that advertising has little impact on industry 6 sales. 7 The next one, your Honor, is an appendix on page 8 seven, cigarette advertising and total consumption. Most of 9 the large number of studies of cigarette companies advertising have found little or no effect in changes of total 10 11 advertising. THE COURT: What is the plaintiffs' view? 12 13 MS. KEARSE: Your Honor, I think this is irrelevant. 14 The title of the document is Alcoholic Beverage Advertising Marketing Practices. A sentence within the document on page 15 20 talking about advertising on industry sales, I think, is 16

```
not relevant to this case, alcoholic beverage advertising.
17
              THE COURT: Admitted as to pages 7 and 20.
18
              MR. MOLSTER: Thank you.
19
20
              THE COURT: I'm handing the court reporter Court
    Exhibit 88 to list the documents that have not been stricken.
21
2.2
    Two of the documents have a notation in paren, at the side, to
     be listed with the document in the record.
23
24
              MR. MOLSTER: Thank you, your Honor.
25
              THE COURT: Next.
page 6195
page 6196
              MR. BERNICK: I think in terms of completing our
1
     case, there is only one piece of one document that I want to
 2
     read, having looked over the lunch hour, and we wanted to make
 3
 4
     an offer to put into evidence the designation, both the
     plaintiffs' and the defendants' designations for the testimony
 5
    of Mr. Pritcher, who used to be the CEO of Brown & Williamson
 6
 7
    and his deposition was taken pursuant to court order during
    their case and both sides designation for Carol Thomas, whose
 8
9
     deposition was taken during the course of this case.
             We won't seek to play those to the jury. We want
10
11
     them in evidence so that we can argue from them in closing.
             THE COURT: You want to play them?
12
             MR. BERNICK: We do not want to play them.
13
             THE COURT: They're in evidence.
14
15
             MR. WESTBROOK: We're putting in our
16 counterdesignations as well.
             THE COURT: That is correct.
17
              MR. BERNICK: There are a number of issues concerning
18
19
    rebuttal documents. I'm prepared to go through the ones that
20
   I'm familiar with, as well
21
    as --
22
             THE COURT: Have you put in all the documents for the
23
     defendants?
             MR. BERNICK: I think we have put in all the
2.4
25
    documents for the defendants. We'll be resting.
page 6196
page 6197
1
              THE COURT: All on those documents that I handed
 2
    back, court exhibits with numbers on them are approved and are
 3
    in the record.
 4
             MR. BERNICK: The only document that I will read from
 5
    is a document that the plaintiffs wish to offer as part of
 6
    their rebuttal. 76196.006. I'm sure there is no objection
 7
    because they want to read from it as well.
8
              THE COURT: It's admitted.
9
              MR. BERNICK: They're still going through to figure
10
    out what parts they're going to offer and we'll take a look at
    it as they come in. That's where we are. With that I don't
11
12
     think there is anything else, apart from rebuttal issues.
13
              THE COURT: You are resting.
14
              MR. BERNICK: We're resting.
              MR. WESTBROOK: We do have rebuttal exhibits, it may
15
16
    be efficient to go through them now.
17
              First is a housekeeping matter, your Honor --
18
              MR. BERNICK: We should take up the question of the
     videos that you want to play or the deposition that you want
19
20
    to read this afternoon. We've run into problem here with
21
    regard to designations.
22
             In connection with the deposition testimony of
23
    Patricia Houser this morning, we had a much longer
24 presentation. We chopped it way, way back to, I think I read
25
    about two or three questions.
```

page 6197 page 6198 1 Apparently yesterday we did not receive this letter, they sent us a letter saying for purposes of completeness, should defendants choose to submit their designation from the 3 Houser deposition at pages such and such we request the 4 5 following counters. Well, we didn't do that. Indeed, we didn't play most 6 7 of the deposition. They still want to have the counters that 8 were counters to deposition designations that were never 9 used. We would strenuously object to this. She was their witness, their employee. They had the opportunity to do this 10 at any point during the course of the trial, and they pertain 11 12 to matters that the Court excluded previously. 13 They want her to talk about the tobacco discount, 14 although she says they was not involved. (Document shown to Court.) 15 THE COURT: What did you read, what portions? 16 17 MR. BERNICK: All that I read, she anticipated that 18 the TDP was going to be a gain and it was gained. Nothing to 19 do with anything else. THE COURT: That's the second time that came in, 20 21 wasn't it? 22 MR. BERNICK: That was used in connection with the 23 cross-examination of experts. We played none of the rest of 24 Houser. If they have these designation, we have a whole pile 25 that would go along with it. page 6198 page 6199 1 THE COURT: These are not appropriate counter 2 designations. MR. BERNICK: With respect to Mr. Austern they have 3 4 done the same thing. They have a letter dated January 14 they want to read from Austern and the part of Austern that they 5 want to read from was stricken by the Court. 6 7 At page 5,003 the very same thing. The self-serving, 8 long answer, they wanted to offer that now and that was 9 stricken by the Court. The whole deposition was going to be 10 used. 11 MR. FINK: The plaintiff seeks reconsideration of the 12 Court's ruling. They finished their testimony by reading a quote from Mr. Austern as to what the trust learned and they 13 showed a series of requests for admission as to what the trust 14 15 received or relied on? 16 THE COURT: Denied. Next. 17 MR. BERNICK: The FTC staff report, we made progress 18 on the redaction side, your Honor. I think we've agreed on 19 redaction. We'd urge the Court to think about this again. 20 Here's the reason why. 21 Number one, your Honor ruled in connection with the 22 exclusion of Dr. Shefman on June -- on September 6 of the year 23 2,000, your Honor ruled as follows: 24 I will not permit what the FTC proposed to Congress 25 or what it was doing in its internal discussions or whether it page 6199 page 6200 was remiss or not. The failure of the government in this 1 2 country to act properly -- if it didn't or didn't, I don't know whether it didn't or didn't, this is out. We didn't call 3 4 Shefman. We were not permitted to call him to talk about the FTC did --5 THE COURT: Let me see what you cannot agree on. 6 7 MR. BERNICK: We have it down to the analysis of the

```
polling data, but it's written with the FTC's conclusion.
 8
 9
              THE COURT: Let me see what you have.
10
              This is 50220.
11
              MR. BICKS: I would note for the record, I think the
     defendant has just offered into evidence a series of reports
12
13
     to the FTC, which is exactly what this document is.
              MR. BERNICK: Almost all of them were excluded.
14
15
              THE COURT: I'm crossing out the paragraph at the
16
     bottom of page ten, take that out. I'm crossing out the next
17
     paragraph about 54 million Americans. The chart Summary B is
18
     allowed. The next page I cannot understand so there is no
19
     point in putting it in.
20
              MR. BICKS: Which page? That is the redacted chart,
     your Honor, that you will see that at the top. It says
21
     Medical Facts Study Tested, and then the number of total
22
23
     population unaware, percentages of smokers unaware, percentage
24
     of adults unaware, and then percentage of smokers unaware, and
     the top is addiction on the bottom and what is maybe of
25
page 6200
page 6201
     confusion to the Court, we redacted anything that didn't
 1
     relate to the issues. It's the polling data that is just
 3
     recorded on that page.
 4
              There is a copy of this public document from the
 5
     defendants' files and that's why it has these black strips on
 6
     it. It's just polling data on the question of addiction.
 7
             MR. BERNICK: I wasn't aware that was being taken.
     That is highly selective --
 8
              THE COURT: I'm going to take out that whole page,
 9
10
     it's incomprehensible. . The prior page can stay in. The next
11
     page 19 can stay in. I think we'll keep out all the text,
     it's just too much.
12
13
              If you want the tables in you could have them on
     pages 18 and 19. You can have the cover sheet, the summary of
14
     findings, which I have checked, I have checked those pages.
15
              The bottom of page ten and the next pages are out.
16
17
              Summary chart B is in.
18
              Medical facts study tested is in. The rest of it is
19
    out.
20
              MR. BICKS: Can we just look at the last three pages,
21
     it is just a conclusion summary section of the data before,
     that may be a way to shortcut --
2.2
23
             MR. BERNICK: Your Honor, at this point the text of
     this is the problem. There is an explicit commentary.
24
25
             MR. BERNICK: The whole purpose of the excise is a
page 6201
page 6202
1 commentary --
 2
             THE COURT: Just what I indicated. 50220, only pages
 3
     indicated.
 4
              MR. BERNICK: Reflecting on our objection, this is a
 5
    report that deals explicitly with the adequacy of the warnings
     after 1969. The only purpose for which it was created, to say
 6
 7
     that the warnings were not adequate. It's coming before this
 8
     jury. We don't have our own experts to address it. The jury is
 9
     told that that is not before them.
10
              We want to also put in the report that deals with
11
     synergy.
              THE COURT: Let's see what that portion is.
12
13
              MR. BERNICK: Appendix A simply reflects the Swedish
     warnings that conclude as one of the rotational warnings --
14
15
             THE COURT: Let me see it.
16
              MR. SHROEDER: We'd have to get it.
```

17 MS. TEDDER: Your Honor, I would just like the record 18 to reflect Mr. Westbrook and I have had conversations and plaintiffs are agreeing to withdraw plaintiffs' Exhibit 80012. 19 20 THE COURT: 80012 is withdrawn. MS. TEDDER: Yes. 21 22 Thank you, your Honor. MR. BERNICK: There are only two other rebuttal 23 24 documents that I would like to take up. One is 44111. This 25 is draft meeting of the tobacco advisory counsel, which is in page 6202 page 6203 Britian, and it talks about the potential impact of product 1 liability litigation, including specifically, as you will see 2 in the middle of the first page, what happened with Mansville 3 4 with product liability cases involving asbestos. 5 THE COURT: Excluded.  $\ensuremath{\mathsf{MR}}\xspace$  . WESTBROOK: Could I be heard for just a moment. 6 7 This is relevant to an issue that is now in the case as part 8 of the instruction, we have to make a showing that the 9 defendants were aware that asbestos claimants were likely to be compensated by somebody and they could be on the hook --10 THE COURT: How does this show it? Here are the two 11 12 pages handed to me. MR. WESTBROOK: Yes, your Honor. The portion of the 13 14 document. 15 THE COURT: It says product liability. MR. WESTBROOK: The industry is acutely aware of the 16 impact. We have already seen the demise of the Mansville 17 Corporation. Any breaking of ranks could have the most dire 18 19 consequences. 20 What they're talking about is a concern that these 21 people are being compensated by Mansville, if Mansville drops 22 out they will be on the hook. MR. BERNICK: That is not relevant to the issue that 23 counsel refers to. The issue that counsel referred to is did 24 25 we know that there were people out there who would be page 6203 page 6204 compensating claimants such that we then embark on a scheme to 1 2 defraud those that would be compensating claimants. This is a 3 document that we might be sued and we'd be taking their 4 place --THE COURT: I don't want it. Excluded. 5 MR. BERNICK: Exhibit 10021, I don't know what part 6 7 you want to use, basically this is a similar presentation that 8 was made to the BATUS board at the same time, how there is 9 litigation in the United States, and it talks about the 10 prospect of product liability litigation is still sending up 11 shocks to Johns Mansville's, the serious threat to the tobacco 12 industry be brought into the asbestos litigation. This is all 13 about asbestos lawsuits against the industry. 14 THE COURT: Let me see it. 15 MR. WESTBROOK: You have just heard in some of these 16 video depositions that the number of claims in the Mansville 17 bankruptcy went up exponentially. This goes to the issue we 18 think has been put centrally into the case, the tobacco 19 industry was aware that there were people seeking compensation 20 out there and certainly gives them a motive or continuing to do what they were doing, that is to keep their heads down and 21 22 to mislead people concerning synergy, and I have tabbed 23 certain parts of the document. 24 THE COURT: What parts of the document? 25 MR. WESTBROOK: The first sentence, which introduces

```
page 6204
page 6205
1 the environment itself has grown hostile as they see it.
             Then your Honor, there is a section on page 14 --
             MR. BERNICK: I don't know what counsel is pointing
3
4
     to.
 5
             What page?
 6
             MR. WESTBROOK: 14, the second full paragraph.
             THE COURT: I don't think I want any of this at this
7
8
     stage.
9
             Excluded.
             MR. BERNICK: That is all I think that we have with
10
    regard to documents except Ms. Tedder has one, we want to make
11
12
    sure to make motions at this time.
             THE COURT: Are there any other documents?
13
14
             MS. KEARSE: The documents used in the
   cross-examination of Dr. Mendelsohn, I think we're in
15
16 agreement, all except for one document. We're going to seek
17
    to admit those. They have not been previously admitted.
18
             MR. SHROEDER: We did have one objection to one
19
     document only.
             THE COURT: This is Court Exhibit 103. Mendelsohn
20
21 cross.
22
             MR. SHROEDER: The one objection I have, one of the
23 documents that is in here is a personal letter from Dr.
24 Selikoff. As it turns out to your Honor, it's blanked out,
    it's clearly hearsay, and I think the suggestion was made on
25
page 6205
page 6206
1
    one of the charts --
              THE COURT: What number is it?
 2.
             MR. SHROEDER: M20I. The suggestion that was made on
 3
4
     the cross was that this was a study by Dr. Selikoff.
             THE COURT: May I see it?
 5
 6
              (Shown to Court.)
7
             THE COURT: Excluded.
8
             MR. SHROEDER: Thank you, your Honor.
             Can we redact that part of the chart that quotes from
9
10
    that document.
             MS. KEARSE: The attached is an article.
11
12
             THE COURT: I can only deal with 20I, which I'm
13 excluding.
14
             What is the next application?
15
             MR. SHROEDER: The request is to strike that portion
   of the cross chart that is otherwise being admitted that
16
17 quoted from this letter.
18
             MS. KEARSE: That I is not a complete 20I.
19 20I --
20
             MR. SHROEDER: Unless you can tell me that the quote
21 comes from the scientific.
22
             MS. KEARSE: I will check the quote.
23
             MR. SHROEDER: I will ask that it be stricken subject
24
    to what she wants to do, if they can find an identical
25
     article.
page 6206
page 6207
             THE COURT: I'm giving the court reporter Court
 1
 2
     Exhibit 103. Would you type all of those documents at this
 3
     point in the record as having been admitted.
 4
             MR. WESTBROOK: At this time we would hand up
 5
   rebuttal documents and your Honor has excluded 44111 and
 6
 7
             Your Honor, I believe for the record there were some
```

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8
     other portions of 10021 that was read to a witness.
 9
             THE COURT: This is Court Exhibit 4, rebuttal
10
    documents --
11
             MR. WESTBROOK: Did you say four?
              THE COURT: 104 admitted.
12
13
              MR. WESTBROOK: 38472. This is a document, it's a
     Reynolds document and deals with Reynolds having a
14
     relationship with Dr. Peter Lee and also Dr. Peter Lee sending
15
16
     information directly to the tobacco institute.
17
              Throughout this case the defendants have attempted to
    distance themselves from Peter Lee and the defendants brought
18
    a witness who was connected with these issues, such as Dr.
19
    Cashman. I cross-examined him. He was from Philip Morris and
2.0
     I across examined him as to Philip Morris connection with Dr.
21
22
23
              They brought Dr. Townsend and he was not familiar
24
    with the Lee situation. These are to meet the defendants
     argument that they were not connected with
25
page 6207
page 6208
    Dr. Lowe.
1
             MR. KRAUS: Those arguments were made during the
 2
    plaintiffs' case. They were dealt with at the end of the
 3
 4
    plaintiffs' case, your Honor, through an instruction you made
 5
    to the jury with respect to a document that Mr. Westbrook
 6
    proffered about a 1979 communication that Dr. Colby and Dr.
    Lowe had. This document should have been offered on the
 7
    plaintiffs' case, if at all.
 8
             This document deals only with Dr. Colby's
 9
10
    relationship with Peter Lee or his knowledge of Peter Lee
11
    through the European committee, not any activities in the
    United States.
12
13
              Finally, your Honor, it deals extensively with work
    being done by Mr. Lee on passive smoking and advertising
14
     studies, neither of which have any relevance to this case.
15
              MR. WESTBROOK: I agree to take that out.
16
17
              THE COURT: Take it out. And otherwise it's
18
     admitted.
19
             MR. WESTBROOK: Thank you.
20
              I'm giving the reporter Court Exhibit 104. Would you
21
    list in the record at this time all of the exhibits listed on
2.2
   that.
23
             Next.
24
             MR. BERNICK: Your Honor, we're --
25
             MS. KEARSE: 009 and 006 were two demonstrative
page 6208
page 6209
     charts. Plaintiff' say that the claims reviewed with Dr.
 2
     Mendelsohn along with notes go to the documents.
 3
              THE COURT: 006 and 009 are in evidence.
             MS. KEARSE: We want to put the underlying claims
 4
 5
     that were reviewed to come up with those numbers so the jury
 6
     can assess what she reviewed to come up with her analysis
 7
     there.
 8
             THE COURT: Just the chart you used. You just used
 9
     one chart in cross-examining.
             MS. KEARSE: That's all we had time to do.
10
              THE COURT: I didn't stop you.
11
12
              MS. KEARSE: Those are defendants' charts.
13
              THE COURT: You used one chart on cross examination,
14 right.
15
             MS. KEARSE: Yes.
16
             THE COURT: Give it a number and that will be
```

17 introduced. MR. SHROEDER: You moved that one. 18 MS. KEARSE: We feel that the underlying data that 19 20 went into the chart so that they can assess from her 21 testimony. THE COURT: Denied. Not at this stage. 22 MS. KEARSE: Thank you. 23 24 MR. WESTBROOK: We also have Mr. Molster had read to 25 the Court a document that the Court admitted concerning page 6209 page 6210 tobacco advertising used to have people switch brands. We 1 would like to offer in rebuttal 162 from the surgeon general's 2 report that addresses that issue, whether advertising is only 3 4 to get people to switch. MR. MOLSTER: You didn't allow that document into 5 6 evidence. You denied our request. 7 THE COURT: That is correct. 8 MR. MOLSTER: On brand switching. 9 MR. WESTBROOK: If it's not we won't need that piece. THE COURT: I kept it out, I thought. 10 MR. BERNICK: 50220, which is the staff report. This 11 is the report that we want in. Appendix C, which is a list of 12 13 the Swedish rotational warnings. There is no discussion of 14 staff conclusion or any other content that we'd seek to offer. 15 THE COURT: Put it in. Is this going to be part of 16 that same document. MR. BERNICK: Part of that same document. 17 MR. BICKS: The question of the rotational warnings 18 19 you ruled was out of the case and would not allow us to go 20 into, and now the FTC report that is cited by the surgeon 21 general in 2000 deals with consumer awareness. It has a 22 chapter that deals with the efficacy of warnings, which we 23 have not put anything in with respect to this particular 24 report. 25 THE COURT: It may be just as easy to keep out the page 6210 page 6211 whole report. If you are going to put in that they will put 1 2 in that. Do you want the report for your purposes? 3 MR. BICKS: Yes. 4 THE COURT: Then their portion will go on. MR. STENGEL: We have a list documents used in the 5 cross-examination of Professor Steinbar, Wacker and Heckman. 6 7 The letter went out and I want to alert counsel to the fact 8 that we'll be moving those in. MR. BERNICK: I can't deal with that. If they want 9 10 to proffer something that was here this morning, I cannot sit 11 here and represent the case, subject to further arguments with 12 regard to the documents that they're going to be introducing, 13 it just doesn't work. 14 THE COURT: Excuse me. 15 Do you have anything that you wish to introduce at 16 this moment? 17 MR. BERNICK: No. 18 THE COURT: I will now hear whatever the plaintiffs 19 want to introduce, without your closing your case for the 20 defendants. 21 MR. BERNICK: Okay. We were not closed and you 22 wanted to hear what they're going to offer. THE COURT: I don't want dead time while documents 23 24 flow back and forth. 25 MR. BERNICK: I don't know how -- your Honor is more

page 6211 page 6212 1 familiar with the rules than I am. I don't know how it's possible for our case now to be suspended while they put in their rebuttal case. We don't think they should have a 3 rebuttal case --4 THE COURT: Excuse me. If you wish I will suspend at 5 6 this moment, send the jury home and we'll spend the rest of 7 the afternoon on these documents. I think it's a waste of 8 everybody's time. MR. BERNICK: The problem is, I don't know what is on 9 that list. I don't know how on behalf of my client I can 10 agree to anything that pertains to that list. 11 THE COURT: I'll allow you to reopen if there is 12 13 something surprising. 14 MR. BERNICK: We're reserving the right for a 15 surrebuttal. 16 THE COURT: Correct. 17 MR. BERNICK: If we're now closing and we have the 18 surrebuttal, we'd renew our Rule 50 motions. We would also renew or motion to strike the testimony and the model with 19 20 respect to Dr. Harris and everything based upon it, and we'd 21 object to any rebuttal case. 22 We don't feel it's appropriate to have a rebuttal 23 case and we're prepared to make a more specific Rule 50 motion 24 at the end of the afternoon not to take up the time of the 25 jury. page 6212 page 6213 1 THE COURT: Decision reserved. 2 The stipulation on mailings is Court Exhibit 105. Current jury charge for discussion purposes is 106 3 4 now being distributed. Court Exhibit 98 Federal Trade Commission staff, 5 portions are granted in part, excluded in part pursuant to the 6 7 rulings just made. 8 Avoiding dead time on Exhibit 104, one of the items 9 the counselors, the second group, and I have conferred with counsel for Reynolds and they had objection to duplicates and 10 11 I have agreed to take them out. They wanted us to redact all 12 the material in the margins in the margins; I agreed to do 13 that. 14 They wanted us to take out the letters to, any 15 letters to students, your Honor, and we refused to do that on 16 the ground Professor Martin's issue, and the Court may 17 remember when I showed Professor Martin a number of letters, he said this is the fourth letter, the fifth letter, he may 18 19 have had inspirations on the stand to try to minimize the 20 number of those letters; we have a few more in for that 21 purpose. 22 I think they also want to preserve their objection to 23 consumer letters as a whole as to that and we have some 24 redaction. If there is an issue about anything in there about 25 race, we'll take that out. page 6213 page 6214 MR. SHROEDER: We do have live witnesses here. I will 1 2 hand up a brief on this. If we could deal with those, since he will, he will not publish them in terms of admissibility 3 4 later. 5 THE COURT: I'll be happy to do that. MR. WESTBROOK: Unless there is a new issue, I would 6 like to get them set. If we have a minute to take them up.

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8
             MR. BERNICK: We're close to not finishing up.
9
             THE COURT: I would like to get the jury in here.
10
             (Jury present.)
11
             MR. BERNICK: One more document. This is 76196.006.
     It's one of the marketing records from the National Asbestos
12
13
     Complaints, May 15, 1980. This is an excerpt from page 48.
14
             Smoking messages:
15
             Our research probed the views and feelings labor
16
    leaders and rank and file workers have about cigarette
17
    smoking. In the focus groups, nearly all respondents readily
18 admitted workers should stop smoking, especially anyone
19 working around asbestos. Union leaders feel efforts to
    convince workers to stop smoking would be most effective if
20
   handled in work shops and regional conferences. NCI's smoking
21
22
    cessation research shows individuals involved in support
23
   groups are more likely to stop smoking than individuals just
    receiving mass media message on this topic.
24
             THE COURT: What is the date of that?
25
page 6214
page 6215
1
             MR. BERNICK: May 15, 1980.
 2
             With that, your Honor, we rest our case.
             THE COURT: Yes, subject to minor problems on
 3
 4
    documents that may arise. We put in a lot of documents in
 5
    your absence throughout the trial, many of which will be
 6
    referred to in the summation and others will not be; but they
 7
    will be available to you.
8
             Is there any rebuttal?
             MR. STENGEL: Yes, your Honor. The plaintiffs recall
9
10
    Dr. Jeffrey Harris.
11
             THE COURT: You are still under oath, sir.
12
13 JEFFREY
                    HARRIS,
14 having been previously sworn resumed the stand and testified
15
         further as follows:
             MR. BERNICK: May I proceed, your Honor?
16
17
             THE COURT: Yes.
18 DIRECT EXAMINATION
19 BY MR. STENGEL:
20 Q
        Good afternoon, ladies and gentlemen. Good afternoon,
21 Dr. Harris?
22 A
        Good afternoon, sir.
        Now, we invited you back for the purpose of updating some
23
24
    of the material that you testified about earlier, and in
25
    particular respond to some of the testimony of defense expert
page 6215
page 6216
1 witnesses.
             Have you reviewed Dr. Wecker's testimony?
2.
 3
         Yes, I have.
 4
    Q And Dr. Wecker offered the opinion for insulators
 5
    received from Dr. Selikoff regarding the combination of
 6
    asbestos and tobacco do not result in higher quit rates as to
 7
    the insulators.
8
             Is that contrary to your opinion?
9
         Yep.
         I'm talking of the of contentions that Dr. Wecker
10
11
   presented to the jury.
12
             Let's talk about his CPS-2 analysis.
13 A
         Yes.
         Dr. Wecker, testified this analysis supports his
14 Q
15 information, that information did not matter to the
16 insulators?
```

```
That's what he testified to.
17
18 Q
        You have seen his testimony in the transcript, correct?
        Yes, I have. It wasn't here, but I read it.
19
20 Q
        He made reference to having some sort of comparison that
21 Dr. Selikoff had done?
22 A
        He tried to compare the insulators that Dr. Selikoff
    worked with to a different group, that would mean who
23
24
    participated in a big narcotic analysis study, CPS 2, cancer
25
    prevention study.
page 6216
page 6217
             That was a study done by the America Cancer Society
1
     that started in 1982 and I believe he testified to that
 2
 3
     already.
    Q I said he was doing what Dr. Selikoff had done; is that
 4
 5
    your view of what he did?
         No, I could see as an attempt to do that, but I don't
 6
 7
    think it was a successful attempt.
8
         Why do you believe that?
9
          Well, you got the insulators which are the informed
    group, then you have to have a comparison group which really
10
     should, asbestos workers that didn't get the information from
11
    Dr. Selikoff, so you want to compare asbestos workers who got
12
13
     information with other asbestos workers who didn't.
14
             That means that when you studied the American Cancer
15
    Society's group you should pull out the asbestos workers to
16
    match that the insulators. You cannot pull out school
    teachers, pharmacists, doctors and lawyers; you have to match
17
18
     asbestos workers with asbestos workers.
19
             That's what I think the problem in Dr. Wecker's
20 analysis is. You have got to match like we're, like if you're
21 going to do a valid study, to see whether the information that
22 Dr. Selikoff gave really mattered.
23 Q
         You would be prepared to illustrate his analysis?
24
    Α
         Yes.
25
          The jury has seen this in the cross of doctor we can
     Q
page 6217
page 6218
    ear. This is plaintiffs' Exhibit 9.
1
 2
         Is there any way you can zoom in? If you could zoom and
     move it so you are at the top left, even a little further over
 3
 4
     and help me; to the very top left it says --
             THE COURT: You can take the pointer and go over --
 5
    give him the pointer. This is a list I prepared and the idea
 6
 7
    of my original study was every time you have an insulator, say
 8
    one in 1910, one of the older insulators, you got to match the
9
    insulator with someone else who was born in 1910. If you find
10
     somebody in 1920, you get someone from 1920, so they will be
11
    matched by age.
12
             The next thing, you should make sure that the
13
    insulator is matched with an asbestos worker. Dr. Wecker's
14
    program, computer program, he relied on a measure of asbestos
15
     exposure which was different from that, and that program or in
16
     the original Cancer Society study, there was a question, are
17
     you regularly exposed to asbestos in your work or your daily
18
     life; and if a person said yes to that question, then that
19
    became a match mate.
20
             It turns out that the problem was lots of
21
    schoolteachers and administrators and pharmacists and doctors
22
    and lawyers said oh, yeah, I've been exposed to asbestos for
23
    years; apparently worried about asbestos in the building.
24
             In order to illustrate this point, I show some of the
25
    match mates. I don't know -- it's almost too light to see. I
```

page 6218 page 6219 1 don't know if people can see it. THE COURT: I can turn off the lights. THE WITNESS: This is the insulator year of birth. 3 4 That is the number of years that the insulator worked in insulation in the union; unfortunately in this computer 5 program, that insulator was matched with another person born 6 7 in 1910 who graduated school education and who said he was 8 exposed 72 years to asbestos. 9 Now, there comes a point where you have got to stop doing computer runs; this is what I teach my students, you 10 have to use your head. No computer run will substitute for 11 critical analysis and thought for your own judgment, whether 12 13 you are looking at good numbers or bad numbers. 14 Next to this is the education, not of the insulator, 15 but of the person matched with the insulator, since that person originally was a doctor that went to graduate school, 16 17 many of the insulators. If this is a study done in 1982, this 18 insulator is already 72 years old. He's likely to be retired. He gets matched against somebody who is also 72, 19 20 they probably will retire too, they could be retired. This is a case of a doctor who previously, before he 21 22 was retired, worked as a physician and now maybe he has a 23 part-time sales job; that is hard to tell. He reports his 24 current occupation, that he was a physician. If this could be 25 moved over a little bit. I just want to stay with that case. page 6219 page 6220 1 That is a little too far over. Let this come in, if that is 2 okav. 3 The American Cancer Society study asked people about 4 their homework, history, and not just what their current job was. If a person says I'm retired, or I'm just working 5 part-time now but retired, they ask him what was your main job 6 7 before you retired, and this person was a doctor before he 8 retired. 9 Then they ask him, aside from that, the next most 10 important job, and some of the other people, and apparently he 11 also was a teacher. I don't know whether this is a college or 12 medical school professor. The breakdown was not enough. 13 was a doctor for 73 years and a teacher for eight years. 14 Dr. Wecker's program then classified this person in 15 terms of their current occupation and his program classified 16 this person since the current occupation was retail sales, as 17 a sales worker. If you could move back over to the extreme left, again you could see the older insulators there likely to 18 19 be matched with people who are currently retired. 20 If you get down to somebody who was born in 1925, the 21 insulator himself worked for 42 years, that insulator was 22 matched in the program with an individual who said he was 23 exposed to asbestos for 57 years, and who worked as a teacher 24 for 33 years. 25 You might ask how can a person who thought he was page 6220 page 6221 exposed to asbestos for 57 years, be a teacher, get matched 1 2 with somebody who worked for the union for 42 years? 3 answer is that is the way the computer program worked. 4 There was a line of code in the program that picked 5 the maximum number of years of asbestos exposure. Obviously, this list of matches which show doctor, teacher and managers, 6 does not reflect all the 1,800 people who were at any

8 particular time. 9 He had to be matched but the majority, the great 10 majority of the people who were matched to the insulators in 11 comparison were not blue collar workers at all, and therefore, 12 this chart illustrates that you got to go behind the computer 13 program to see the way it works. My conclusion is you shouldn't be matching the 14 15 insulators against people who said that they were exposed to 16 asbestos in that study, because you can get mixed up as to 17 what that question meant, and instead you should look at the 18 work history and you should find who said I worked in a shipyard, I had worked with automobile brakes, I had worked 19 spraying on insulation on pipes and boilers; that is what you 20 should match them with, and you should not be matching the 21 22 insulators with people that went to grad school, you should 23 match them with people that had no more than a high school education, because that is what Dr. Selikoff accepted was the 24 25 right match. page 6221 page 6222 What is the consequences of matching teachers and 1 physicians and insulators? You are matching the quit rates with lawyers and doctors 3 4 and teachers, I don't think that is a fair match. 5 With higher educational levels --6 I think I have written about, when you have that 7 professional level of education, you have higher quit rates. Doctors quit rates were quite high during the '60s 8 and '70s. I wrote quit at the beginning; it was quit rate. 9 10 I think you had shared with the jury your general 11 conclusion of what the chart meant for Dr. Wecker's analysis? 12 Yes. 13 Now, are you also aware that during lunch break 14 Dr. Wecker did a new analysis of the CPS 2 date that he showed in the afternoon, that controlled for blue collar workers? 15 I know that he produced an additional program that 16 17 attempted to control for education and blue collar, and I have 18 seen that program, yes. 19 Q Have you analyzed the lunch hour presentation or 20 analysis? 21 A I did analyze the program, yes, I did. Do you have an opinion as to whether the lunchtime 2.2 23 program removed the bias that you saw in the first attempt? 24 A Yes, I do have an opinion about that. 25 Q What is that opinion? page 6222 page 6223 He tried again, but again there were problems. In 2 particular, that computer program had two problems, which 3 again illustrates you cannot just run the computer, you have 4 to think. 5 The first problem was that when, the computer program 6 matched the insulators by education, 40 percent of people who 7 were matched had more than high school education, and 30 8 percent of them had some college education. If The program 9 didn't match You get into trouble. 10 The second thing, the program only compared people by 11 current occupation. You got to do the whole work history. A 12 retired person could have been exposed to asbestos years ago. 13 As a matter of fact, since one-sixth of those insulators were 14 already retirement age, if you actually found a match made of 15 a 70 year old insulator that was still working climbing ladders, or lifting bales of hay, a person who is 70, who is 16

still working at that age, probably quit smoking, he's 17 probably pretty healthy. 18 You have to be careful. The right thing would have 19 20 been to match the insulators with people that had the high school education, that's what the insulators did, and you 21 22 would find people, whoever worked with asbestos, and one of the real asbestos occupations for at least ten years, even if 23 24 they weren't retired, maybe in the past, and that would be the 25 right to do the match. page 6223 page 6224 Did you do that kind of analysis? 1 0 Yes, I did. 2 Let me put up Plaintiffs' Wecker 11. The jury saw this 3 4 during the course of the cross-examination of Dr. Wecker? 5 That's a little too big, if that is okay. Why don't you tell the jury what this depicts. 6 7 I don't think I need to get down for this unless there is 8 some questions about it. The horizontal is just time, starts 9 at 1950, and goes to 1985. The vertical is a measure such of the percentage of people who would still be smoking if you 10 11 started with 100 percent. 12 In my analysis when I matched an insulator with a man 13 with a high school education and I matched insulators with 14 somebody who said that he worked in construction or 15 shipbuilding or automobile repair for at least ten years. 16 Then my match got the insulator's. Then with smoking over time, that is the bottom step, then it's comparable CPS 2 men, 17 the Cancer Society prevention study men, which is the top. 18 19 You say fewer smoking. That tells us something with 20 respect to quit rates? 21 The insulators' quit rates were higher than appropriately 22 chosen comparison group from that study. 23 Is this different statistical significant? 24 Α Yes. 25 Is it as large as the difference you saw between the Q page 6224 page 6225 insulators and the Trust claimants? 1 2 I would have to go back all the way. I was here seems like ages ago, where I had a table and the boxes, as you move 3 along time, the two lines separate. I compared the insulator 4 to the claimants to the Trust. That separation was greater 5 6 than it shows in this chart, where the insulators are being 7 compared to the people on top in the Cancer Society study. 8 Q Why is that? 9 Well, the Cancer Society study is well known in the 10 literature not to be the representative of the U.S. 11 population. The people -- the Cancer Society -- the Cancer 12 Society volunteers are the people who are members of the 13 Cancer Society who had gone around and say watch for the seven 14 deadly signs of cancer, no lump, or a change in your skin, and 15 the Cancer Society volunteers in turn went out and enrolled 16 their neighborhood in suburbia in the study. 17 This is well known to be a highly 18 skewed suburbanized population. There is not -- even as much 19 a I tried to control for it, a population that is 20 representative of the great cross index of American. 21 Therefore, I wouldn't expect to see such great a difference. 22 Let's move to the second point that Dr. Wecker made. 23 Specifically, are you aware that Dr. Wecker testified that 24 quote, the quit rates of insulators were as high or higher, 25 closed quote, before 1963, as after 1963.

```
page 6225
page 6226
1
             And that fact in his view proved that Dr. Selikoff's
    message has no effect?
 3
    A I'm aware of that.
         Do you agree with that?
 4
         No, I disagree.
 5
    Α
 6
          Are you also aware that Dr. Wecker testified your theory
 7
    requires a jump in quit rates when Dr. Selikoff gets on the
8
    scene?
 9
    A I'm aware of the testimony.
10
         Do you agree with that?
         Yes, that is true. If Dr. Selikoff came on the scene and
11
12
    he did anything, then the quit rates ought to go up around the
13
    time he was there. If Dr. Selikoff started to work in the
14
    union halls in Newark and New York in 1962, if by 1966 I had
15
    been shown a speech he gave, you should not add the burden of
    cigarette smoking, but in '67 he gave a talk in Atlantic City,
16
17
    you can't smoke, then you ought to see the quit rates going up
18
    somewhere in the early to mid 1960's; that is correct.
          Have you done a demonstrative to illustrate this point?
19
20
    Α
          Yes.
              MR. STENGEL: This was marked as Plaintiff's Wecker
21
2.2
    15. We have the one slight change, we put dark circles around
    the claimants. Hopefully this will not be quite as
23
24
     indescribable as the last time.
             Can the jury see that?
page 6226
page 6227
1
              THE COURT: Do you want the lights down? Will that
2
    help you?
 3
             MR. STENGEL: It might make it a little more visible,
 4
    your Honor.
 5
    Q
         Dr. Harris, can you tell us what this shows?
          If I could get down, it would help.
 6
 7
             THE COURT: Yes.
 8
         There is the raw data on quit rates. The horizontal is
    again years, 1945, 1950, 1955, 1960, all the way to 1980.
9
10
    vertical is the quit rate which means out of any group of
11
    people who were smoking, what percent quit. Not everybody
12
    quit smoking lickety split. You could get a quit rate of
13
    zero, one percent; six percent is a high number in terms of
14
     smoking.
15
             Each triangle is the quit rate of an insulator, of
16
    the group of insulators in a given year and each circle is the
17
     corresponding measured quit rate of the claimants. As I teach
     students at MIT, if you want to do a statistical model, then
18
19
     you show your audience the line that you want to connect.
20
             But if you want to be true to the data, you show the
21
     dots and you have your audience connect the dots for
22
    themselves. Here are the dots. Now, before the mid 1960's,
23
     say around here, it looks like there may be some -- the
24
     triangles are higher than the circles.
25
              In fact, you could see there are a couple of
page 6227
page 6228
     triangles where 42 insulators appeared to quit from 5, 42 in
 1
 2
     '57, and there are some other bumps.
 3
         What do those suggest?
 4
         Those are the round-off that I talked about in my
 5
    testimony before. You have insulators who were surveyed in
    1982, people who quit smoking a while ago, do what is called
     telescoping, they can't remember when they quit. Some people
```

remember the exact date, but a lot of people that 8 9 long ago can't remember, somebody in 1982, oh, yeah I quit 30 years ago, they don't say 29 and a half; and that's the 30 10 11 years ago, exactly in 1952. Those bumps that telescope which people push the date 12 13 that they put back add to what appears to be a slightly higher quit rate prior to -- early 1960's. But after that, the 14 15 distance between the triangles and the circles gets greater. 16 How is that significant to your analysis? 17 My reading of this all along has been that something 18 happened after the 1960's. But I will show the raw data for anyone to decide themselves. However, if an analyst in a 19 statistical model, a computer run, they could get that on 20 average the triangles were maybe one percent and the circles 21 22 were a half of a percent. One percent over a half a percent 23 is two to one. Then over here. 24 Where you get out here, you got a five percent, maybe 25 there's areas of two and a half percent -page 6228 page 6229 MR. BERNICK: At this point we have the line being 1 drawn with the pointer that is going up and down. I'm not sure if this reports to be a quantitative analysis. The record 3 4 should indicate that Dr. Harris is simply taking his stick and 5 putting up the data so the written record is clear what is 6 taking place. I'll be happy to say what I'm doing with the stick. 7 THE COURT: Go ahead. You will get your directions 8 9 10 In other words, if you are doing statistics, you would 11 say that is two to one and that that is two to one, so there is no difference. I could do no more than leave it to the 12 13 jury or anyone else to make up their own minds as to why there 14 is a possible difference, no matter how small I could elaborate, if that is an issue. 15 Now, do you see any movement in the data points that are 16 17 relevant to when Dr. Selikoff was most active? As I received, I think there is -- the difference widens 18 A 19 and I'm pointing with my stick after 1963, so that the 20 absolute difference gets greater. 21 Now, during Dr. Wecker's testimony, Mr. Bernick read him part of your deposition where you talked about the reliability 2.2 23 issues round looking year-to-year data? 24 25 Q What's your response? page 6229 page 6230 Well, it is true that you got to be careful when you look 1 A at dots not to overdo it. It's not true that because it went 3 from 73 quitters in 1962 to 57 quitters in 1963 to 34 quitters 4 as I'm pointing in 1964, that the quit rate went down. That 5 is because in 1982 a lot of people said that they quit 20 6 years ago; that is a round-off, what my original testimony 7 about dots was; you can't just connect the dots one year after 8 another. That is too strong. 9 You do have to look at the overall big picture. 10 Nonetheless, when it comes to deciding what this means, you 11 can't just run any old computer run -- enough computer runs. You got to use your critical judgment and decide what you 12 think. 13 You think this data is consistent? 14 15 That's what I think. If someone disagrees with me, 16 fine.

```
19 Q
        In addition to this analysis, your CPS 2 analysis
20 suggests there was a jump in insulators quit rates?
21 A You would have to go back to the chart that --
22
             MR. STENGEL: Plaintiff's Wecker 11.
23 A
        Okay.
24
             The answer to your question would be yes, that
25
    analysis did also enlighten me about the question of whether
page 6230
page 6231
    the quit rates changed after the 1960's.
1
    Q Let's move onto the third area of Dr. Weaker's criticism,
 2
    which was the opinion that your results were biased by your
 3
 4
    selection of stop date data?
 5
    A I'm not sure that I answered your last question
 6
    correctly.
 7
             THE COURT: Go ahead.
 8
         If I were permitted, I would point out those curves start
 9
   to separate right around the time that Dr. Selikoff got on the
10
    scene.
11
    Q Thank you.
             Moving on, you are aware of the third criticism?
12
13 A
         Yes.
14 Q
        That had to do with your choice of data?
15 A
        I understand that. It had to do with the interpretation
16 of the audit of the claimants to the trust and the use of that
17 audit to compare the insulators not to the Cancer Society, but
    to the claimants itself.
18
19
         Just so the jury has it in mind, what are the sources of
20 data available to when somebody stops smoking, between the
21 insulators and the claimants?
22 A The insulators were invited to checkups by Dr. Selikoff.
23 He went around the country with his team, 19 cities around the
    country. As part of research studied the insulators, answered
24
25
    question about their smoking, and they got free checkups.
page 6231
page 6232
1
             In the case of the claimants, the claimants submitted
 2
    information about their smoking from two sources. One was a
    form that they filled out at that they asked for money from
 3
    the trust, and another was the information that doctors,
 4
    nurses and other medical personnel, sometimes it was
 5
 6
    respiratory technicians and radiologists put down about
 7
    claimants smoke.
8
             When it comes to the claimants and not the
9 insulators, you got what they wrote down to the form, the
10 proof of claim form, and what was in the medical record two
11 sources.
12
    Q Do you understand Dr. Wecker's primary criticism to be
13
    related to your failure to use the POC or proof of claim form?
         Yes. The issue that doctor Wecker raised actually was
14 A
15
    not what was in the underlying claims forms or in the medical
16
    record, but how I interpreted the computer file that
17
    summarized the audit.
18
             Dr. Wecker expressed concerns that I misinterpreted
    that computer file, had not used the information appropriately
19
20
    and then when, as he suggested, one does it a different way,
21
    you get different quit rates for the claimants.
22
         Before we get to the details, I think you made it clear
23 on direct that your preference was to use medical record data
24 for stop dates?
25 A Yes. As I testified earlier, what medical personnel
```

As to your analysis, your done with this chart?

17

18 A

Yes.

page 6232 page 6233 1 write down about an individual smoking, is far and away more reliable than what a person writes down when they are asking 3 for money from the trust. In many, many cases it would be the lawyer or paralegal when, if they file the suit and still in other cases 5 it would be a surviving spouse years later, when trying to 6 7 collect money. 8 As part of that opinion, the route of that, you are a 9 physician yourself? 10 Was your decision not to use the POC quit information 11 related to your understanding whether the Trust vouched the 12 13 POC information as reliable? 14 Yes, it was. 15 And in the course of deciding whether or not to use the POC quit date information, did you understand, make any 16 17 inquiry of your own to determine the reliability of that data? 18 It has been a year now, but when I first got the results of the audit which took a sample of these trust claimants and 19 20 had a computer file with both their medical and their claim forms, I also got the underlying records, the actual forms 21 22 that the people filled out and doctors' notes. 23 And before I did any analysis, I had to decide, am I 24 going to use the forms that people filled out that said how 25 much they smoked or am I going to use the doctors' notes? page 6233 page 6234 1 went to the people in the trust who put all of this stuff on the computer and I said don't you have a big computer file of 2. all the answers to their questions about smoking; and they 3 said no, we don't keep a computer file of any of the smoking information on the forms, because we never considered it 5 6 reliable. 7 That added to my conclusion from the very beginning 8 the right thing to look at is what medical people said when they were writing medical evaluations about these claimants. 9 Did you form a conclusion about the reliability of POC 10 11 date today? 12 A I decided, based on all of that information, as well as my actual examination of the charts, that the POC data, the 13 claim forms, not the doctor's note, but the forms was not 14 15 reliable, and you had to go with what the doctor's note was. Have you brought some examples of POC and medical records 16 17 to Court today? Yes. 18 19 What I will show you marked as Harris Rebuttal 1, a 20 Mansville proof of claim information, 0005890. For purposes 21 of the record, we redacted the name of the individual 22 claimant. I would also represent to the Court this is not a 23 complete file. This is selected pages out of the claim form, but I will provide you a copy, Doctor, and so the jury can 24 25 follow along, I'm standing at the Elmo and move the document page 6234 page 6235 in my limited ability so that you can communicate to the jury 1 2 what you are looking at and why it's important when you review 3 a POC. 4 I hope the black and white document is clear. I'm all 5 right on my screen. Okay. I would like to emphasize that Mr. Stengel is right, the underlying form of this person is an inch thick. This isn't each page. It certainly isn't every

form that was filed by every person in the trust. This is 8 9 just one. I'm using it to illustrate certain points. There is the front page of the proof of claim form at 10 11 the time for somebody who had already died and surviving spouse or representative is filing the form, and Mr. Stengel, 12 if you could point on the top left, or if you want, I could 13 14 get down again. 15 It might make it easier if you used the Elmo yourself. 16 Α This individual died on October 30, 1974; was born in 17 1922. So he died when he was 52. 18 When was the claim filed? 19 Is that all the information that extracted from the first 20 21 page? 22 No, I think there is a little more. If you could move it 23 down, maybe I can without messing this up. The rest of it has information, just to show it, the name of the law firm and the 24 spouse, but it's not relevant. I'm not going to take anything 25 page 6235 page 6236 away from that. What do I do? 1 Turn the page. Now, there are lots of things that get filled out. The 3 4 person lists work history, if he worked in a shipyard, wherever, and you have to list all of that and show that you 5 6 did work in the shipyard and not for just a half an hour. 7 As part of it, there is something called the smoking 8 history. This is not the doctor's note. This is what the person filled out as part of the form. The first thing that 9 10 is asked, type of products smoked, did you smoke cigarettes. 11 Yes. And the answer is, well, okay cigarettes; you smoked two 12 packs a day. 13 What was the starting year, 1949. In this case the wife, because she is filling it out in 1988, 14 years later, 14 said it's 1949, but she doesn't know the exact year. Then she 15 says he stopped in 1970. 16 17 Now, in between, there are also other documents which 18 I haven't shown, lawyers' documents, correspondence between 19 people and the trust and the staff, that doesn't count. I'm 20 looking at two things, what the claimant, or in this case the surviving spouse said about their smoking in the form, and 21 what the doctors, nurses, CT scanners, radiologists, X-ray 22 technicians, pulmonologist and pulmonary technicians said. 23 24 There is the proof of claim? 25 Α The POC form, right. In this case this POC form has the page 6236 page 6237 two dates, and according to this form he stopped in 1970. If we go back, he died in '74. According to this form, he quit 3 four years before he died. 4 Were there medical records attached? Q 5 Α Yes. 6 What is this, Doctor? 0 7 This person got lung cancer. I could barely see this. 8 This is the person's admission when he got into trouble with 9 lung cancer. By then it spread to parts throughout his body. This is admission and this is the admission front sheet and it 10 11 says urgent admit. And the person was admitted to the hospital on August 12 13 '74 and, in fact, it describes that he worked in the shipyards. Now, at this point it gets hard to read, and the 14 15 typical record like this would take me a good 20 minutes to 16 read through each thing. You don't zip through these. I'm not

showing you every doctors' note; if you move further. 17 18 This, I'm used to this, this is poorly differentiated 19 cancer right lung with rib extension posteriorly. It had 20 spread backwards to the rib. That person had lung cancer. Other things about what the code of the diagnosis was and down 21 22 here, although that is not entirely the most important thing, but to be complete, this says right thoracotomy. That person 23 24 had his chest opened to try to get the cancer out. 25 He came in in 1974, about August, and he had an page 6237 page 6238 1 operation. Now, the next this is what they call the admission note, 2 and this is what everybody who gets admitted to the hospital 3 gets, even in an emergency. The person came in with back and 4 5 stomach pain, was a 52 year old white male, and it goes on; and then as part of the standard history and physical, there 6 7 is something called the past history. 8 Then there is social history and there it says 9 smoker, and this either says one and a half a day, it might say one to two a day. Now it's possible that I read this as 10 11 saying smoker, maybe it says smoked. I went to the next 12 page. 13 Once they decided to operate, doctors write preop 14 orders. This is standard in the records, at least if you are 15 used to looking at them and writing in them. On August 22, 16 1974. The doctors made a list of orders that have to be 17 done to get this person ready for surgery. Pulmonary function 18 19 tests and blood gases, electrocardiogram in the morning and DC 20 cigarette smoking; that means stopped smoking. This person was smoking in 1974 and the doctors notes 21 22 clearly establish that he was. 23 What did the POC say? His wife said he quit in 1970. This took a while to go 2.4 25 through each one of those. I went through as many as I could page 6238 page 6239 until I made a determination that the medical record is what 1 2 is reliable and not the form. Did you bring on a second POC and medical record 3 collection for the jury to look at? 4 5 Yes. We'll call it Harris Rebuttal 2, POC 371942. And again 6 7 we have redacted the specific identifiers and the claimant. 8 And I will put that up and, Dr. Harris, I would ask you to --9 THE COURT: Does this have a number? 10 MR. STENGEL: Harris Rebuttal 2. 11 This is a claim ten years later. The form has changed, 12 but the information that is relevant here is the same. This 13 is a claim filed in August of 1988; someone born in 1933. This 14 person filed a claim for compensation for the kind of 15 interstitial lung disease and not lung cancer, and this is not 16 a deceased person. This is a living claimant. 17 As the next page shows, here is something that is 18 typed in, I don't know who typed it in, whether it was the claimant or a legal representative, it's not clear, but it 19 20 says the person smoked from a starting year until 1982, two 21 packs a day. 22 This is the --Q This is the form that the person or the person's 23 24 representative fills out. Here is a medical evaluation that 25 was done -- I hope this is clear, August 16, 1995. That was

page 6239 page 6240 done three years before the person filed a claim, and it's a medical evaluation. This record is dated August 16, 1995, and physical reports that person has or is, and then it says dates 3 of exposure, talks about the asbestos exposure, it is a white male, et cetera, weight and blood pressure, and then it goes 5 down to their occupational exposure, this is part of that 6 7 standard report. 8 Now, if you come down further, social history. That 9 is where you get the smoking, that same think that was SH in the intern's admission note, he smoked for 30 years and he 10 quit two years ago in 1995, unless the doctors made a typo on 11 the 2, that person quit in 1993. Although on his form he said 12 13 he quit in 1982. 14 What conclusion do you draw? This is, among other things, a further example of the 15 mismatch between what doctors -- medical personnel wrote down 16 17 about an individual smoking and what the insurance form 18 shows. 19 At the time that you made your decision whether or not to Q 20 use the POC quit data, did you do statistical analysis to see 21 how your numbers would come out? You should look at the information first, decide what is 22 A 23 good and what is bad, and analyze the good and not analyze the 24 bad. You should decide what is appropriate to analyze first 25 and then analyze it. You shouldn't do the opposite, which is page 6240 page 6241 going to work backwards from the result that is desired to 1 decide what is good and bad. 2. You have tried to obscure the fact that you were using 3 4 POC quit data in this case? 5 I was not using the POC, the forms I was using the medical records. I said that in my direct testimony, I said 6 7 that in my reports, in my computer programs, I saw lines that say I will not use this information, I will use that. 8 9 As you sit here today, is it still your opinion that the POC quit candidate is unreliable and should not be used? 10 11 Dr. Harris, is it your understanding in addition to 12 criticizing your decision not to use POC quit data, Dr. Wecker did some analysis, which he claimed were better weighs to look 13 at the issues? 14 15 Yes, I understand that is true. I read his testimony. 16 He did one analysis, which reported to be a medical to medical comparison? 17 18 A Yes. 19 Q What is your opinion of that analysis? 20 A In my opinion, that analysis is unreliable and I could 21 explain why. 22 Why do you believe that? 23 Dr. Wecker only took those records where the computer Α 24 summary file showed information from the 25 medical -- underlying medical data and he called that a page 6241 page 6242 medical only. But in fact, even when the summary computer 1 2 record didn't have information on starting and stopping, the actual medical charts like the one that I showed and the one 3 4 I'm holding up, very, very often did. 5 So when Dr. Wecker excluded almost 1300 records that he said no matter, there is nothing on that. He was actually 6 excluding a group of records in, which there was a substantial

8 amount of information. 9 During that time, in fact, in my reading of the transcript, the Court had asked is it possible that in taking 10 11 out those more than a thousand records, you would be skewing the analysis, my answer would have been yes, you got quitters 12 13 and you got smokers. If you take more smokers out, you are going to have quitters left, that is going to look like the 14 15 people left, look like they quit smoking. 16 If you keep the quitters in and you keep the smokers 17 in, you're going to get the right result. In fact, the very 18 first case I showed of lung cancer was a case where the medical record made it absolutely clear, he smoked until the 19 date of his diagnosis, which was 1974, but it was left blank, 20 because nowhere in the medical records does it say whether he 21 22 started at page 13 or 20 or 25. 23 That first case is actually an example of a case that Dr. Wecker had excluded when he did his -- what he called the 24 medical to medical or medical only analysis. That is the 25 page 6242 page 6243 first one. That is the medical only. 1 Is the medical only analysis a statistical accurate 3 representation? 4 A Not in my opinion. 5 He does another analysis, he takes the analysis and CPO? 6 7 Is that any more appropriate? It's not the people that he analyzed, it's people that he 8 9 took out that matters. 10 One more question about the alleged impact of your 11 determination in the POC quit data. 12 Are there other studies of the effects of smoking, 13 data of asbestos exposure that contains no POC data. MR. BERNICK: I object to this line of questioning. 14 THE COURT: I'll allow it. 15 You are familiar with Dr. Heckman's testimony? 16 17 Yes, I did read that. Α 18 You saw that several medical articles were introduced 19 during the examination? 20 A Dr. Heckman? 21 Q Yes. Could you tell us the significance? Those articles were done by other doctors that were 2.2 imitators of Dr. Selikoff and they tried to copy in one way or 23 24 another Dr. Selikoff's approach to getting the message to the 25 asbestos workers. They tested whether credible medical page 6243 page 6244 1 information will get asbestos workers to guit. Some of the studies involved what is called 3 randomization, that is you flip a cocaine to decide whether an 4 asbestos worker is going to get the information or either just 5 a little bit of information or nothing and then you can see 6 which group quit smoking. 7 And as I understand it, Dr. Heckman was shown a 8 number of those articles. 9 Did any of those articles include issues about use of POC 10 quite data? 11 Nothing to do with the claimant to the trust. The doctors 12 doing those studies were studying their own asbestos workers 13 and measure who quit and who didn't by asking those people in 14 their own way. Nothing to do with insurance claims forms. 15 To summarize, do any of Dr. Wecker's opinions and your 16 opinions as to the results you presented to the jury are

18 A They don't alter my opinion. 19 Q Let's switch to a slightly different topic. 20 You were here last year, you presented the jury some 21 calculations of the numbers of additional claimants that were 22 generated by the model because of the defendants misconduct? 23 24 You were here before the end of the year 2000? 25 Α Yes. page 6244 page 6245 Have you -- since you were last here, have you updated 1 those numbers to reflect numbers of claims through the end of 2 the year 2000? 3 4 Yep, I have. 5 Have you also taken further steps of assigning those 6 claims values? 7 A Yes, I have. And your Honor, I would inquire of counsel -- I don't 8 9 think we need to go further than that. THE COURT: Do you want to put it in? 10 Let me show you what we'll call Harris Rebuttal 3. I will 11 12 put this on the easel, Doctor. You can explain it in general 13 form to the jury. 14 What I will do, I think, if you don't mind, is look 15 at the top part and you could tell us what that is, when 16 you're finished I will move it down. Describe in general terms what you did, for the jury? 17 18 I will go slow and I will stop if it's inappropriate. I 19 don't know how much I will cover. 20 THE COURT: Why don't you take the pointer. It would 21 be easier for the jury to see. 22 A I generated three pages, this is my results. And they represent, as I understand it, three different legal causes of 23 action, one of which is called Common Law Fraud Claim. 24 25 I have no comment about that other than it's my page 6245 page 6246 understanding that each of the three causes of action involves 1 2 a different cutoff date, so in this cause of action the Trust seeks -- I guess the word is damages. I don't want to step 3 out of line, for claims that were filed after the end of 1991, 4 5 approximately. 6 The other pages reflect calculation of claimed injury 7 for claims that were filed after the end of 1995 or after the 8 end of 1994, depending on different cutoff dates. 9 These are the claims that were filed from, I believe 10 October, something 1991, I can't remember the exact date. 11 Q 12/31? 12 12/31/91. The top -- there are three panels. The top 13 represents all claims that the Trust has settled, that is we 14 the Trust sent out the check and it was cashed and claims 15 where the Trust has cut a check but they didn't cash the check 16 17 The next panel is claims where the Trust has got the 18 claim already, the person filed their claim, and at least by 19 the end of last year, and the Trust is expected to send out a 20 check by the end of 2002. 21 Can you base that judgment on the historical judgment of 22 the Trust and how long it takes to process a claim? 23 A From the date that a claim hits the doorstep, how many of 24 the claims did they send out the check, six months, a year, a 25 year and a half, and that's how I was able to estimate how

17

correct?

```
page 6246
page 6247
1 many of the claims that the Trust so far got but were still
    working on, how many of them were going to get taken care of
    by the end of 2002 by 12/31.
 3
             The last panel is here. I relied on Dr. Forenze who
    was here who made projections how many people were going to
 5
    time claims for different diseases in the future, that would
 6
    be for the years 2001 and 2002, and then I did a ratio for
 7
8
    that to cut it down to just those people who not only filed in
9
    2001 and 2002 but had their checks cut by the end of 2002.
         Its been a while since the jury saw what was marked
10
    Harris 10 and 11 or 9 and 10.
11
12
             Could you remind the jury what the rows means,
13
    starting with lung cancer and the columns with defendants
14
    misconduct and without defendants misconduct?
         All of these forms are the same. I could pick any one.
15
    If I took the middle panel, which is visible now, there are
16
17
   four different conditions that the -- that have relevant lung
18
    concern, disabling BID, plain BID and pleural injury.
             The first column is the number of claims that
19
20
    actually occurred with what I described as with misconduct.
    And the number of claims that would have occurred with what I
21
22
    have described as without misconduct. Then the next column is
23 the difference, so you went from 2000 lung cancers with
24 misconduct to 1000 lung cancers cases without misconduct, that
     is because of more smoking -- less smoking and therefore there
25
page 6247
page 6248
1
    would be 1000 fewer lung cancers from that panel.
        The Trust is not seeking compensation for pleural injury?
 2
        Yes, because some of the people did not get cancer they
 3
    would get something else, the plural injuries would go up.
    It's not simply that in my calculations the smoking caused
 5
    more disease but also more severe disease, so when you take
 6
 7
    away from the smoking, there is not only going to be less
    disease but less severe disease. It means some people will get
    mild disease and even more people will get the mild disease.
9
             MR. STENGEL: Let's mark as Harris Rebuttal 4 --
10
11
              THE COURT: This one is three.
12
              MR. STENGEL: The one on the screen is three.
        I believe we can streamline there, because these are the
13
    same calculation for a different claim, correct?
14
15
        That is correct.
16
         And the only difference is the measuring time period for
17
   the filing of claims?
18 A
         There is for a different cutoff date. If the cutoff date
19 is later. The total numbers in these columns will be less,
20 because there are fewer claims in issue.
21
    Q Let me show you the last of these, Harris Rebuttal 5.
              THE COURT: Which one is that?
22
23
              MR. STENGEL: The Consumer Protection Act Claim, your
24
    Honor.
25
         This is Harris Rebuttal 5.
page 6248
page 6249
             Dr. Harris, can you tell us where you did anything
 1
 2
    different with respect to this one?
 3
    A An additional thing that is different.
 4
         Could you explain that?
 5
          In addition to there being a different cutoff date, I was
   instructed to make these calculations under the assumption
     that the defendants engaged in no misconduct before the year
```

```
1980, as a legal matter. Therefore, the affect of the
 8
9
    defendants misconduct will be smaller than if you cover the
    entire time period from 1954 onward.
10
11
             In the prior chart, the number of lung cancers were
    cut in half because of the instructions that I was given, the
12
13
    number of lung cancers are cut by less, and the same thing
     applies to all the conditions and all the panels in this chart
14
15
    called consumer protection act claims.
16
         You presume a shorter period of misconduct?
17 A
        It's less misconduct because I'm assuming under my
18 instruction that the misconduct only started from 1980 rather
19
   in 1954.
             MR. STENGEL: Thank you.
20
             Nothing further, your Honor.
21
             THE COURT: We'll take a few minutes break.
22
23
             Would you give me hard copies of that, please. If
24
   not we can Xerox it.
25
            Do you have extra copies?
page 6249
page 6250
1
             (Jury leaves courtroom.)
             MR. BERNICK: Before we take a short break, two
 2
     things, one is logistical and the other more substantive.
 3
 4
             Am I to understand the numbers that were just shown
 5
    to the jury are the damages that are claimed by the Trust in
 6
    this case?
 7
             MR. STENGEL: Yes.
             MR. BERNICK: Second, I know this is not a criticism
8
9
    of Mr. Stengel, the direct examination lasted some bit
10
11
             THE COURT: We'll keep the jury. We'll go tomorrow.
12 Don't feel at all inhibited. We have all the time. I will not
13 cut you off.
14
             (Recess taken.)
             THE COURT: Will the witness take the stand, please.
15
             MR. STENGEL: Since time is growing short I would
16
17
    move admission of Harris Rebuttal 1 to 5.
             MR. BERNICK: I don't know what it is.
18
19
             THE COURT: Three, 4 and 5 are the three sheets with
20 the computation.
21
             MR. STENGEL: One and two are the claim forms.
             THE COURT: Yes, they are all admitted.
2.2
23
             (marked).
             THE COURT: Where is the doctor?
24
25
             The jury will stay for an extra hour or so, and if
page 6250
page 6251
1 it's enough --
2
             MR. BERNICK: We'll try to move through it quickly.
 3
              (Jury entered the courtroom.)
 4
    CROSS EXAMINATION
 5
    BY MR. BERNICK:
 6 Q Good afternoon, Dr. Harris?
 7 A
 8
        It's all right. Let's talk about rounding; 1962, is that
9
    the magical date?
10 A
         Just about.
11
         And you have said that in your analysis of the Selikoff
    data during the period '63 going forward to '83 the quit rate
12
of insulators versus the claimants were 2.1 times higher?
14 A Correct.
15 Q
        You acknowledged from your testimony just now that it's
16 important to your analysis that there had been a jump at or
```

- about 1962, because that is when you assumed that Dr. 17 18 Selikoff's intervention began? 19 A Yes. 20 Q Your whole model assumes that the portion of the model 21 that deals with the quit rate, assumes that after 1962, the 22 insulators were a full 2.1 times different than the 23 claimants'? 24 Correct . 25 Q Which would mean the insulators quit rates after 1962 had page 6251 page 6252 to be 2.1 times the claimants, and prior to 1962 it would have 1 been zero times the claimants, correct? 2 3 Correct. 4 Now, let me just ask you a couple of questions about 5 timing of the work that you have done with respect to the rounding issue, okay? 6 7 First of all, isn't it true in June of this year, of 8 this last year, almost seven months ago, Dr. Wecker issued a 9 report in this case? He did, June something, 15, I think. 10 Is it also true that Dr. Heckman issued a report during 11 12 June of last year? 13 A June 7th. Isn't it true that both Dr. Wecker and Dr. Heckman 14 Q 15 explicitly criticized your model and this portion of the 16 model, because they believed that you hadn't taken into account the pre '62 period of time? 17 Dr. Wecker was everything pre '63 and Dr. Heckman was 18 19 1950 to '62 only. 20 What Dr. Wecker determined if you took a look at the data 21 pre '62, the quit rate of insulators versus claimants was not 22 zero times, but it was actually 2.5 times, although he did not 23 find the statistical difference between the two numbers? That was his estimate. 24 A 25 Q Isn't it true that even though you have those reports, page 6252 page 6253 1 you looked at those reports, did you not? 2 3 Isn't it true, even though you had those reports, there was no analysis that you did in response to those reports, 4 true or not? 5 6 No, I didn't think any was necessary. 7 None was necessary at that time, but we you came to 8 testify before this jury during your direct examination in the 9 plaintiff's case in chief, you didn't make mention of the 10 criticism that were made by Dr. Wecker and Dr. Heckman with 11 regard to your work? 12 I think that would be overstating the case. 13 Did you make mention of the criticism that they lodged 14 back, even one, when you were on direct examination? 15 A I think the answer would be yes. 16 Did you show the chart or any kind of diagram, any kind 17 of rounding diagram, this one right here, did you show this 18 chart, did you make up this chart at the time that you 19 testified on direct examination? 20 Well, I think you asked me two questions. The first question is about rounding, I mentioned rounding and a 21
- http://legacy.library.ucsf&du/tid/hgp@5/a00/pdfidustrydocuments.ucsf.edu/docs/gzgd0001

24 A And the second is that I did not produce the chart of the

22

round-off. 23 Q The chart?

25 raw data.

```
page 6253
page 6254
         You did not produce the chart during your direct
    examination and during your cross-examination, did you?
 3
         Correct.
         Okay. It wasn't until after you were off the stand and
 4
     they were off the stand that all of a sudden you decided it
 5
     was pretty important to respond to what Dr. Heckman and
 6
 7
    Dr. Wecker had done with your own chart, correct?
8
         Correct.
 9
         Let's talk a little bit about the chart itself. All the
    dots on your chart,, I don't have them circled like you?
10
         You can use my chart. Actually both of these are mine.
11
    I'm not a genius in terms of these artistic things. Please
12
13
    use the other one.
14
         There we go. Isn't it true that with respect to the
15
    chart, all the little data points all, assume that you are
16 correct about your analysis of the proof of claim forms?
         That is correct, yes.
17 A
18 Q
         If we assumed a different analysis of the proof of claim
19 forms, a lot of those dots would move around?
20
    A Correct. You could get it to go any way you wanted to,
21 definitely. You could make a different assumption, you could
22 move them around.
23 Q
          Sometimes people say there are lies, there are them lies
24 and there are statistics?
25
         Without using your judgment and common sense, you cannot
page 6254
page 6255
1
     substitute pure computer runs.
 2.
         You can't have a statistical model unless it makes common
     sense, correct?
 3
 4
   A Correct.
         You didn't have a statistical model unless it's based on
 5
    0
    the actual facts as opposed to the hypothetical facts, can
 6
 7
    you?
 8
    Α
         You got to use common sense.
9
         Let's take a look at this, and as I understand it, and
    I'm going to use the pointer and get you out, because we have
10
11 to get Dr. Wecker done, so we have to move through quickly.
    You testified that some of these numbers look kind of high?
12
          They were the round-offs, every five years.
13
          If the numbers are high, it doesn't mean that people
14
15
    didn't quit, it means that they may not have quit in that
16
    particular year, they may have quit in some other year,
17
    correct?
         Right. It's hard to tell, there is a problem of what is
18 A
19 called telescoping, people tend to push the date back, if
20 someone is in 1982 and said they quit 30 years ago, you don't
21
    know if it's 52.
22
         Rounding could mean that maybe they rounded and they
23
     actually put earlier, it could mean maybe they rounded and
24
     they actually put later, correct?
25
          Although because of the telescoping --
page 6255
page 6256
         Answer my question, please.
 1
 2
 3
         Rounding to mean they quit either earlier or they quit
 4
    later, correct?
 5 A
         That is strictly speaking, correct.
          Whether or not they quit earlier or later, even if you
     eliminated all of these high points before 1963, isn't it a
```

- 8 fact that if you follow your rule, we kind of looks like
- 9 there, the insulators are quitting more and faster than the
- 10 claimants, all points prior to 1962?
- 11 A Yeah, if you took out the big high triangles, you don't
- 12 get statistically significant, but generally speaking you
- 13 could see there is a difference.
- 14 Q You could see there is a difference?
- 15 A Yes.
- 16 Q Even before 1962, if we follow your rule and looking with
- your eyeball and planting the stick, there is a difference
- 18 between the insulators and the claimants prior to '62, true?
- 19 A Correct.
- 20 Q There is a difference between the insulators and the
- 21 claimants prior to '62 and after '62, correct?
- 22 A Correct.
- 23 Q Now, if we don't use that pointer, if we actually want to
- 24 do analysis, an analysis, isn't it true that you have done no
- 25 analysis to actually term quantitatively the difference
- page 6256
- page 6257
- 1 between the insulators and the claimants, say prior to 1955,
- 2 before these?
- 3 A You mean another computer run, no.
- 4 Q You haven't done a quantitative statistical analysis to
- 5 see, well, what if we eliminated these, was there a difference
- 6 prior to 1960; you haven't done that analysis?
- 7 A No.
- 8 Q Not another computer run. Isn't it true as we sit here
- 9 today, that you have done no quantitative statistical analysis
- 10 to determine the impact of what you call rounding; true or
- 11 not?
- 12 A I think it would be very difficult to do properly, and
- 13 the answer is no.
- 14 Q The answer is no?
- 15 A That is correct.
- 16 Q And you have here today is, you look at the numbers they
- 17 are higher here and here and here, but you haven't done a
- 18 statistical analysis to see the impact of the rounding,
- 19 correct?
- 20 A No.
- 21 Q Now, even though you haven't done the analysis, isn't it
- 22 true what you do is you simply assume, assume that the
- 23 difference that you can see before 1962 is in fact zero?
- 24 A Yes, that is correct.
- ${\tt 25}~{\tt Q}~{\tt Contrary}$  to even your holding the stick up, you assume in
- page 6257
- page 6258
- 1 your model that the answer is zero, correct?
  - $^{2}$  A Yes. Whatever the action is pre '63, I am assuming that
- 3 what matters is only the action post '63, that is correct.
- 4 Q And you are assuming from that that the difference that
- 5 you see post '63, the 2.1 number, post '63 number, correct?
- 6 A Correct. That's the ratio that you get from looking at
- 7 those triangles and circles post '63.
- 8 Q You assume that prior to '62, in comparison to that 2.1,
- 9 there is zero difference between the insulators and the
- 10 claimants?
- 11 A Any difference I see on that chart, I have some
- 12 explanation for it, but I assume it's not material.
- 13 Q Not material?
- 14 A Correct.
- 15 Q None of these data points are material, none of these
- 16 differences are material to your analysis, correct?

17 Correct. 18 Q Even after '63, Dr. Harris, if we wanted to kind of use 19 your eyeball and kind of go like this, I cannot reach as high 20 as you can, without a statistical analysis, where would you 21 draw that line between '63 and '83? 22 A Without a statistical analysis I could only make a visual impression. 23 24 Only a visual impression? Α 25 That's right. page 6258 page 6259 Visual impression is reliable enough to bring into this 1 courtroom and testify about? 2 3 Yes. 4 And you think that the visual impression is that the line 5 gets drawn where, where do we draw the line, we connect this dot and this dot or this and this. Where do we do it? 6 7 We don't do it with the visual impression only, but I felt after reading the testimony which challenged my analysis 8 9 of the 2.1, that it was important to show the line, so that if any other person wanted to put it anyplace by eyeballing, by 10 having their own computer program, fine, they could draw it. 11 12 It's true that one cannot go past the graph to a 2.1 13 ratio without doing some kind of computer run. 14 Q Let's be candid. If you just use your eyeball, you 15 cannot draw any line after '63, can you? 16 A Looks to me like the triangle is twice as high as the 17 circles. You could say somebody else is wrong if they said 1.5, 18 2.5, or 1.8? 19 20 A You could not by itself? 21 Q That is science? 22 A I think science is both, showing your raw information and 23 showing how you made a calculation from it and letting other people challenge it, if they think it's wrong. 24 25 Q Is this why you thought it was so important to come back page 6259 page 6260 in rebuttal, you have Dr. Heckman's and Dr. Harris's report --1 2 You mean Dr. Wecker's report? Dr. Wecker's and Dr. Heckman's report, you didn't come to 3 talk about visual impression during direct examination, did 4 you? 5 6 I did not show the raw numbers during my direct at all. But you thought it was important to come and tell the 7 8 jury about your visual impression here today in rebuttal? 9 A I was asked to come back. 10 Q Let's go to the second subject. Let's talk about the ACS 11 2 analysis. I guess that is -- CPS 2? 12 A It's America Cancer Society. Either one is all right. Q 13 That's where you have the graph that looked like this? 14 A Yes. 15 THE COURT: Does it have a number? 16 MR. BERNICK: That was I think Plaintiff's Wecker 11. 17 THE COURT: Okay. 18 The question of whether there was a proper comparison, 19 this is the study that compares the insulators with the folks 20 who filled out the questionnaire in CPS 2, correct? 21 A Correct. 22 Once again, this was not a comparison; the fact that 23 Dr. Wecker had done the comparison, was not news to you, when 24 he testified in this case, was it? 25 A No, he mentioned his comparison in the June 15 report, he

```
page 6260
page 6261
    did it over, an October report and provided the data November
     3, and then he did the additional computer run during the
 3
     lunch break in his testimony. All along he has been providing
     information about their comparison.
         You knew about it in June in his report, you knew about
 5
    it in October in his report, you got the data in November?
 6
 7
    Α
         Correct.
8
         And you didn't testify to it when you came in here the
9
    first time, correct?
10
         I think I did testify that I compared the insulators to
     other groups, and I may have mentioned the CPS 2. I don't
11
    know if I was permitted to.
12
13
         Don't know if you were permitted to.
14
             You told us in your deposition yesterday that you did
15
   this analysis about a week ago?
16
    A The particular chart here?
17
             Yes, that is correct.
18
        When did you do the analysis? Your ACS 2 analysis that
19
    was used in the cross-examination of Dr. Wecker?
20
         That was approximately a week ago, something like that.
21
    0
         Do you recall offering that testimony?
22 A
        I'm repeating myself; yes, I do.
23 Q
         Now, after seven months, you have decided to respond to
24
    what Dr. Wecker said in his report?
25
         Well, I was asked to come back. I don't know how to
   Α
page 6261
page 6262
1
     answer that. I didn't ask to respond, I was asked to come
    here and talk about it.
 2.
         This is something that the lawyers asked you to do?
 3
 4
         They said they would like me to come back and respond.
 5
         Now, you used a 2.1 number, you used a 2.1. Is this a
 6
    valid comparison, a valid chart?
 7
        Between the insulators, between the CPS 2 men, that's the
    best I could do.
 8
9
         I'm asking you, is it scientific valid comparison?
         With certain limitation I talked about, but within the
10 A
11 limitation I would consider it valid.
         Their comparison yields a number, not of 2.1, but of 1.2,
12 Q
13
    correct?
14
    Α
         Correct.
15
         Did you ever run your model to see what numbers would be
16
    coming out the back end?
17
        I could give you a rough estimate, but I have not
    specifically done that.
18
19 Q
         If it was 1.2 as opposed to 2.1; the insulators are male?
20 A
         They are blue collar, they tend to have a lower
21
    educational level than the general average American, right?
22
         They are high school and below.
    A
23
         And they are most definitely exposed to asbestos, true?
    Ο
24 A
         Correct.
25
         Indeed, they have been heavily exposed to asbestos?
page 6262
page 6263
 1
    Α
 2
         Now, the ACS 2 chart that you have -- CPS 2 is a group of
 3
   people, male?
 4
   A Correct.
 5 Q
        Blue collar?
        It goes beyond blue collar, but, yes.
 6 A
   Q
        I don't care how you want to do it?
```

As I had explained, these are people in any one of the 8 three jobs that they reported that they were not just blue 9 collar, that they were in specific occupations like 10 11 insulation, working with automobile brakes, boilermakers, shipyards, for at least ten years. It's just not anybody in 12 13 blue collar. You believe all of those people were exposed to asbestos? 14 15 No, but it is the best I could do to come close. Α 16 Q Best you could do? 17 A That's right. 18 Q Best you can do. Lower education? High school and below. 19 A 20 Let's talk a little about some of the occupations that you included. Defendants Harris Exhibit 22. Some of the 21 22 occupations that you included in order to to get people to 23 work with asbestos; you included people who were carpenters 24 and worked with wood lumber, correct? 25 Where is that? I think I did. If you could show me. page 6263 page 6264 It's our understanding of what is on your computer 1 Q program. A That looks like my codes I took the codes from the Cancer 3 4 Society study and I listed them and I said okay, I don't know, 5 should I put those as occupations, but I had the foreman and 6 the machinists --Did you use the carpenter who worked with wood lumber? 7 I would have to look at my program. My inclination would 8 Α 9 be to include it. 10 Just focus on the question, did you or did you not use 11 that in your computer run? 12 A I have to look at it, but I hope that I did. 13 Q And the truck, bus, cab driver, delivery? 14 A I hope I did. 15 Q Did you or did you not? I would have to look at the actual program. 16 A Q Farmer, farm and labor, did you include those folks? 17 I hope not. 18 A 19 Q You hope not? 20 A No, because I think on the whole you wouldn't, you 21 wouldn't want to put the farmers in there. If I put them, I 22 don't know if they would make a difference, but I think -- any 23 kind of transportation --I'm sorry, Dr. Harris. Did you include those people or 24 25 not? page 6264 page 6265 1 A I would have to look at the program. 2 Q Did you include firemen? 3 Α Yes. Q You would recognize, wouldn't you, Dr. Harris, that by 4 5 including all of those different occupations, you may be have been looking for occupations more likely to be exposed to 6 7 asbestos, but you picked up a lot of people who had no 8 asbestos exposure? 9 Yes, it's possible. A 10 Indeed it's probable? 11 I wouldn't go that far. Α You think it's more probable than not, that all the 12 13 people that had job occupations were all exposed to asbestos? 14 A You have 20 --15 Q That is not my question.

16 A That is the best I can do.

- You can't say it's more or less probable. Think if you 17 18 want to. 19 A It's the best that I can do. 20 Q That's all you can say? 21 A Yes. 22 The people that are insulators, there is no doubt about it, you are 100 percent sure that they were exposed? 23 24 25 You have a group of people that you know were exposed to page 6265 page 6266 asbestos, like Dr. Selikoff said, if you are exposed to 1 asbestos and you smoke cigarettes, and asbestos is dangerous 2 and smoking is dangerous, you're at risk, don't you think 3 4 those people are going to be more sensitive to the message 5 than the people who may be that had exposure, maybe they didn't? 6 7 It depends who you're going to pick up. If you're going 8 to pick up all the suburban neighborhoods of the Cancer 9 Society people, you could be picking up people that are highly 10 into health --11 Highly into health. The farmer farmhand laborer is into 12 health? 13 A The people in the Cancer Society study. 14 The cancer picked up the farmer and farmhand, laborer 15 into health? The right way I had to put it, even when I tried to find 16 A people within specific occupations, I can't get away from the 17 fact that this is not a representative group of people. 18 19 Last chance, Doctor. The message is given, asbestos and 20 smoking are bad for you especially when combined, do you think the people, given the way that you set this up, do you think 21 22 the insulators will be more sensitive to the message than the people that you put into this group from the CPS 2? 23 You should, in principle, if you could get an exact 24 25 match. page 6266 page 6267 You should what? 1 Q 2 If you could get an exact match of an insulator who got the message to exactly an insulator who didn't, then you 3 should see a difference. If you are matching an insulator 4 that is close to that, you could get somebody who still has a 5 6 different education, you are not going to get the same person. 7 Maybe I wasn't asking the question clearly. You have 8 given the message asbestos and smoking is bad for the people 9 who follow the description of the insulators. Wouldn't you 10 expect they would be more responsive to the message than 11 people who were -- at most you could say is the best that they could do, maybe they had asbestos exposure, wouldn't you 12 13 expect this group is going to react more? A 14 I don't know. 15 Now, if you wanted to, Dr. Harris, you could do another 16 simple run on CPS 2 and pick up the question that asks for 17 asbestos exposure, right? 18 You mean the question that I discussed in my examination, 19 the one about asbestos from your daily life and your work, the 20 exposure. Right. If you wanted to you could run that number, 21 22 correct?

23 A You could keep doing runs.

25 A You could run it.

You could run the number?

24 Q

```
page 6267
page 6268
1 Q You could have come in here today and shown whether that
    number was the aim or difference --
             THE COURT: Don't ask that question.
 3
         One has question on ACS 2.
 4
         Wasn't it true when you worked with the insulators as
 5
    part of that study, you wanted to make sure that you had the
 6
 7
    best data on whether they were current smokers or not?
8
         Correct.
         Isn't true that one of the sources of data was Dr.
9
    Selikoff? Dr. Selikoff had data on whether people were
10
11
    current or former smokers as of '83?
         The insulators, correct.
12
13
         Talking about insulators?
14
   A
         I don't know who else had the data.
         That's fine. Isn't it true there were in your original
15
16 testimony back a while ago, there were 110 people that you had
17 included as being current -- quitters; they had quit, but
18 Selikoff said that they were current smokers?
         Selikoff never said anything about it.
19
20
         You used his data to determime that they were current
21 smokers, correct?
22 A
        Yes.
23 Q
         You switched those 110 people from being quitters to
24 being current smokers?
25
   A
         I wanted to, yes.
page 6268
page 6269
 1
         And you used that when you made that switch, that's when
    you came up with your 2.1 number, right?
 2.
        Yes. I had people who said that they quit within six
 3
    months, and I decided maybe it would be better to take those
    people out and say they didn't quit even if they did; that was
 5
 6
    at least my intention to.
 7
         From your report number 6, at page 18, you say second, by
    way of sensitivity analysis, I reclassified 110 recently
 8
9
    quitting insulators as current smokers, in accordance with the
10
    definition used by the Mount Sinai researchers in one of their
11 later papers?
12 A
         It was Dr. Ruth Lilles, and I tried to match my data with
13 hers, and she regarded the people that quit six months ago as
14
    not necessarily quitting, so I tried to match it with hers,
    and not count those people. At least I tried not to count
15
16
    those people.
17
         That would have had the effect of lowering the quit rate
18 from 2.4 to 2.1?
19 A That was not the reason I lowered it, but that was my
20 intention in this report.
21
    Q Just tell us, when you did the chart that we had up here,
22
    this one here, when you were doing those insulators, that 110,
23
    did you count them as being current or did you switch them
24
    back to being quitters?
25
         My intention was to make them current, which is to say
page 6269
page 6270
     that the people at the very end in 1983, the end of the whole
 1
 2
     thing, if they just said that they quit in June of '83, my
 3
    intention was to say no, we're going to keep them as smokers,
 4
    we won't count them.
 5
   Q Are you sure you went ahead and did that in connection
 6 with the computer program itself?
    A That was my intention.
```

```
You checked to make sure and see whether you did or not?
 8
9
         I would have to look at the computer code. I would know
10 what would happen if you took them out.
11 Q What would happen?
12
        I would need the stick. Can I?
13
         Just tell us if the quit rate would change or not?
        You see the hook at the bottom, those are the people that
14
15
    quit in '83, and we say they quit yesterday, you have to get
16
    the whole chart up to that, but in '83 you have to knock that
17
18
              If I made a computer program mistake and didn't take
19 the 110 out and make them back to smoking, then the last hook
    at the bottom wouldn't be as big. I don't know how big it
20
    would be, but it would be less.
21
22
         Tell me whether your home analysis would be statistically
23
    significant?
24
         The part of the steps would be the same except for the
25
    last hook.
page 6270
page 6271
         When we talk about statistical comparison, statisticians
1
     Q
    use tests to determine statistical significance, do they not?
 3
         They do.
 4
          Certainly if this curve, this difference was not
 5
     statistically significant, you want to tell the jury that
    before you have testified about the reasons, wouldn't you?
 6
 7
    A Yes, I would.
 8
             (Continued on next page.)
 9
10
11
12
13
14
15
16
17
18
19
20
21
2.2
23
24
25
page 6271
page 6272
1 CROSS EXAMINATION (Cont'd.)
 2 BY MR. BERNICK:
    Q You have start date and you have quit date, and isn't it
 3
 4
    true that in your model the medical data if it passes the
    protocol is usable for the start date and the medical data, if
 5
    it passed the protocol is usable for the quit date?
 6
 7
         Not exactly.
 8
          Well, you tell me under your model isn't it true that
9
    quit date is determined from the medical data if the protocol
10
    finds out according to the protocol that start and stop are
11
    included in the medical information?
         The medical auditors went back and they tried to look for
12
13
    spells in which they had the very, very beginning of the time
     smoking and the very end of the time smoking pinned down. But
14
     as in the case I showed to the jury, that person with lung
15
     cancer, they didn't have the date of the smoking start pinned
16
```

down. They clearly had the date he was still smoking pinned 17 down. So they would not have put that one in the protocol. 18 Q I understand that but if they in the protocol they used 19 20 medical date for start and medical data for quit? If the auditors could put that in they would have that. 21 A 22 I would like to just focus on my question. Both of my questions were focussed on the people where medical data 23 clears the protocol. I use medical data for start and medical 24 25 data for quit? page 6272 page 6273 1 Α Correct. Now, the POC, the proof of claim, you will use for start 2 but you will not use the POC for quit, correct? 3 4 Correct. 5 And the reason you don't use POC for quit is you feel it is your judgment that when people fill out the POC forms they 6 7 may not fill them out reliably when it comes to whether they 8 quit smoking? 9 A You got it. 10 Q Which basically means, let's be candid about it, you are 11 assuming that when these people are filing the claim they are misrepresenting the facts? 12 13 A I don't think I would go that far. I don't think the 14 wife of a husband that was dead is guessing when they quit 15 smoking, that she was necessarily misrepresenting. She is 16 doing the best she can. 17 So she wouldn't know whether he is quit or not. Let me understand, you can count on her, the wife, for information 18 19 about dad when it comes to the start date but can't count on 20 the wife for information when it comes to the quit date about dad? 21 22 I don't want to accuse any people lying on a form but the fact is I looked at a gazzillion forms not just in this case 23 but in all sorts of claims for compensation, people shaded --24 I didn't smoke, I am not smoking, I am cutting down and they 25 page 6273 page 6274 1 said it. 2 You don't want to say lie but you are, in fact, assuming by not using that not -- using that quit date that they were 3 not accurately representing the facts, true or not? 4 They were not accurately representing the fact. 5 6 When they wanted to get the PFT tests -- you know PFT 7 tests were required for some of the claims? 8 A Pulmonary function test. 9 Dr. Mendelsohn testified there is no problem with PFTs. 10 I know they may not go (indicating) and get it all the way out, they may not go hard enough is one of the problems? 12 A Correct. 13 That is what they do. Okay. 14 Now, when someone is going in to make their claim and 15 they know the PFT test is a good one for claims if it is low, 16 don't you have a problem with people misrepresenting their 17 effort, saying, okay, Doc, I will take the test but they do 18 it, they don't blow it all out, isn't that the problem? Well, I think people have an lot more common sense about 19 20 how to answer a smoking question as to their advantage than 21 they do know how to blow into a pipe to their advantage. 22 Q Are you serious about that? They go to their lawyers and 23 they are told you are going to take the test. If your PFT is

less than 80 percent you get more money and they are not going to go into the doctor and not think about, gee, maybe if I

```
page 6274
page 6275
1 blow a little less hard?
         They could try I guess.
3
         Certainly they could try.
 4
              Well, if you can't count on them to fill out the form
    right whether they were smokers or not, how can you count on
 5
    them to go to the doctor's office and blow it all out?
 6
 7
         I guess what you are talking about is if you look as
8
    these PFTs it will say right on the bottom line don't --
 9
     according to the standards: Patient maximal effort obtained.
     If the patient's maximal effort wasn't obtained, then they
10
    count it as it doesn't count. Same thing when they do the
11
     exercise test -- stress test.
12
13
         Were you is your?
14
    Α
         I am telling you my medical experience.
15
         Okay. So then tell me are there are other tests or other
    information on those POC forms that you can also consider to
16
17 be unreliable or is it just that quit rate?
         Well, each one of the pieces of information has to be
18 A
19 subject to confirmation. I can't walk in and say that I laid
20
    sheetrock and bales of hay without proving it like a cancelled
21
    pace for my employer.
22 Q
         Are you sure? What about when it comes to how long have
23 you been exposed to asbestos and there is a requirement under
24
    TDP of duration of exposure for asbestos sometimes 15 years?
25
         That's correct.
page 6275
page 6276
1
         Do you know whether the Trust ever sought to verify any
    of those 15 year periods?
 2
        I don't think I am the expert on that but I can tell you
 3
     in reading well over a couple of hundred of these forms in
    there is the letter that you worked for shippard for the tire
 5
    maker -- right in there.
 6
 7
         Dr. Harris, when it came down to paying the money the
 8
    Trust used the proof of claim?
9
         And the proof of claim is not just a piece of paper that
    the person fills out. It's all the stuff. They got to
10
11
    document it.
12
         Are you sure they use all of that?
        In terms of the medical, I know for a fact you just can't
13
    say you got asbestosis. You've got to show the X ray.
14
             MR. BERNICK: I am not talking about the medical.
15
16
             MR. STENGL: If Mr. Bernick is not talking about the
17
    medical. He is probably far afield on the scope.
         Not at all. I'd like to get the answer to the question:
18
19
    When they said 15 years of exposure to asbestos was there any
20
    way that somebody got back there and verified they were out
21
    working first with asbestos for 15 years, do you know?
22
         I do have information about that. I am not an expert. I
23
     saw on every one of these forms people would have lists of --
     they are like your social security earnings, list of their
24
25
     employment. I can't tell you what the Trust did with it. I
page 6276
page 6277
    have not gotten into it.
 1
 2
        Did H.R.A. litigation auditors audit for that?
       HRA auditors?
 3
    Α
 4
   Q Did they audit for that?
 5 A I don't know.
 6 Q
        I got sidetracked. I have to say Mr. Stengl is right.
 7 A
        That's all right.
```

We have 1,090 people -- 1,090 people where the protocol, 8 9 the medical data, didn't pass the protocol. Right out of your sample of 3500 or thereabouts you had about 1,090 people whose 10 11 medical data didn't pass the protocol? The medical data -- the summary medical data had a spot 12 13 rather than a number for 1,090 cases but that does not mean there was no medical information. 14 15 I am sorry, Dr. Harris. We are never going to get out of 16 here. My question was were there 1,090 people whose medical 17 data didn't pass the protocol, yes or no? 18 A That's right. They had a dot for those spots. They said 19 they had a dot for those spots. 20 Q For those 1090 people you used a proof of claim for starters, right? 21 22 Α When I could. 23 And in fact, you used it for all 1,090 people? 24 No. A lot of people, there was no date of starting no 25 matter how you looked at it but the typical person in this page 6277 page 6278 generation started about age 20, so I put the 20 in there. 1 Q Did you impute some start dates? 3 Α Yes. 4 Q So the start date was not even there but you said here is 5 what I think it is? Well, if they are born in 1925. 6 7 Did you impute some of the start dates? A Yes. 8 In 1090? 9 Q 10 A Yes. 11 Q With respect to all people -- 1,090 -- you had them 12 starting but even though the proof of claim form says they 13 quit, you assumed that they continued smoking for purposes of 14 your analysis, correct? 15 A Correct. 1,090 people. In fact, I got a list of them all here. 16 17 There are a lot of different people, all of whom followed the 18 description we just talked about? 19 A Correct. 20 Q Isn't it true out of a sample of 3500 people, 1090 is 21 pretty darned significant in the statistical sense? It is almost a third, yes. 22 A Now, let's talk a little bit about what you have done 23 24 with respect to those 1,090 people. 25 You told us a year ago that you were looking at page 6278 page 6279 1 medical records, right? 2 A Right. Q You told us, well, a year ago I started looking at those 3 4 medical records, right? 5 Yes, I did. The answer is yes. And you talked to the Trust to find out. The Trust kind 6 7 of agreed that the proof of claim here might not be that 8 accurate. 9 Do you remember saying that? 10 Not only kind of agreed, they said throw it out. 11 Trust didn't want to have any part of that? Α 12 On the smoking part of it, yes. 13 On the smoking part they said throw it and that was Q 14 consistent with your views, right? 15 A Yes. I mean I took a look at the records and I did kind 16 of look at it.

17 Look at it? 18 A I did. I looked at the records. You just looked at that. That is what I am going to get 19 20 you to look at but you didn't do any statistical analysis --21 another one of those visual impressions that you had, right? 22 At that time before I did any analysis at all, you are right. I looked at the medical records and I formed my 23 judgment and I used my common sense. I did not do a 2.4 statistical analysis of any kind at that time. 25 page 6279 page 6280 Was that judgment or a visual impression? 1 That was a judgment. 2 Did you talk to the litigation auditors, to HRA people to 3 4 find out whether that comported with their impression or 5 judgment? A Yes. In fact, they told me that was part of the rules of 6 7 the audit. Q Rules of the audit. So that the Trust is telling you to 8 9 throw them out. The HRA people are telling you to throw them 10 out, right? Well. They said that the way they ran the audit if they 11 were satisfied they had an absolute start and stop date from 12 13 the medical only. They weren't even going to write down the 14 thing from the proof of claim. 15 Q They are just going to use the medical data, correct? 16 A Correct. 17 Now, you didn't do any statistical analysis at that time, 18 did you? 19 No, that was before I did any computer runs. 20 And in June you learned that Dr. Wecker said, gee, 21 Dr. Harris is wrong with those proofs of claims, right? 22 A In June 15 Dr. Wecker's report did include a criticism of 23 my interpretation of the computer codes that you are talking 24 about here. 25 Q And in fact, you didn't do any statistical analysis to page 6280 page 6281 1 respond to Dr. Wecker's statement in June, did you? 2 3 And you didn't do any sampling analysis to respond to Dr. Wecker's statement in June, did you? 4 I kept reading the records all along. 5 6 And when you testified before this jury in December isn't it true that you said you just didn't know that medical data 7 8 was captured, how that medical data was captured or not? 9 In response to one question did you ask me something 10 about its and I said I don't know, I remember that, yeah. 11 I asked you more than one question 2774. I said after 12 giving one of those claims I said even where the medical 13 records reflect that a smoker has quit 15 years ago under the 14 procedures that were followed for purposes of this audit that 15 you have talked about, this information was not used for your 16 model and your answer was I don't know. 17 Oh, well, that is for that one insulator you showed me. I 18 couldn't tell you off the bat what the insulator's answer was 19 for that one. 20 Yes. You don't know: 21 Answer: I know this is statement that if, indeed, it 22 is a medical record, then the principles according to the 23 audit would be taken into account but as to who this 24 particular person is and what the numbers show for that person

25 I don't know.

```
page 6281
page 6282
        Yeah. That guy, he was one of those insulators in that
1 A
    chart and I couldn't tell you what my program did for that.
 3
         You couldn't do that?
 4
 5
         I asked you further:
 6
             Isn't it true that this kind of information wouldn't
7
    be used?
8
             Answer; I don't know the answer to that.
9
             You couldn't even tell us whether the protocol --
    whether the protocol would pick up that kind of information or
10
11
    not, right?
         The protocol had some details in it about what the
12
13
     auditors were going to do when they had questions like he
14
     smoked for 30 pack years that I had to go back and check.
             I interpreted your question as to whether it was
15
     about that. Maybe you showed me. I didn't know what.
16
17 Q
         When you came in to testify here in December you didn't
18 really know the details of that protocol, did you?
19
        I didn't know absolutely every detail.
20
         You didn't flow the details of the HRA audit, did you?
        I knew a lot of the details. I think there are a few
21
    A
22
   that I didn't get exactly right having to do to, for example,
23 with the year stopped and the date of diagnosis.
24 Q I am talking about who it is that ran the audit, whether
25
    it was run for litigation purposes, you didn't know whether it
page 6282
page 6283
    was run for litigation purposes?
1
        No, I didn't know that.
 2.
         Did you find out the answer to that, did you confirm
 3
 4
    that, in fact, that audit was run for litigation purposes?
 5
         I didn't ask.
 6
         Didn't ask that even before you came into testify here
 7
    again, you didn't take the time to find out the answer to that
 8
    question?
9
    A
        No.
10 Q
        Okay.
11
             Now, today, after having gone through this for the
12 better part of a year, I think you testified that you came up
13 with two claim forms, right?
14
         Correct.
15
         And isn't it true of those two claim forms that you
   picked, out only one of them comes out of that group of 1,090;
16
17
   true or not?
        Right. The other one comes out of a different group,
18 A
19 correct.
20
    O
        That all the verification that you produced for us here
21
   today, this time that you are testifying, this time that you
22
    are testifying, that is all the verification you produced here
23
    today about who is in that 1,090 is that one claim form,
24
    right?
25
         That's correct.
page 6283
page 6284
         Okay. Now, I have got a few more examples for you to
 1
 2
    take a look at here and --
 3
             MR. BERNICK: We can mark them all essentially Harris
 4
   Exhibits 23 A, B, C.
 5
             THE COURT: That's good.
 6
        I want to show you proof of claim 7577.
 7
             I ask you whether as you look through all those many,
```

```
many claim forms, you look at them. One, I represent to you
 8
    every single claim form I am going to show you comes out of
9
   that group of 1,090?
10
11
        Well, it takes me about 20 minutes a form. I don't know
12
    what to do here.
13
         Why don't you look at the tabs I've got marked for you?
         Well, I think to do it right -- I don't want to -- I
14
15
    should look at the whole thing.
16
        After reading all the claim forms do you even recognize
17 that one?
18 A I don't know.
19 Q
         Why don't you turn --
20 A
         There were so many.
         Turn to the first tab and tell me whether the proof of
21
22
    claim says they quit in 1976?
23
   A Yes, it does.
24
        So according to proof of claim form, they quit several
25
   years ago?
page 6284
page 6285
1
    Α
         Correct.
         Why don't you take a look at whether the medical data
 3
     says that they are former smoker?
 4
             THE COURT: I did not hear.
 5
             MR. BERNICK: Whether the medical data says they are a
 6 former smoker.
7
             THE COURT: Thank you.
         I think I marked both points, Dr. Harris.
8
        Well, I don't know what to do. I read these things with
9
10
    a fine tooth comb.
11
             You are absolutely right that the point you make says
12 he is a former smoker from his medical record but I will tell
13 you sometimes in the pulmonary function test, sometimes in the
14 X ray report there is also information.
         Well, if we believe what he said when he talked to his
15
    Q
    doctor and if we believe what he said when he talked about how
16
17
    filled out the proof of claim, he was saying the same thing
18
    which is I'm an quitter, right?
19 A
        Well, he doesn't say when he quit. He doesn't say quit
20 six years ago to his doctor.
        Does he say I'm a quitter?
21 Q
        He says he's a former smoker. That's the best I can do.
22 A
23
        And he would have been a continuing smoker under your
24
     analysis, correct?
25
    Α
         Yes. I would have him smoke to the date of his diagnosis
page 6285
page 6286
and I can't tell you, I think it probably would have been
    around 1982. So I would have had him stopping smoking in '82,
    rather than '76.
 3
         Why don't you take a look at this one. That's 23B.
 4
 5
    Again, look at the tabs. You will move through it real
    quickly. It's got the dates there.
 6
 7
         The insurance form, I am sure. The claim form it says
 8
    quit in 1973. Hold on. His date alleged first diagnoses was
 9
    1978. Don't know if that is correct. That's when he alleged
10
    it.
11
         Why don't you take a look at the tab. It will go much
12
    more quickly.
13
             THE COURT: Let the Doctor go through the file if he
14
    wishes.
15
            MR. BERNICK: Okay.
16
             THE WITNESS: Okay.
```

```
I usually spend a lot more time with these things but I
17
   feel like I should (perusing) --
18
19 Q Did you get to the second tab yet?
20 A
        No, I am still looking at the death certificate. Well,
   the highlighted line by the doctor in a letter dated-- well --
21
22
   I don't know what the date of the letter is. Probably after
   1977 said that he stopped smoking cigarettes in 1973, four
23
    years prior to his onset of lung cancer.
24
25
         If that statement is correct, the proof of claim would be
page 6286
page 6287
    completely lined up with the medical data?
1
    A Yes, it would.
 2
        And again, under those and yet this is a person according
 3
 4
    to the model who was still smoking, right?
 5
    A I would have him smoking until '77 under the model.
    That's correct.
 6
 7
        And we will just do one more in the interest of time. I
    have a whole stack. If you want to look at the rest we can do
 8
9
    that. 23C, I will make it a little bit faster. Do you see
    the proof of claim has member quitting 1972 and the medical
10
11
    report dated 1981 says he stopped in 1973.
         Oh, my God, he committed suicide.
12
    A
13
         Well, I am sure that is unfortunate but --
14 A
        I am sorry.
15 Q
         '72, '73.
        Looks like his wife said he quit smoking in 1972.
16 A
        That again would be another example of consistency
17
   between the proof of claim and the medical form. Was that
18
19
    another example where according to the model that person was
20
   still smoking?
        Hold on a second. I got to get over that. It said that
21 A
22
   he stopped smoking in approximately 1973 and looks like a
    workup that he had after they discovered the lung cancer and
23
    they were going to decide whether to do chemotherapy. Wait a
24
25
    second.
page 6287
page 6288
             So what's the problem?
1
 2
        The problem is your model says he's still smoking?
 3
        He would smoke until -- it depends on when the coders
    coded date of diagnosis. If they coded the date of diagnosis
 4
    as '73, then I have him stopping in '73 and the POC would have
 5
 6
    him stopping in '72.
 7
         According to your model they are not included because
8
    they are part of the 1,090?
9
        No. All of those are in my model. These are the ones
10
    that Dr. Wecker considered.
11
         They are all counted as being people who have quit?
12
    Α
         No.
13
         People who have continued to smoke?
    Q
14
        Up to the date of their diagnosis which in this case is
    A
15
    --
16
    0
         Okay. Fair.
17 A
        You are sure that your model does that?
18
        Yes -- no. But yes, that was the intention. But I don't
19
20
    understand. I think this is --
21
    Q Not the intention. Do you know that your model on the
22 basis of medical information -- the medical let me just be
23 clear, under your model for the 1,090 the medical data column
has got a dot?
25
    A If this had a dot, then I would have this person
```

```
page 6288
page 6289
     continuing to smoke up until the year of his diagnosis. Now
     if that is a review of this '72 I had him smoking up to '72
     and the POC had him smoking up to ' 72. If the date of
 3
     diagnosis was '73 and I am not sure I have to go back over
     this, it would be '72 versus '73.
 5
          This is an example of a case, Dr. Harris, where this is a
 6
 7
    person who told his doctor that he quit in '73, and this is a
 8
    person who when he filled out that proof of claim was reliable
 9
    in stating what the quit date was, correct or not?
         Oh, that would match, yes. And from what I could tell in
10
    this record, I mean you are off by a year difference. The
11
    other one, you are off by four. So I don't think in these two
12
13
    cases they are that far off.
14
         That's my whole point. In these cases -- indeed, all the
    cases that I have got here, the proof of claim quit date is
15
    very consistent with what's in the medical records. You have
16
17
    not done the statistical analysis that says otherwise prior to
18
    the time that you testified in your first appearance?
19
         Prior to that time, that's correct.
20
         Okay. Now, I have one more question before I let you
    go. You showed numbers here that are before the jury now as
21
22
    being the claim in this case and the representation has been
23
    made to the Court and to us that these are the damage numbers
24 that the Trust is going to be seeking in this case.
25
             Dr. Harris, are you with me?
page 6289
page 6290
1
    Α
         Yes.
          I want to ask you one last question and then I'll sit
 2.
    down. Isn't it a fact that the only way to come up with these
 3
    numbers, the only way to come up with these damage numbers is
    through your hypothetical statistical count -- first factual
 5
 6
    model?
 7
          Correct. I produced these numbers. Without my
    calculations the numbers wouldn't be there.
 8
9
    0
         Wouldn't be there?
10
    Α
         Correct.
             MR. BERNICK: That is all I've got.
11
12
             THE COURT: You don't have any redirect?
13
             MR. STENGL: I think not, Your Honor.
             THE COURT: Do you?
14
15
             MR. STENGL: No.
16
             THE COURT: I didn't thing you did.
17
             Thank you.
18
             Call the next witness.
19
             MR. BERNICK: We would like to call Dr. Wecker to the
20 stand. If you would give me half a second to gather my
21
    papers.
22
              THE COURT: Would you like to take a stretch for a
23
    half second? Stretch, ladies and gentlemen. Thank you.
24
              They will take a half second stretch.
25
              (Jury out.)
page 6290
page 6291
              MR. STENGL: Just one issue and I don't know how this
 1
 2
     is going to play out. Obviously, Dr. Harris followed your
 3
    ruling no new computer programs. I received after midnight
 4
     last night page after page of computer material which was
 5
    represented as pertaining to Dr. Wecker. I am frankly not
    certain at the moment there is a reason for a surrebuttal
     witness at all.
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```
THE COURT: Well, I'll put him on. Did he make any
 8
9
    new runs?
10
             MR. BERNICK: We learned yesterday morning exactly
11
     what the Doctor was going to say. You bet this doctor did new
    runs. These are all new runs that came in after he was on the
12
     stand. We deposed him yesterday morning. This whole thing
13
     was completely over our objection and he now made statements
14
15
     that impute the integrity of my expert. Now, these new runs
16
     to Dr. Harris would be very, very easy to --
17
              THE COURT: Let's hear what the witness has to say.
18
              MR. STENGL: As a point of protocol I got this after
    midnight. Dr. Harris has been otherwise engaged today. I am
19
    not sure when we were supposed to have the leisure to analyze
20
    what appears to a simple minded lawyer as not
21
22
    self-explanatory.
23
              THE COURT: Take him out to dinner, come in tomorrow
24
     if you think you need him. I doubt if I will let you put him
25
     on.
page 6291
page 6292
              MR. STENGL: My concern was more my ability to cross
1
     Dr. Wecker. I have no intention of bringing Dr. Harris back.
     I am sure he wouldn't if we were to ask him politely.
 3
 4
              THE COURT: Let's see what happens. Anyway Harris''
 5
     document comes in.
 6
             Harris 1, 2, 3, 4 and 5. Defendant Harris 22,
 7
    defendant Harris 23A, 23B and 23C are all in evidence.
              (Harris 1, 2, 3, 4 and 5. Defendant Harris 22, 23A,
 8
     23B, and 23C received and marked into evidence.)
9
10
             Okay.
11
              (Court recessed.)
12
              (Court resumed.)
13
             (The following took place in the presence of the
14
     jury.)
             THE COURT: Go ahead, please.
15
             You are still under oath Doctor
16
17
    WILLIAM WECKER
    resumed the stand and testified further as follows:
18
19 DIRECT EXAMINATION
20 BY MR. BERNICK:
         We are going to go one, two, three and be done here.
21 Q
   First of all, with respect to the comparison between the
2.2
    insulators and CPS 2, Dr. Harris showed a chart called
23
24
     Plaintiff's Exhibit 11 which is also shown to you on our cross
25
     examination.
page 6292
page 6293
1
             Do you recall that?
 2
         Yes.
         And he told us that in developing that chart the
 3
 4
     insulators were male, blue collar education, exposed to
 5
     asbestos and CPS 2 people were male blue collar with some
     special selection of occupations as the plus factor, high
 6
 7
     school and below and best he could do on asbestos exposure
 8
    which was the occupation.
 9
             Is this a valid comparison between the insulators and
10
    CPS 2, yes or no?
11
    A I think you can do better.
12
             Dr. Harris is correct that when trying to make a
13
    comparison to insulators it is not so easy because the CPS 2
14 people are generally different kind of folks, but I think he
15
    could have gone a step further here and if you want to ask I
16
    will pursue that.
```

17 18 In particular he made mention of the fact in your 19 analysis had included a bunch of people who were from what 20 were, more or less, white collar occupations. 21 Do you recall that? 22 A Yes. Q And he then talked about the chart that you had done 23 after the lunch hour, which was Wecker 28 where you showed 2.4 25 that once you control for all the variables there is no page 6293 page 6294 difference between the insulator, the comparison group 1 insulator. 2. Do you recall that? 3 4 Α Yes. 5 Q What is it that this chart did, if anything, that Dr. Harris has not done in his own comparison? 6 7 That one included to asbestos variable, so I was looking 8 at just the people said these asbestos exposure. 9 Q And more generally asbestos, what is the important thing that should be done in making the comparison? 10 11 A Dr. Harris started with a better comparison and there is 12 one more thing that is important and that is the difference 13 before Dr. Selikoff comes along. 14 Q Tell the jury about this. 15 A If the two groups are already different before 16 Dr. Selikoff you want to look at an extra difference and increase over what was there before and generally in these --17 I think every comparison I have looked at that's an issue, 18 19 when you come to Dr. Selikoff's time in 1963 you don't want to 20 just look to see if there is a difference, you want to see if 21 it is any different than it used to be. 22 Q Does his comparison here do that? 23 A Tell the jury why it is that Dr. Harrison's comparison 24 25 not only doesn't take account of the exposure question, but page 6294 page 6295 also, doesn't take account of the pre-1962? 1 2 Well, he just doesn't choose to. Have you done an analysis? Have you done a comparison 3 that not only takes into account asbestos exposure, but also, 4 takes into account pre-1962? 5 6 A Yes. 7 What have you found? 8 No statistically significant difference. I have done it A 9 in a variety of ways, I always get the same answer: No 10 significant difference. 11 0 If we line up the asbestos workers, the insulators, male blue collar, lower education, asbestos exposure and we line 12 13 them up as absolutely best we can with CPS 2 male blue collar 14 lower education and asbestos exposure, and we control to see 15 post '63 as well as pre '63, are you aware of any computer 16 analysis that shows a statistically significant difference 17 between those two groups? No. Every one I have seen shows no difference. 18 19 Let's take a look at the next thing which was the 20 rounding. These showed Wecker Exhibit 15. 21 22 And first of all, let me just ask with respect to 23 rounding, does rounding necessarily mean that the people quit 24 later than what's indicated or earlier than what is 25 indicated? Does it have a bias one way or the other?

```
page 6295
page 6296
        No. There is -- it can work either way. If you quit, if
    you say that you quit 20 years ago or 40 years ago, it could
    mean '41 or '39. There is no reason to think it always goes
 3
 4
    one way.
         Even if you took out those peaks here, the earlier years,
 5
    0
    would there would or would there not be still a difference
 6
    between the insulators or the claimants prior to 1962?
 7
8
         Yes, you can see it and this is the chart to see it. The
9
    circles, which are the quit rate of the claims in accordance
    with the way I have criticized Dr. Harris has calculated, they
10
    are all below there, maybe with one exception way in '45 I
11
    think but they are all below even without those peaks.
12
13
         Dr. Harris expresses a difference between the insulators
14
    and the claimants two point one two one after 9/10/63.
15
             What is the ratio before?
16 A
        About the -- it is the same, about two to one. It is
17 easy to see just looking at the circle and then go double and
18
    you find a triangle.
19 Q Now, Dr. Harris says I assume that the difference was
20 zero prior to 1963 given this data; is that a reasonable
21 assumption?
22 A
         No, it is not reasonable. The difference plainly on the
23 chart is about a fact or two and this fact or two and there is
24 no way in the world you can explain that difference.
25
        He also said he did not do any statistical analysis.
page 6296
page 6297
1
    Have you done a statistical analysis to see what the effect is
    of taking different periods of time prior to the rounding or
 2
    he says the rounding?
 3
 4
   A Yes.
 5
    Q
        And what have you found?
        One thing I looked at was the period 1050 to 1960 because
 6
    Α
 7
    with this rounding, rounding is real. It is just not big
    enough to explain what we see here but if rounding is going to
9
    have any effect of importance here it is going to be around
    19623, '63 where some of the people could by rounding get
10
11 shuffled back and forth across that important period of time
12 starting in 1963. So I just left that aside. Went back to
13 1950 and 1960.
         Harris' number is 2.1?
14
15
    Α
         Right.
16
         We are now talking purely about pre-1962 where he says --
17
    Harris says zero. What have you found pre 1962 and let's
18 begin with what he saw through '55?
19 A 1950 to 1960.
20 Q
        1950 to 1960 is the number zero or something else?
21 A
        It is 2.48.
22
        What is the next comparison you did?
    Q
23 A
        I went back and looked at 1950 to 1955.
24 Q
        Did you do another one or is this it?
25 A
         This is it.
page 6297
page 6298
         What did you find from 1950 to 1955?
 1
 2
         Two point three eight at that time.
 3
             So I believe, roughly, double the triangles are twice
 4
   as high as the circles that you can see easily on the chart
 5 has been present throughout from the beginning of this chart
 6 all the way to the end of the chart.
    Q Now, Dr. Harris was very candid in saying my analysis --
```

my -- Dr. Harris' analysis must show a jump from 1962 for the 8 9 theory to be right. When you look prior to 19628 even when you took into 10 11 account rounding did you find that the difference was zero or 12 something more than zero? 13 The difference is substantially about the same after 14 1962. 15 0 You had two point four eight, two point three eight. 16 Tell me, Dr. Wecker, when it comes to that question was there 17 a jump beginning in 1962? Do you find any evidence of a jump in 1962 even 18 19 considering rounding? No, there is no jump. 20 21 Last point which is the POC. Let's begin with some of 22 those samples. I think that this was shown to the jury. 23 think both of these were shown to the jury. Did you have some comment with respect to one of the files that was shown? 24 Well, one comment is that only one of them comes from the 25 page 6298 page 6299 group -- that is, the one I'm pointing to as the group-- that 1 is causing the problem and the artificial difference between the claimant and the insulator, only one of the two. 3 4 Have you made your own review of the files 1,092 to show 5 whether these show evidence that there is some inconsistency 6 -- some inconsistency between the medical data and proof of 7 claim? I have done two things. One was to look at the files 8 such as the ones you have on your arm there, and when I look 9 10 almost every time I find consistency. And the other thing is 11 that I previously had done that -- described it last week where I looked through with the computer where you can do 12 13 thousands of them and they don't take so long and there I found the typical case is that the two sources of information 14 match to the year. Sometimes there are some odd cases that 15 are high, sometimes low but they are in the minority and there 16 17 is no bias, there is no tendency for the POC to either 18 understate or overstate. 19 You are a statistician. Is there is a right way to go 20 about making a statistical statement -- to sift through the --21 go through pile, through files or is there a right way to do statistical analysis? 22 23 Some statistics analysis could be done, I suppose, by 24 going through files but you want to be systematic about it and 25 with this amount of filing and finite lifetime it is better to page 6299 page 6300 1 use the computer method. If you use a computer method to determine is there a significant difference between proof of claim form, medical 3 4 data, what conclusion did you reach? 5 I don't find any bias at all. Is that consistent or inconsistent with the presentation 6 7 you made during your direct examination on whether the 8 insulators had a quit rate as compared to claimants'? 9 It is consistent with it and it is one of the points I 10 made last week. 11 Now, let me ask you something that is a little bit more general along the same lines. If we take with respect to the 12 13 insulators and determine ratio of the total amount of people who quit versus smokers, about what number would you come up 14 15 16 A You want to restrict that to 1963 to 1983 time date which

- 17 is the period we have been talking about all along, so that
- 18 has to be understood. If you look at the people who quit in
- 19 that time period, the insulators I think are 46 percent. Let
- 20 me double-check that. I think it is 46 percent.
- 21 Q Now, we want to talk about the claimants. The first
- 22 thing we are going to talk about is the claimants who medical
- 23 start and stop.
- 24 As they got the medical data, about what is the ratio
- of this approximately?
- page 6300
- page 6301
- 1 A That's 43 percent.
- 2 Q If we now take the 1,090, that is the 1,090 who have POC
- 3 starting/stop but no medical according to the protocol, what
- 4 is their comparison?
- 5 A Now, here we are at a fork in the road. It depends on
- 6 how you count. If you do it the way Dr. Harris did, it is
- 7 zero percent.
- 8 Q What is the answer based on if the data -- if you take a
- 9 look at the quitting according to the POC? You have got the
- 10 POC, what is the --
- 11 A Don't ignore it.
- 12 Q Don't ignore anybody?
- 13 A If you use it all it is 45.
- 14 Q If you have a last category that was without POC, without
- 15 medical start and stop?
- 16 A Yes, there is a 193 extra that I didn't talk about last
- 17 time. We had nothing.
- 18 Q Those you have to count as what? What would be the ratio?
- 19 A I would ignore those because there is nothing to work
- 20 with.
- 21 Q So we have the insulators as 46 percent. That is what we
- 22 are comparing everybody to?
- 23 A Yes.
- 24 Q If you go to the claimants that got the medical data you
- 25 got 43. If you go to the people who have POC start and stop page 6301
- page 6302
- 1 you have got 45. Is there any significant difference between
- 2 the quitting ratios of any of these three groups?
- 3 A No, they are all essentially the same.
- 4  $\,$  Q  $\,$  Now, this is what you were getting to. In order to do
- 5 his analysis what does Dr. Harris do with those 1,090 people?
- 6 A He says every one of them never quit in period and so he
- 7 have a zero percent, exactly zero. Not anything more. Just
- 8 zero.
- 9 Q And because he takes them down to zero what does that
- 10 do? If you combine -- when he takes these out there what does
- 11 that do to his ratio?
- 12 A Can I ask you to use your red pen? I can't get his ratio
- until you put a zero on the 193 because I guess ahead and call
- 14 those people starters and never quitters. I computed some. So
- 15 those are in there, too. So if you take those two zeros in
- 16 red and you average them in with the blue 43. Compare that to
- 17 46, that is how you get 2.1.
- 18 Q So this will end up being about what, 22 percent?
- 19 A When you really do it you do it in a more sophisticated
- 20 way but that is roughly it. It ends up to be about half the
- 21 46. About 22 percent.
- 22 Q Because now this goes from 43 and 45 down to 22. Is this
- 23 how Harris gets his 2.1 quitting?
- 24 A That's correct. It arises because of the zeros. He puts
- in for the one as bottom.

```
page 6302
page 6303
         You say Dr. Harris. I am sorry but I want you to
    consider the proof of claim data. I want you to count these
    people not as zero but as 45 percent. What happens to the
    that 2.1 times quit rate?
         That is that 1.03 that I described last week when I was
 5
    A
 6
    here.
 7
         This 1.03 and tell us whether that is statistically
8 significant or not?
9
   A It is not.
         Last question. With respect to the numbers in the case,
10
    the Consumer Protection Act Claim, the jury is going to --
11
    Dr. Harris testified that in this analysis he worked assuming
12
13
    that the Defendants' misconduct was confined to the period
14
    after 1980. Are you with me?
         Yes.
15
   A
         If we actually go to the Harris model is the Harris model
16 Q
17 driven by -- when it comes to the number, is it driven by
18 conduct or is it driven by smoking decision?
19 A
         It is smoking decisions. Is it those numbers, the higher
20
    and lower quit rates and initiation.
         Is there any way to take the Harris model and say I am
21
22 going to pinpoint now the effect of conduct after 1980 or is
23 it instead of what is going on he is looking to the effect of
24 smoking decisions after 1980?
25
         No. There is no way to parse out the conduct part and I
page 6303
page 6304
1
    am familiar with this calculation that you are displaying here
    and it doesn't do. Here it is just smoking decisions, not
 2.
    conduct.
 3
 4
        And finally, the jury is going to be told about focussing
    on conduct after 1980 in the State of New York. Is the State
 5
    of New York or conduct in the State of New York or smoking
 6
 7
    decisions in the State of New York, is that anywhere to be
 8
    found in the model?
9
         No. Nothing New York specifically.
             MR. BERNICK: That is all I have here, Your Honor.
10
11 CROSS-EXAMINATION
12 BY MR. STENGL:
13 Q
         Hello, again, Dr. Wecker.
   A
14
        Hello.
15
         Now, counsel was kind enough to fax me last night this
16
    which I won't mark as an exhibit but I presume this is
17 William B. Wecker & Associates work product?
18 A I can't see that.
19
             MR. STENGL: May I approach, Your Honor? ?
20
             THE COURT: Sure.
21
              (Mr. Stengl handing to the witness.)
22
         Yes. That is my work.
    Α
23
        That is your work and I am say frankly, Doctor, you look
24
    -- have they been keeping you up?
25
         It's a long way to California.
page 6304
page 6305
         But seriously you have done a lot of work since you were
 1
 2
    last in that chair, correct?
 3
         Most of it travelling back and forth but I have done some
 4
   additional work.
 5 Q People working at your direction have done a lot of work?
 6 A
        Yes, I have done that.
 7 Q
        People wrote new code?
```

Not much. Those are -- there are only about three lines 8 9 of code in there that changed Dr. Harris' code. 10 Q So you did work, people wrote some new code, albeit not 11 much. You came in here and you offered your testimony. Now, let's focus on some of the concrete things that 12 13 we talked about earlier with Dr. Harris. Now, Dr. Harris showed two files -- proof of claim an 14 15 medical records, you saw that? 16 17 Q How many medical records have you read in this case, 18 Doctor? Have I read, oh, probably less than 100. 19 A And you relied on other people to do -- well, let me ask 20 21 you a question. 22 While we are talking about the proof of claim file 23 Dr. Mendelshon testified after you did - you know who 24 Dr. Mendelshon is? 25 Actually I saw a lady coming out. I saw a lady when I page 6305 page 6306 walked out. I assume that was Dr. Mendelshon. 1 Q Well, you told us that you excluded everybody with a high or low ILO score of one zero or below. You said you were a 3 4 calculator? 5 A Yes, I remember. Last week. I think that's right. I 6 have forgotten it. 7 Now, were you aware that another defense expert Dr. Mendelshon who we disagree with mightily on most scores 8 found a whole collection of claimants with scores of one zero 9 10 or lower and she diagnosed them as having disease, meaning 11 they should be paid. 12 Are you aware of that? 13 A MR. BERNICK: Number one, they objected to our 14 15 presenting Dr. Mendelshon's numbers through Dr. Wecker the first time that he was on the stand. They objected to it. We 16 17 have two analyses. One included the output of Dr. Mendelshon. They objected to it, otherwise we would have but they put it 18 19 in with whatever Dr. Mendelshon said. That's number one. 20 Number two, it is beyond the scope of my cross 21 examination. We would be more than happy to present through 22 Dr. Wecker the real analysis that was done about Dr. Mendelshon's data but that is beyond the scope. 23 MR. STENGL: Well, Your Honor, it actually isn't. 24 25 THE COURT: Well, ask another question. I am page 6306 page 6307 1 sustaining that objection. Q Dr. Wecker, I didn't want to be accused of cherry picking 3 medical files, so what I have pulled are some of the files 4 that Dr. Mendelshon reviewed and she had and 74 files and I 5 don't precisely remember her testimony, I don't think they are 6 randomly selected either, but I went through? 7 MR. SCHROEDER: She did testify they were randomly 8 selected. 9 MR. STENGL: I apologize. That was not my 10 impression. 11 Q You didn't use her work-product, excluded as Mr. Bernick points out and unfortunately, these are not redacted, so they 12 13 -- so the names of the claimants but maybe we can get by 14 that. I'll just see if we can do this. Wecker rebuttal 3? 15 THE COURT: Do not show any of the names. Do not show 16 any of the names.

```
MR. STENGL: We are in luck. Dr. Wecker is Wecker
17
18
   rebuttal three and we will produce copies fully redacted but
   if we look at the smoking history shown here as you interpret
19
20 this.
         This would be somebody who quit in 1973, right?
21 Q
22
   A
         It looks like '73 to me.
        But if we go and let me make sure I have got all the
23
24
    names out, redact in a crude way, if we look at the history,
25
     you look for a smoking history, he is shown as a current
page 6307
page 6308
     smoker. Is that what that says, medical records, so is that
1
 2.
         Yes. You want to look at the date on the document.
 3
         Well, I apologize. I am trying to redact it with my
 4
 5
    finger which is not always the best way to do it?
         The current as of what date.
 6
 7
         That is what I am trying to -- it appears here is one I
8
   have actually redacted. Date of exam 7/12/93. So we have on
    this one, which again I just put out of what Dr. Mendelsohn
9
    had done, we have a 20-year difference between the medical
10
11
    record quit date and what he put in the POC?
12
    Α
13
         And let's look at another one of those?
14
    Α
         I wonder if you could give me the claim number of that
15
   first one.
         First one is 10 -- I am sorry 3313352 and this one is for
16 Q
    the record, although we are calling it Wecker rebuttal 1, the
17
18
    claim number appears to be 331517?
19
         Thank you.
20
         And if we look at this one, he claims that he quit
21 smoking in 1976 and his recommendation on examination and the
22 examination was in 1993 was the doctor report: I have advised
23 the subject to discontinue smoking as soon as possible.
24
             Now, as a non-physician working with medical records
25
     and smoking histories and I know you have been in the tobacco
page 6308
page 6309
1
    litigation now but this is sort of new for you, isn't it?
 2
 3
          So we wouldn't expect you to have the same kind of
    familiarity with proofs of claim and more importantly, medical
 4
    records as a long term physician like Dr. Harris would?
 5
 6
        This is true.
 7
             When it comes to the studying those Harris to read
 8
    doctor scrawls but I could do fine with the more than 2,000
9
    computer records I prepared where I found some like this but
10
    most that were quite consistent.
11
          But you have not read them with the practiced eye of a
12
    physician nor can you make a decision whether these are
13
    reliable on as a physician?
14
     A Yes. You are right.
15
             (Continued on next page.)
16
17
18
19
20
21
22
23
24
25
```

```
page 6309
page 6310
1 CROSS EXAMINATION
   BY MR. STENGEL:
 3
         Now, let's turn to CPS for a moment. I don't want to
    retread old ground, but you have now -- I don't have the
 4
     transcript -- I think when Mr. Bernick asked you on direct
 5
     last week, you showed the jury one CPS for comparison but
 6
 7
    mentioned that you had done a number of others, now you have
8
    done still others, correct?
9
   A You are correct.
        How many comparisons have you done in total in this case?
10 Q
11 A
        I could think of six.
        You have shown two the jury?
12
        I didn't keep track of what he showed.
13
    Α
14
        I think you have shown two?
   Q
15
        On a couple.
   A
        You were using various variables to try and get, in your
16 Q
17 judgment, the appropriate comparison?
18 A Right.
19 Q
        And you did that because as we reviewed, when you were on
20 direct, there are some real problems with the CPS database,
21 right. You have testified to that?
22 A
         The problem here is the problem of using CPS-2 compared
23 to try to compare it to the general population. That is not
24 what we're doing here.
25
         You think the CPS-2 --
page 6310
page 6311
1
             MR. BERNICK: I don't think if the witness has
 2
    finished?
    A I think I made it clear. There are some problems but the
 3
    problem comes up if you suppose that CPS-2 is a representative
 5
    population of the United States as a whole. It's not. I
    mentioned that last week. Nobody's claiming that here. Now
 6
 7
    we're trying to find a portion of CPS-2 that is a good
 8
    comparison.
9
         The bias is in comparison to the general population?
10 A
         It's only a bias if you stumble into an error. It's not
11 a random sample.
12 Q
         If you stumble into an error, if you use the wrong
13
    variables, you make the error?
        No, the error would be if you mistakenly thought that the
14
15
    CPS-2 data was a random sample of the United States. It's
16
    not. You would make a mistake if you looked and calculated
17
    something from CPS-2 and found the average age is 55 and
18 supposed the average age in the United States as a whole was
19 55, it may well not be, because it's not a sample of the
20 United States.
21
         Is it your opinion that the CPS-2 population is more like
   Q
22
    the insulators than the general United States population?
23
         I don't understand. You have to rephrase that.
24
         You said CPS-2 is biased because it's not like general
25
    United States population, it's better educated --
page 6311
page 6312
         It's only biased if you are using it to represent the
 1
 2
    United States population, then there would be a bias.
 3
    not inherently biased.
 4
        We would agree, I presume, looks like the American
 5 population?
 6 A Exactly.
 7
    Q
        It is more suburban?
```

8 Α Right. 9 Q Better educated? 10 A Right. 11 Q More health conscious because of the volunteer aspect? 12 A Yes. 13 Q It is whiter? A Yes. 14 Q 15 It's wealther? 16 A There is no income variable, but probably true. 17 Q You could infer from the data that you have? 18 A It would be a reasonable surmise. All of those things are likely to impact whether the CPS 19 Q survey respondents are smokers, correct? 20 As a whole, that's true. 21 Now, you spent some time, in this case at least, looking 22 23 at the Selikoff cohort of insulators? 24 Yes. 25 Q As a general proposition, are they suburban? page 6312 page 6313 I don't have address information, but let's say they 1 Α would differ from the CPS-2. 3 Are they well educated? 4 Again, they would differ from the average of all CPS-2. Α 5 Probably not wealthy, honest working people? 6 They would differ from the average of CPS-2 on that 7 basis, I agree. And you would agree that a group of doctors and 8 9 pharmacists and school teachers and judges and lawyers and 10 retail sales people don't particularly resemble the insulators 11 do they? 12 A They would differ in a number of respects, I would agree. 13 Q That would preclude making the comparisons as a 14 statistician? 15 A Not necessarily, there would be difference that you would want to be concerned about if you were trying to compare two 16 17 groups. I described that concern any time that you compare 18 two groups. 19 Q I would like to -- Mr. Bernick used this little chart, 20 things that agree with Dr. Harris and things that disagree? 21 A Right. I believe you, in candor you thought that you said Dr. 22 Harris had gotten pretty close in CPS-2, he could have done a 23 24 better job? 25 Α Yes. page 6313 page 6314 If he's right in the selection of B variables and he produced a result in CPS-2 that would go into the Dr. Harris column, if he's right? 3 4 We'd have to add a little bit to that. If he's right on 5 the variables that he used and right on not using the ones 6 that he didn't use. 7 I meant everything, he's right? 8 Α If he's right he's right. 9 Now, another addition that I would make to the support for Dr. Harris is what appears in the published literature on 10 11 intervention, are you familiar with that? 12 MR. BERNICK: I would object at this point. Not only 13 were we prevented from pursuing it, I did not pursue it on 14 direct examination, it's not proper cross at all. 15 THE COURT: I don't care about this at this late 16 stage.

```
MR. STENGEL: I will abandon that, your Honor.
17
18
             THE WITNESS: May I add a bit to that?
19
             MR. STENGEL: I don't think there is a question
20
    pending.
21
             THE WITNESS: The last question I was going to say
22 something.
             THE COURT: You may correct your answer.
23
24
        When I said he's right, I wanted to say more. Obviously,
25
    if you ask me to assume he's right then he's right. But what
page 6314
page 6315
1
    is he right about.
            He would be right if the difference between
 2
    insulators and now a right comparison group is 1.2, because
 3
    that is the answer he gives, but not three, not 2.1, he would
 4
 5
    not be right about that based upon a 1.2.
            MR. STENGEL: I think we know your opinion. You did
 6
7 a number of comparisons. Did you do an NHIS comparison?
8 A I did a modification.
9 Q
        And CPS-2?
        Yes.
   A
10
    Q And you looked at the comparisons between the insulators
11
12 and the claimants?
13 A Yes.
14 Q
        Mr. Bernick had another economist, Professor Heckman,
15 come in. Are you aware that he testified?
16 A
        And he didn't do the CPS-2 comparison?
17 Q
        I don't know what his work was. I saw that he was coming
    Α
18
   but I didn't study his work.
19
20 Q You didn't consult with him on what you were doing?
21 A
        No.
22 Q
        You haven't called him and said --
23 A
        Never called him.
        As far as you know the only thing that you overlapped --
24
        We used to be colleagues at the University of Chicago,
25 A
page 6315
page 6316
1 but we overlap as personnel friends, but I did not consult him
2 on the work here.
 3 Q The only part that overlape with you is the NHIS
 4 analysis?
    A I don't know what he did.
 5
 6
             MR. STENGEL: Nothing further, your Honor.
 7
             THE COURT: Thank you, Doctor.
8
             MR. BERNICK: There is one point that the Court might
9
   want to hear about, it's little bit unrelated, on the question
10 of breaking out the portion of the number that is bilateral
11 insterstitial disease or asbestosis, as to whether you could
12
    do that part of the numbers that are part of the damage claim
13
    REDIRECT EXAMINATION
14 BY MR. BERNICK:
15 Q If you exclude non-disabling BID and disabling BID from
16 the yellow bars you would be left with the lung cancer bar?
17 A
18
        Is that -- if you went to the damage numbers in the case,
19
    and wanted to find out what the appropriate damage -- what the
20
    damages are that are attributable to lung cancer, can you get
   that by taking off this top line as an example?
21
22 A I did that calculation, but I didn't do it that way.
23 Q Is it possible -- is that proper way to do the
24 calculation or is there something else you have to do?
25 A The way I did it, that wouldn't be the same.
```

```
page 6316
page 6317
 1 Q
        Why is that?
        Doesn't keep track of where -- what the actual and
    counter factual is and trace it all through.
 3
         Do these numbers assume what is called competing risk?
 4
 5
    Α
          Yes.
 6
          And with competing risk, does it make it impossible to
 7
     simply separate out one disease and say here's the number that
 8
     is attributable to it?
 9
     A It makes it harder. You can't just draw a line through
10
              MR. BERNICK: That's all I have.
11
12
              THE COURT: Thank you, Doctor. You can go home.
13
     Nine o'clock tomorrow. We'll try to start at soon as we can.
14
     We'll take care of the lunch.
              (Witness exits courtroom.)
15
              MR. BERNICK: We have motions. I take it that the
16
17
     evidence is closed.
18
              THE COURT: We have one document problem, people
     probably want to get started on it. I take it we've covered
19
     all of the document problems except in the January 16 letter
20
     with respect to plaintiffs' exhibit group, these are the
21
22
     letters, right?
23
              MR. SHROEDER: The problem with the letters, at this
24
     point in the case particularly they're trying to offer the
     letters to show some kind of context as to how these had an
25
page 6317
page 6318
 1
     impact on the body of public knowledge. It puts us in an
     impossible situation because in some instances we have a
 2.
     letter coming from somebody else, most instances there are
 3
 4
     letters, but we don't know the context. We don't know the
     affect, if any, that letter had on the recipient and the
 5
     inference they're drawing, they may have gone out and told
 6
 7
     somebody else the information they got from the tobacco
 8
     companies. That is contrary to the way that it was stipulated
     we'd proceed in this case and that was without any individual
 9
10
     discovery on individual reliance issues, now they're trying to
11
     back door into the case with these kind of letters.
12
              THE COURT: I don't think that is so. I think they
13
    do show what the tobacco companies were saying, there is no
     doubt they show what they are saying. The real question is
14
15
     the impact of conduct of the tobacco companies and the
16
     difficulty with these letters is there is no way to measure
17
    that unless you go through the traditional route of taking
18
     depositions and finding what the evidence shows, and they're
19
     not showing that.
20
              THE COURT: I think this is the simplest thing for a
     jury to determine. They know the difference between a retail
21
22
     letter of this type and massive advertising or reports and
23
     alike, and we can assume somebody whose wife gets a letter,
24
     she'll talk to her husband, or if the husband gets the letter
25
     he'll talk to the wife. There is some relationship, but this
page 6318
page 6319
     is the kind of thing that the jury can handle very well.
 1
 2
     not going to exclude on that ground.
 3
              What are you putting in now? Which ones are there
 4
     dispute about.
 5
              MR. WESTBROOK: We've agreed to pull out the drafts.
     It's a package of letters. We'll put them together. It just
 6
     says consumer letters. We'll have to identify them on the
```

8 exhibit list, or something. 9 THE COURT: Something neutral. MR. SHROEDER: I didn't want consumer. 10 11 THE COURT: Something neutral. MR. WESTBROOK: We did have one more, Exhibit 44747 12 13 on that Court Exhibit that we agreed to withdraw. MR. MOLSTER: Yes, your Honor. There are three, your 14 15 Honor, 31311 of January 11 and 13770 and 44758, these are transcripts of news programs like Larry King, 20/20 and they 16 17 need to be redacted to statements by the tobacco company representatives. We'll work together and see if we work it 18 19 THE COURT: If there is any question take it out. 20 Otherwise they're in as redacted. 21 22 Court Exhibit 107, which is the plaintiffs' group exhibit letters to  $\operatorname{--}$  of choir or response, by the tobacco 23 companies I will turn back to you mark it up, because I want 24 25 it set by tomorrow morning. You will have to input it into page 6319 page 6320 your list of documents. 1 MR. WESTBROOK: It's actually just a second set of 2 the first set and we'll put them together as one set. 3 4 MR. STENGEL: This is the letter that I referenced 5 earlier which was the cross exhibits for Dunbar Heckman and 6 Wecker. Apparently there was a miscommunication in 7 transmission. 8 Mr. Bernick has not seen that and well give him the 9 opportunity to review the list and lodge whatever objections 10 he may have. 11 MR. BERNICK: This is like the third letter from Mr. 12 Marlow. We come to court we find a letter and no one has 13 gotten it. I don't know if Mr. Marlow has a problem with the 14 fax machine or it's our problem and we'll review it before 15 tomorrow morning. THE COURT: That is Court Exhibit 108. I have to get 16 17 all of these in. Tomorrow is the withching hour. The jury is 18 coming in at nine. You do have the jury charge for 19 discussion. 20 MR. MANSFIELD: We do, your Honor. When would like to 21 take up some additional observations about them. THE COURT: I could take them up now or bring you at 2.2 eight in the morning, what do you want to do. You have to 23 24 know what the charge is when you argue. 25 MR. BERNICK: That's the problem. page 6320 page 6321 1 What do you want to do? 2 MR. MANSFIELD: I think we can do it now. We just 3 got the redraft we agreed to go through it. There are certain 4 observations that I could make now, others if we have a break, 5 we could come back. 6 THE COURT: How much time do you want to devote to 7 it. We can go and have a quick supper and come back. 8 MR. MANSFIELD: Let me raise one issue --9 THE COURT: I want you to go through this charge and I wanted when we get finished, an agreement on every single 10 11 word and page of this document, and that I want to do in a 12 systematic way. 13 When you begin to argue tomorrow you know what the 14 jury is going to be told by the Court. I don't see how we can 15 proceed in any other sensible way. If it will take an hour or 16 two I suggest that we break, we had a very short lunch, have a

quick bite and come back and work. The alternative is to come 17 in tomorrow. I had planned to come in at eight, I could come 18 in at 7:30. Or we can go over another day. I do not want 19 20 summation to begin unless all of the little loose ends have 21 been tied neatly together. 22 MR. MANSFIELD: We'd be prepared to proceed in about 23 ten minutes, your Honor. 24 MR. BERNICK: I guess the question we wanted to make 25 sure that we timely make on our motion, to strike page 6321 page 6322 1 Dr. Harris testimony. THE COURT: It may well be you can't try to get all 2 the summation in tomorrow. I don't want to rush anybody. 3 4 THE COURT: It has been a very difficult case for 5 counsel. I know you've been working very hard. I really admire the quality of your work and I'm not going to rush 6 7 you. If we start rushing and not getting these things tied 8 down right at this stage, it's going to create a problem. 9 MR. BERNICK: I would have a suggestion. We take five and caucus among ourselves and see what make sense. 10 THE COURT: I'm available. I have no compunction 11 about putting the jury off. All I want is a complete 12 13 agreement on how the jury is going to be charged. I want every 14 document in or out. I want the list prepared and agreed to, 15 so when I turn it over to you, who is going to argue, you will 16 know what the ground rules are. Take five. 17 18 (Recess taken.) 19 MR. MANSFIELD: Your Honor, we are --20 THE COURT: Counsel. MR. MANSFIELD: We're prepared to go forward this 21 22 evening so that we can could summation tomorrow morning. We 23 have some substantive observation about the verdict form and instruction and always some more in the nature of 24 typographical errors. We're prepared to go page by page. The 25 page 6322 page 6323 1 way to start is to do substantive issues. 2 THE COURT: We'll do it any way we wish. If we're 3 going to do that, I suggest we take half hour break. I 4 haven't going to lunch. 5 I will go across the street and get a cup of coffee 6 and those of you who want to can continue with those problems 7 on the documents. Just a few of them so that we can get 8 everything out of the way. I don't want to keep you too long, 9 whoever is going to be arguing tomorrow wants to prepare. 10 MR. BERNICK: The documents that are on Mr. Stengel's list I cannot stay. 11 THE COURT: Can't anyone in your office. 12 MR. BERNICK: I don't know if anyone knows them as 13 14 well as I do. They're not all here. 15 THE COURT: What time do you want to come in? 16 MR. BERNICK: 8:30. Those that are leaving I will 17 see at 8:30 tomorrow. 18 (Followed on next page.) 19 (Recess taken.) 20 THE COURT: Good evening, gentlemen and ladies, counsel and others. I didn't refer to counsel as a lady, I 21 22 referred to the paraprofessionals. 23 MR. KRAUS: Your Honor, we need assistance on 24 redaction issue that is critical to the process that is going 25 on across the hall. If you remember you ruled earlier in the

```
page 6323
page 6324
    case that if there was redaction that was done by blacking out
    and that was shown to the jury, it could say that way,
     otherwise we ought to do the traditional redaction where you
 3
     whiteout or cover the portion that is going to be redacted and
 4
     just put in the word redacted.
 5
 6
              It's a significant problem, the way the plaintiffs
7
    have done it has left large portions that should have been
8
     unreadable readable. If I give your Honor an example.
9
              We have a solution, your Honor. The first document
    that I handed you they were supposed to redact the legend on
10
    the side. They cannot do it and it runs over the type face.
11
12
    That means you can read the very thing that you are are
     supposed to black out. We've done a complete set yourself,
13
14
    that was done correctly with whiting out as opposed to
15
    blacking out. All we want to do is get a direction that they
16
    should use the set that we created.
17
             THE COURT: Take a look at it. Why don't you want to
18
    use their set.
             MR. BICKS: I don't think we have an objection.
19
20
    People were redacting documents with black.
             MR. KRAUS: We have it.
21
22
             THE COURT: Take a look at what they have and if
23
    possible use it.
24
             MR. KRAUS: We should go ahead to the instruction but
25
    I will walk across the hall.
page 6324
page 6325
1
             THE COURT: Try to work it out.
2
             MR. MANSFIELD: Your Honor, we're prepared to
3
     proceed. We can either go page by page.
 4
             THE COURT: Anyway you wish, I want by the time we're
     finished every objection dealt with.
 5
             MR. MANSFIELD: We can start on page one.
 6
 7
             THE COURT: What is the first page that anybody has a
8
    problem with.
9
             MR. MANSFIELD: So that we don't burden the Court,
10
     would the Court like typographical errors.
11
             THE COURT: Yes, everything.
12
             MR. MANSFIELD: The very first page I think should be
    January 16, 2001.
13
             THE COURT: We'll take out the word discussion too,
14
15
    put the full title at the top of the charge.
16
             MR. MANSFIELD: Next on page three the Roman numerals
17
   to the left of concluding remarks should be eight. The next
18
    one should be in sequence.
19
             THE COURT: How is that in the text?
20
             MR. MANSFIEDL: We made conforming changes. Next on
    page four, the last line of the page is just a typographical
21
22
    error, the word "of" should be "on".
             THE COURT: What is that sign at the end, shouldn't
23
24
     that come out the capital I.
25
             MR. MANSFIELD: It will.
page 6325
page 6326
             THE COURT: Okay.
1
 2
             MR. MANSFIELD: On page 12, your Honor, this is --
             THE COURT: The plaintiffs have anything earlier,
 3
 4
     just chime in.
 5
             MR. FINK: We're up to 12 as well.
             MR. MANSFIELD: On the first line the word damages
 6
 7
     should be dangers.
```

8 THE COURT: Yes. 9 MR. MANSFIELD: In the last paragraph we suggest that 10 it should read the Trust three legal theories are. Inserting 11 the word Trust. THE COURT: We'll put a colon after are. 12 13 MR. MANSFIELD: Page 13, just a typographical matter. The last full line of the first paragraph --14 THE COURT: Why do you have to stand up, wouldn't you 15 16 be more comfortable sitting down. 17 MR. MANSFIELD: I'm fine. 18 THE COURT: Where is this? 19 MR. MANSFIELD: The last full line of the first paragraph capital T Trust. The next paragraph second line 20 we'd ask the Court to delete the word synergy. It's the 21 22 defendant's factual contentions. 23 THE COURT: What is the plaintiffs' feeling. 24 MR. BICKS: The question is what are we going to put 25 in. page 6326 page 6327 THE COURT: This is the defendants' contention. 1 want to take synergy out. They're entitled to do that. MR. MANSFIELD: I suppose as I'm looking at it, under 3 4 the title next to B, it should be defendants' plural 5 possessive. 6 THE COURT: Correct. 7 MR. MANSFIELD: Back to the second full paragraph, the sentence -- the line begins with the word workers, it 8 9 should read synergy as a result of--10 THE COURT: You want synergy in there. 11 MR. MANSFIELD: There, yes. MR. MANSFIELD: The last full line of that paragraph 12 13 the word "between" caused and injury. THE COURT: Caused the injury. 14 MR. MANSFIELD: The next observation is on 14. 15 MR. BICKS: On 13 I have some changes. To make it 16 17 clear these are defendants contentions as are before the 18 Trust's contention, so somebody would not read this --THE COURT: I want to put in defendants' contend. 19 20 MR. BICKS: Its balanced as to the Trust's 21 contentions. THE COURT: Okay. Each defendant denies that it has 2.2 23 misled the Trust or committed any other wrong to the Trust. 24 Defendants contend that lower case for the moment. They 25 contend that the Trust has settled claims -page 6327 page 6328 1 MR. MANSFIELD: We do object to the -- these uncontested statements we do object to having them proceed by 3 the defendants' claim. 4 The Trust has a right to seek adjustments for the 5 TDP. There has been no evidence in the case to the contrary. 6 There is no evidence about the smokers discount. 7 MR. MOLSTER: Or the ten percent. They have said it 8 repeatedly. 9 MR. FINK: With respect to the ability to amend the 10 TPD, that is something that is easy to do, there is evidence 11 it's not easy to do. I think it's appropriate to mark them as 12 such. 13 THE COURT: We'd better put this in. We have some 14 unsophisticated jurors. I'm returning this so that you can 15 show it to your learned opponent. 16 MR. MANSFIELD: On the fourth line down on that very

same page, we're missing a word, it's the sentence that begins 17 the Trust has settled claims against and the word it --18 THE COURT: Against the Trust. 19 20 21 MR. MANSFIELD: On page 14. The first full paragraph 22 on page 14 should be written in the singular. There is only one federal claim. The first line it should be nature of this 23 24 25 The second line these claims should be this claim. page 6328 page 6329 Further along on that line it should be this federal statutory 1 2 claim. 3 The first line after burden of proof, after the word 4 RICO claim should be singular. 5 The first line under heading B, it should be the Trust claim, the word first should be deleted. 6 7 THE COURT: Yes. 8 MR. MANSFIELD: Our next observation is page 23. 9 THE COURT: Do the plaintiffs have anything before that? No. 10 MR. MANSFIELD: Just under paragraph 4 the word 11 should be misled on the first line, past tense. 12 13 THE COURT: The A comes out. 14 MR. MANSFIELD: Yes. 15 MR. BICKS: I don't know how much you care about the typographical stuff, four and five, after four we have an and 16 at the end of the number four, which probably should come out, 17 and Trust number five, if you want to move the Trust over so 18 19 it lines up. And a period after reliance on number six. I 20 don't know how constructive things are at this stage. THE COURT: We want to get it as good as we can. 21 22 We'll move Trust over one space. That is good. No matter how many times we'll go over it I will pick up a half a dozen. 23 MR. MANSFIELD: Page 25. 2.4 25 THE COURT: Yes. page 6329 page 6330 MR. MANSFIELD: The first letter, full paragraph, 1 2 third line, the wordy priced should be depriving. Your next 3 observation is on page 28. 4 This is the first full paragraph and this deals with 5 the stipulation that the party entered into. 6 THE COURT: You want to change that? 7 MR. MANSFIELD: I would like to use the language of 8 the stipulation. The language of the stipulation where this 9 should pick up is --10 THE COURT: The first sentence is okay, right. 11 MR. MANSFIELD: Of the first full paragraph the first 12 sentence is okay. 13 THE COURT: How do you want the second? MR. MANSFIELD: After the phrase do not contest that, 14 15 it should read the requirement that matters or things or 16 sent --17 THE COURT: Requirement --18 MR. MANSFIELD: Matters or things were sent or delivered through the mails, were satisfied. We'd pick up 19 again with the word satisfied, it should be was satisfied. 20 21 That's the precise language from the stipulation. 22 THE COURT: The parties are satisfied with that. I 23 am. 24 MR. FINK: Yes, your Honor. 25 MR. MANSFIELD: Our next would be a conforming --

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page 6330
page 6331
 1
              THE COURT: Excuse me a moment.
              MR. FINK: Your Honor, just a minor change on that
     same paragraph, if you drop to the second to the bottom line,
 3
     in the stipulation effects the Trust's burden of proof each
 4
     and every -- it should say other element.
 5
              MR. MANSFIELD: Yes, that is part of the stipulation.
 6
 7
              THE COURT: Okay.
 8
              MR. MANSFIELD: Our next observation is page 29 and
 9
     it's a conforming change with respect to the wire fraud
10
              In the second full paragraph the fourth line, after
11
12
     the word that, it should read that the requirement that
13
     matters or things were transmitted by means of wire, radio or
14
    television communication has been satisfied, and that would
    replace the words, the requisite numbers and times require
15
16
    transmission with.
17
              THE COURT: The requirement that matters or things
18
    were transmitted by means of wire, radio or television
19
     communication has been satisfied.
              MR. MANSFIELD: Yes, your Honor.
20
21
              THE COURT: As to mail, you said was satisfied but
22
    here you want has been --
              MR. MANSFIELD: I would keep it parallel.
23
24
              THE COURT: You want was.
25
              MR. MANSFIELD: Was satisfied. Our next is on page
page 6331
page 6332
 1
     32.
 2
              MR. FINK: Your Honor, if I may, on page 30, this may
     help if you go back to 29, we're looking at the reliance
 3
 4
     element. When we get to the top of page 30, consistent with
     the Court's prior rulings and the nature of the scope of the
 5
     fraud, we're proposing adding some language that makes clear
 6
 7
     reliance need not be tied to specific statements. What we
 8
     propose doing --
 9
              THE COURT: Slow down.
10
             MR. FINK: Yes.
11
             THE COURT: Conduct of the defendant period.
12
             MR. FINK: And we'd add the following.
13
              Given the scope of the alleged misconduct, this
14
    element does not require proof of reliance on individual
15
     statements made by the defendants, and add another sentence;
     it may also be satisfied by proof of reliance on the totality
16
17
    of their statements and can be proved by way of statistical
     evidence.
18
19
              Your Honor, I note for future reference that we also
20
     object overall to the requirement of reliance by the Trust.
              THE COURT: Let me just read it.
21
              The defendants oppose.
22
23
              MR. MANSFIELD: We strongly object.
24
              THE COURT: I am not going to give it. It's already
25
     covered in the statement of the basic claim. I haven't made
page 6332
page 6333
     it one statement to one person. I said statements. I have
 1
 2
     covered it sufficiently.
 3
              Next.
 4
              MR. MANSFIELD: 32 typographical error, the top line
 5
     should be federal claim, the last word.
 6
             THE COURT: Yes, singular.
 7
              THE COURT: We've shifted over, should we say to the
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Trust's other claims. I haven't picked them all up because it 8 9 was originally written as plural plaintiffs, so I will put the Trust's singular, apostrophe S, other claims. 10 11 MR. FINK: Yes, your Honor. THE COURT: I haven't picked them all up, it's okay. 12 13 MR. MANSFIELD: That's all to this page. MR. FINK: With respect to the statute of 14 15 limitations --16 THE COURT: Where is that? 17 MR. FINK: On page 32. I know we've gone over this, 18 we're very concerned that the statute of limitations instruction may be read by jurors to suggest that the entirety 19 of the Trust's claim could be dismissed in the event they 20 think that conduct happened -- that events arose before the 21 22 cutoff dates or the dates that are indicated here. 23 As we understand the Court's ruling, that is not the 24 case. It's only a portion of the injury that arose from 25 plaintiffs' claim and we haven't put in evidence as to that. page 6333 page 6334 Particularly at the end of the instruction the Court has a 1 section called time limitation that says plaintiffs can only 3 recover for injuries --4 THE COURT: That first paragraph is wrong in light of 5 the second and misleading in light of the opening. I would 6 like to take that out. 7 MR. MANSFIELD: The first what, your Honor? THE COURT: The first paragraph. Itself covered more 8 9 accurately in the second. 10 MR. MANSFIELD: As to the fraud claim it's accurate. 11 THE COURT: Why? MR. MANSFIELD: If they knew of the fraud claim prior 12 13 to 1991, and sat on their rights, the claim is barred. There is evidence in the record to support it and we'll argue, that 14 they knew as of 1988, all the elements of a fraud claim. 15 MR. FINK: Here we're dealing with the RICO claim. 16 17 In any event, the Court's rulings, as we understood them, with 18 respect to all the Trust's claims, we went over this, I 19 thought the last time that we went over the instruction, the 20 Trust claims were only barred to the extent that they related 21 to claims filed with the Trust prior to whatever cutoff date 22 applies. MR. MANSFIELD: We don't challenge that. With 23 respect to the fraud claim, if you know all the elements of 24 25 the fraud in 1988, your statute limitation triggers. page 6334 page 6335 MR. FINK: Not in a case like this where there is a 2 continuing injury where the claimants accrue. MR. MANSFIELD: That would be an issue to argue to 3 4 the jury. If the jury finds it our way, than they would be barred all together. 5 MR. KRAUS: They can't have it both ways. On the one 6 7 hand they argue that they have sufficient information to bring 8 a claim for future damages. It that is true they could have 9 brought it at any given point in time and the statute of limitations ought to bar it as soon as they knew the 10 11 underlying facts for liability and not the damage facts. 12 The paragraph is correct, your Honor. 13 MR. FINK: First of all, when talking about this 14 paragraph, remember it's in a RICO context. If they were 15 right as to fraud it would not fix the problem here. The 16 Court's ruling on summary judgment with respect to the fraud

claim says accordingly plaintiffs may seek recovery for claims 17 filed with the Trust on or after December 31, '91. Recovery 18 before that date is barred by the statute of limitation. 19 20 MR. KRAUS: There is the issue of recovering for damages, as to that, what Mr. Fink read is correct. You 21 22 cannot recover for damages that accrued before the statute of limitations bar. But there is always a liability question and 23 24 the liability question rises when you knew sufficient facts to 25 bring your claim. page 6335 page 6336 The fact that you may be accruing damages down the 1 road, does not change the fact for liability purposes you knew 2 3 enough on the given point in time to bring the claim, if you 4 didn't bring it within the statute of limitations you are out 5 of court. THE COURT: You don't have to bring a claim 6 7 prospectively. You could have brought a claim for damages up 8 to that date. 9 MR. MANSFIELD: If a fraud had been completed and you are aware of the fraud and the elements the six year New York 10 11 statute begins to run. THE COURT: Not all there are damages. 12 13 MR. KRAUS: The theory of their case they can prove their damages and they knew them at the given point in time 14 15 because of their ability to estimate futures. Their cause of action accrued at the point in time they knew the facts of the 16 defendants' fraud, alleged fraud. 17 MR. MANSFIELD: The proof of the pudding is 2001 to 18 19 2002. 20 THE COURT: It's troublesome. MR. FINK: In your summary judgment opinion what the 21 22 Court noted the alleged injury suffered by the Trust occurred on the date each claim was filed, because that is the earliest 23 possible date that the Trust could discover that particular 24 25 injury. page 6336 page 6337 1 MR. MANSFIELD: With respect to damages we have 2 3 MR. FINK: This is the date of injury, in the courts' 4 opinion. MR. KRAUS: We argued it and you put it in and it was 5 6 correct then and it is now. 7 MR. FINK: Respectfully, yesterday when we went over 8 this with respect to -- it came up first in the issue of the other two claims. I'm flipping the page where it appears with 9 10 the fraud on page 39 and the Court made sure that the language 11 was clear that it was only a portion of the Trust. THE COURT: That is true. It's a puzzling problem 12 13 with respect to prospective damages. Only when you suffer the 14 damage that the cause of action accrues, we all agree to that. 15 MR. MANSFIELD: When you suffer the injury, that is 16 when it accrues. 17 THE COURT: The question is when we have a continuing 18 series of damages and you haven't sued as to the first injury, can you subsequently sue when the second injury comes up. 19 20 The general rule in the asbestos cases, which is somewhat like that, I think in some of the other cases is, 21 22 that you have the right to sue each time. 23 MR. KRAUS: These are not distinct injuries. These 24 are not injuries that you cannot foresee at the point in time 25 when the statute is triggered. They're argument they know now

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page 6337
page 6338
    what their damages will be through 2002.
              THE COURT: I think the plaintiffs have that option.
              MR. KRAUS: By a party of reasoning they could have
3
4
     said the same thing in '91 or '95.
              THE COURT: They do at least in theory sue for each
 5
 6
     claim as filed.
 7
             MR. MANSFIELD: They could have brought the claim in
8
     1988.
              THE COURT: For the period up to 1988.
9
             MR. MANSFIELD: For the very same theory, they can't
10
    do it both ways, in 1988 their claims estimation was
11
12
     sufficiently robust as they claim now, that they could
13
    project --
14
              THE COURT: I understand the problem. It's an
    interesting one, but I think this is a case where there is a
15
16 separate cause of action accruing for each claim or for each
17
    group of claims.
18
             MR. KRAUS: Then the statute of limitation accrues by
19
     the minute.
              THE COURT: By the minute.
20
             MR. KRAUS: Every time a new claim comes in you would
21
22 say that is a statute of limitations.
23
             THE COURT: That is possibly right, if they haven't
24
    sued before. In this case now, they have sued for everything
25
    up to 2049. I have cut them off. I said you haven't proved
page 6338
page 6339
1
     the period 2002 to 2049 so they are cut off forever.
              I suppose they could have sued for the period up to
 2.
     2000 and then next year brought a suit for 2001.
 3
 4
             MR. MANSFIELD: Under certain statutes that might be
    right. Under the Craighton act, every overt act is a
 5
     different injury, new claim. That is not the law of common
 6
 7
     law fraud in New York.
 8
              THE COURT: I understand your point. I think I have
9
     covered it. I'm going to take out the last two sentences I
     think there going only to confuse the jury.
10
11
              What else?
12
              MR. FINK: Which are the two sentences.
13
              THE COURT: If the lawsuit is not brought and in such
14
    an event.
             MR. FINK: I think also, just to make this clear for
15
    the jury, when you drop to the next paragraph, on the last
16
17
     line, rather than saying with respect to those pre November
     11, 1995 Trust federal claims, what might be more clear would
18
19
     be with respect to any part of the, and I would strike the pre
20
    November 11, '95. With respect to any part of the Trust's
21
    federal claims and insert the words where the claim arose
22
     prior to November 11, 1995.
23
              THE COURT: I will leave that as is.
24
              What else?
25
              MR. MANSFIELD: Just for conforming it should be
page 6339
page 6340
     federal claim in both the last line of the second full
 1
     paragraph and the second to last line and it should be to
 2
    this -- the last line of the second paragraph it should be
 3
 4
    with respect to this.
             THE COURT: With respect to --
 5
 6
             MR. MANSFIELD: This pre November.
 7
             MR. MANSFIELD: Just to make it read right.
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8 In the fourth line of the second paragraph, after the 9 word bringing, delete any of. 10 MR. FINK: If I understand the changes that counsel 11 just proposed, turn this back into -- it now reads, therefore, if you find the Trust knew, or through reasonable diligence to 12 13 alert a reasonable person as to the possibility of bringing the federal claim prior to November 11, '95 it's your duty to 14 15 find for the defendants with respect to this federal claim. 16 It now reads that the entire claim goes out, which is 17 contrary to what we just discussed. 18 THE COURT: Well, I see the problem. I will do it this way. The possibility of bringing any federal claim prior 19 to November 11, 1995, then it's your duty to find for the 20 defendants with respect to a pre November 11, 1995 Trust 21 22 federal claim. 23 Anything else on 32. 2.4 MR. FINK: Yes, your Honor. Again, at least for the record I want to note that we're concerned that this language 25 page 6340 page 6341 would lead the jury to think that the entire claim goes out. 1 The statute of limitations is mandatory permanent defense and there should be a sentence that says that. The burden -- the 3 4 defendants' bear the burden to demonstrate that any portion of 5 the Trust claims is barred by the statute of limitations. 6 THE COURT: As affirmative defense at the top. 7 MR. FINK: Yes, your Honor. THE COURT: Then I will add, I will discuss this 8 9 matter later in the charge. 10 MR. MANSFIELD: Our next observation is on page 35, 11 the last line under F. After the word acting, we asked the 12 the Court to insert within the scope of its agency. 13 THE COURT: Yes. 14 MR. BICKS: At the end of the first paragraph the D, 15 the last --THE COURT: Scope of the agency because it could be 16 his, her or its. 17 18 MR. MANSFIELD: Yes, your Honor. 19 THE COURT: Yes. MR. BICKS: So the governor of New York will not be 20 21 upset, we need to capitalize State of New York under D. 22 THE COURT: You want state capitalized. MR. MANSFIELD: We take no position on that, your 23 Honor. Next is page 36. This is in the new section H. The 24 25 first typographical error in the first line, plaintiffs should page 6341 page 6342 be plural possessive or Trust's. 2 THE COURT: I will put Trust's. 3 MR. MANSFIELD: In the second line in the middle 4 claimant should be plural. The third line claimant should be plural. Trust capitalized. Defendants plural possessive. 5 6 And then in the fourth line after the word statute 7 we'd ask the Court to insert the elements of which --8 THE COURT: I will take state out there. 9 MR. MANSFIELD: -- the elements of which I have explained. We don't want the jury to be under the 10 11 impression --THE COURT: Yes, I understand. 12 13 MR. MANSFIELD: Our next is on page 37. 14 MR. BICK: Just so we clean up the typos. Under 15 Common Law Fraud, the last sentence, plaintiffs the apostrophe 16 should come out.

```
MR. FINK: Under consistency the theory of the Trust.
17
18
             THE COURT: Yes.
19
             MR. BICK: On the next line the next paragraph --
20
             THE COURT: Yes, there is an extra apostrophe. I
    will read this again tonight or the first thing in the morning
21
22
    and I may find some more of these typographical errors.
              I take it as a matter of substance there is no
23
24
     objection?
25
             MR. MANSFIELD: Would your Honor want me to skip
page 6342
page 6343
    typographical errors?
1
             THE COURT: No.
2.
             MR. MANSFIELD: Page 37, paragraph 4, the second
 3
 4
    line, it should be misled in the past tense.
5
             THE COURT: It's singular.
             MR. MANSFIELD: The a comes out.
 6
7
             MR. BICKS: On 37, you see the last sentence at the
8
    bottom starts out with consider. Again, if we don't care
9
    about this, I will not raise it, it's not lined up with the
10
    rest.
              THE COURT: You are right. Thank you.
11
             MR. MANSFIELD: Page 38, under justifiable reliance,
12
13
    third line, misrepresentation, and the word should be that.
14
             THE COURT: Yes, thank you.
15
             MR. MANSFIELD: In the next paragraph the third line
16 instead of a corporation, we'd substitute the words and
17 organization.
             THE COURT: Okay.
18
19
             MR. FINK: The line above that the word claimants
20
   should be plural. Again for the record we want to preserve our
    objection to its reliance objection.
21
22
             THE COURT: I cannot hear you.
             MR. FINK: For the record, again we'd like to
23
    preserve our objection with respect to reliance as to the
24
25
    Trust.
page 6343
page 6344
              THE COURT: Yes. That is continued. Let me take a
1
 2
    break for a few minutes and them we will finish up.. We
    should have the charge. You, counsel, are not going to do the
 3
 4
    documents at all.
             MR. MANSFIELD: Just the charge and the verdict form
 5
 6
    for this evening.
             THE COURT: I will take a break and then we'll finish
 7
8
    up. I wanted to know when to call my wife.
9
             Do you think we'll be finished by seven the way we're
10
    going.
11
             MR. MANSFIELD: Yes, your Honor.
12
             (Recess taken.)
             MR. MANSFIELD: Your Honor, we are --
13
14
             THE COURT: Counsel.
15
             We're back to page 38.
16
             Anything else?
17
             MR. FINK: No, your Honor.
18
             THE COURT: Next.
19
             MR. MANSFIELD: Page 41.
             MR. FINK: We have something at 39 at the top of the
20
     page, the statute of limitations, we have to put in a
21
22
     confirming change about the burden of proof.
             THE COURT: As affirmative defense?
23
24
             MR. FINK: Yes, your Honor.
25
             THE COURT: Yes. 40.
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page 6344
page 6345
 1
              MR. MANSFIELD: Our next Exhibit 41, your Honor.
     Under C, common knowledge, aside from a space between the
     words trust and/or, the phrase to the Trust later on in that
 3
     line should be deleted.
 4
              THE COURT: Yes.
 5
 6
              MR. MANSFIELD: Our next is page 43.
 7
              MR. FINK: We have a comment on the common knowledge.
 8
              THE COURT: I will take out cigarettes because it's
 9
     cigarettes and the asbestos. In the heading I will just say
10
     common knowledge.
             MR. MANSFIELD: We agree.
11
12
              MR. FINK: Your Honor, on this common knowledge
13
     point, and I won't repeat all of our reasons that we advanceed
14
     earlier why we think this is inappropriate instruction, to the
     extent this is being inserted as some form of defense, we
15
     think it would be appropriate to include language here
16
17
     indicating that the defendants bear the burden.
18
              THE COURT: I don't think that is right. Denied.
              MR. MANSFIELD: Our next is page 43. This is under
19
20
     spoilation and we would -- do you have something before that.
              MR. FINK: Your Honor, on page 42, this is -- the
21
22
    carry over section of the continuation of the superseding
23
    intervening cause section, which began on page 41 and
24
     yesterday the Court removed language indicating that the
25
     defendants bore the burden on this point and suggested to
page 6345
page 6346
 1
     plaintiffs that if we could show it was an affirmative
     defense, that the Court would reinsert that language.
 2
 3
              THE COURT: I said that I would reconsider it.
 4
              What have you on it?
              MR. FINK: We brought authority demonstrating that is
 5
 6
     affirmative defense.
 7
              THE COURT: What is your authority?
 8
              MR. FINK: The Elmo is off.
              THE COURT: Do we have it on New York pattern.
 9
10
              MR. MANSFIELD: The first case your Honor is Ideal
11
     Mutual Insurance Insurance Company, reported at 532 New York
12
     Supp 2d, at 371, and this is a decision of the First
13
     Department.
14
              Reading from page 375, your Honor. Defendants are
15
     essentially asserting that their conduct, even if negligent,
16
     cannot be held to be the responsible causative factor of the
17
    ultimate injury suffered by Ideal because of the misconduct of
18
     a third-party -- i.e., the superintendent's office as
19
     regulator close paren, intervened to become a superseding
20
    cause, which broke the causal nexus between defendants conduct
21
     and Ideal's demise.
22
              Skipping, down. Accordingly, the pleadings of this
23
    affirmative defense was sufficient and properly upheld at this
     stage by the motion court. And then your Honor --
24
25
              MR. MANSFIELD: Is that PJI:123.
page 6346
page 6347
              THE COURT: What is the intervening cause here.
 1
              MR. MANSFIELD: Any number, but the relationship
 2
     between the Trust and through the TPP and the claimants, all
 3
 4
     of the other decisions, all the mismanagement, all the
 5
    allegationS that we even tend to prove the waiver of the
     statute of limitations, for example, as we saw today, 1974,
 6
     the Trust could have said with respect to that file there
```

```
would be no compensation. Once the Trust makes these
 8
 9
     independent decisions those are intervening decisions and the
     defendants would no longer be libel. It would end up being --
10
11
             THE COURT: Take out approximate at the top. I don't
     want to throw in a new word. I suppose it applies here to
12
13
     more than the Trust. The Trust doesn't strike me as a
     particularly good example of an intervening cause but an
14
15
     intervening cause would be the employer who failed to
     supply --
16
17
              MR. MANSFIELD: Mansville itself.
              THE COURT: I will put it in, but the question is --
18
19
              MR. FINK: I have authorities that address the burden
20
     issue.
              THE COURT: Let me see what the pattern says.
21
              THE COURT: The pattern says it's a jury question.
22
23
             MR. MANSFIELD: Pattern injury instruction does not
     say it's an affirmative defense.
24
25
             THE COURT: I don't see where it does.
page 6347
page 6348
              MR. MANSFIELD: It goes to parts of causation which
1
     is plaintiffs' burden.
 3
              MR. FINK: If I may hand up to the Court \operatorname{\mathsf{--}}
 4
              THE COURT: Would you hand up the cases, please.
              MR. FINK: There are more but I think these are
 5
 6
     representative.
 7
              (Documents handed to court.)
              THE COURT: Do you want to look at these cases.
 8
9
              (Handed to counsel.)
10
              MR. FINK: There is one other case, it's a Second
11
    Circuit opinion.
12
             (Shown to court.)
13
              THE COURT: This is unpublished. 173 F 3d, 845. Do
     you want to hand that to the defendants?
14
              MR. FINK: I will, your Honor.
15
              MR. MANSFIELD: I think the difficulty here is that
16
    while the highlighted portion of these cases seem to say what
17
    they say, there is a distinction in New York law between
18
19
    superseding cause, intervening cause and on occasion you will
20
    see language of superseding intervening cause.
21
              The Second Circuit case is apparently applying
22
    Vermont law. One of the two cases was in a summary judgement
     content and in the third it simply says the burden shifts to
23
24
     show some other activity that might have contributed to the
25
     loss. I'm not certain any of these cases are dealing with
page 6348
page 6349
     what we're dealing with here which is the in true mentality of
     Mansville, the Trust, the TDP, the plan and so forth and on
     the impact whether we're libel for any part of the damage.
 3
              THE COURT: It's tricky. I don't consider this as a
 4
 5
     burden, it seems to be part of the basic proof.
 6
              I will put it in and at 8:30 if you come up with
 7
     something I will strike it out. I have to put it in as a
 8
     separate item.
 9
              On page 44 just above damages, the burden is on the
     Trust, I burden of proof. I have already used burdens of
10
11
     proof, but not in connection with general burdens. I will
     call this burdens of proof generally. New catch line --
12
13
              MR. BICKS: What page?
14
              THE COURT: 44, just above seven, damages. Burdens
of proof generally, I. Burden of proof is on the Trust as to
16
     every element I have described except in the case of
```

affirmative defenses or as otherwise noted in this charge when 17 the burden of proof is on the defendant. We'll knock that out 18 tomorrow, if you could come up with something. It's a tricky 19 20 business. Let me put it in the table of contents burdens of 21 proof generally. 22 MR. MANSFIELD: This is under dispoilation heading on page 43. The last sentence on page 43, which carries over to 23 24 44 and the first sentence on 44 we believe is unclear as 25 written. page 6349 page 6350 THE COURT: How would you like it? 1 MR. MANSFIELD: We'd propose the following. The 2. 3 sentence would be without evidence of destruction designed 4 deliberately to conceal evidence of wrongdoing, documents --5 excuse me -- you may not find that any documents that were destroyed would be favorable to the Trust case. We'd propose 6 7 that sentence. 8 THE COURT: Wait a moment, please. You may not 9 find --MR. MANSFIELD: That any documents that were 10 11 destroyed would be favorable to the Trust case. That sentence would replace the two sentences that end the spoilation 12 13 charge. 14 THE COURT: Then you have to say the opposite too, 15 don't you? 16 MR. BICK: Yes. THE COURT: I haven't told them that they could do 17 18 it. 19 MR. MANSFIELD: We don't believe there is an 20 evidentiary basis in the record --THE COURT: I cannot give it. I will leave in that 21 22 spoinlation may lead to a conclusion that destroyed documents 23 might be favorable to the Trust's case. MR. MANSFIELD: If it must be. 24 25 THE COURT: Okay. page 6350 page 6351 MR. FINK: Your Honor, if we keep that, which you 1 2 think is appropriate, I believe that in the prior sentence was removed, we just need to make sure that spoliation is 3 4 defined. MR. MANSFIELD: If we used deliberate destruction. 5 THE COURT: I think that is better. 6 7 MR. FINK: That is fine, your Honor. 8 MR. MANSFIELD: To conceal evidence of wrongdoing. 9 Use the definition. 10 THE COURT: I ought to change the catch line too. 11 Instead of spoliation, deliberate. 12 MR. MANSFIELD: We have to say deliberate and 13 wrongful destruction. 14 THE COURT: Deliberate destruction to concealed 15 evidence. 16 MR. MANSFIELD: Evidence of wrongdoing. 17 MR. FEIWUS: On the spoilation point, I believe there 18 was evidence that only some of the defendants destroyed documents either pursuant to a policy or not. Can we add a 19 20 sentence to this, clarify for the jury this is not an issue as 21 to all the defendants. 22 THE COURT: That conclusion can only operate against 23 a party who so destroyed. 24 MR. MANSFIELD: Our next is on page 45, your Honor. 25 This is under compensatory damages and I will read more

```
page 6351
page 6352
 1
     quickly.
             This is in the third paragraph under compensatory
     damages. At the end of the sentence I think we should add
 3
     after the word suffered, in that it has paid or proved the
 4
 5
     claim --
              THE COURT: No. Next.
 6
              MR. MANSFIELD: Page 47. Under time limitations, in
 7
 8
     the first sentence after the word time, we need to insert the
 9
     word limitations on.
              THE COURT: Limitations -- time limitations.
10
              MR. MANSFIELD: Typo in the third paragraph, under
11
12
     time limitations, just before the 349 it should be section
13
     sign not plural.
14
              THE COURT: Yes.
15
              MR. MANSFIELD: Page 49, just conforming change
     before concluding remarks. This is now Roman Numeral 8.
16
17
     We're now on the verdict form, page 52, under amendment, see
18
     amendment.
19
              Let me tell you what the concept is and I will read
20
    the language. There we believe that to the extent that the
     jury is taking into account mitigation, this is where the
21
22
    concept needs to be in the verdict form, we'd propose the
23
24
              What damages, taking into account, any failure to
25
    mitigate, and then going back to did the Trust. That would be
page 6352
page 6353
 1
     the only place to know whether they did it and conforming
     change under C-2 the same affect, after the word damages, the
 2.
 3
     same.
 4
              THE COURT: C2.
 5
              MR. MANSFIELD: Yes, under C2 what damages, taking
     into account the failure to mitigate, will the Trust suffer.
 6
 7
              THE COURT: Okay.
              MR. FINK: Respectfully, plaintiffs would strongly
 8
9
     object to this. Indeed we went over this yesterday and the
     Court refused to give this very --
10
11
              THE COURT: I'm going to give it now. I'm weakening.
12
     I will put it in. It's an important point.
13
              MR. MANSFIELD: We're almost their, your Honor.
              THE COURT: I have just marked same here.
14
15
              MR. FEIWUS: Your Honor, with respect to B five,
16
    Liggett and Meyers Tobacco Company we'd like to conform to the
17
     proper identified plaintiff in the case.
              THE COURT: What do you want?
18
19
              MR. FEIWUS: On page 52, B5, it is said of Liggett
20
    and Meyers Tobacco Company, that should be Liggett Group,
21
    Inc., which is --
22
              THE COURT: Liggett Group, Inc.. Is there a comma
   after group?
23
24
             MR. FEIWUS: It is in the caption. We should conform
25
     it.
page 6353
page 6354
              MR. MANSFIELD: Page 54 first conforming change --
 1
 2
              THE COURT: Let me get to it.
 3
             MR. MANSFIELD: We should add the phrase as set forth
 4
     in these instructions.
 5
              THE COURT: No. I'm not going to do that.
              MR. MANSFIELD: We'd ask the Court to ask the
 6
 7
     following question.
```

8 THE COURT: What do you want to do about. 9 MR. MANSFIELD: Yes, under C1 and C2. Page 56 the same conforming change. Back to 54 we'd 10 11 propose the following question be the second question posed. Had the defendants proved the elements of the 12 13 statutory affirmative defense under the New York statute, as set forth in the instructions, yes, no. And then we just 14 15 could be form if yes go to three if no go to B. THE COURT: Where does this go. 16 MR. MANSFIELD: This would be the second question 17 asked. Page on page 54 under A. First question is whether 18 the Trust has proved the elements. 19 The second question should be whether the defendants 20 have proved the elements of the statutory affirmative defense 21 22 under the New York statute as set forth in the instruction. 23 If we don't have that, than they could find all the elements, but the defendants should still win. 24 MR. FINK: That is something that we went over 2.5 page 6354 page 6355 yesterday and we thought the Court appropriately concluded 1 this would be adding unnecessary surplusage to the verdict 3 4 MR. MANSFIELD: It's really not. 5 MR. BICKS: There is expression on this as 6 affirmative defense. We just inserted the burden of proof as 7 to what the affirmative defenses. MR. MANSFIELD: If necessary find all the elements, 8 once they get to it verdict form, but they have also found the 9 affirmative defense --10 11 THE COURT: I will put it instead of a separate question, New York statute, confirming affirmative defenses. 12 13 MR. MANSFIELD: Consider affirmative defenses, I would ask to put the back as set forth in these instructions, 14 so that they can go back and look at it. 15 THE COURT: Okay. 16 17 MR. MANSFIELD: The last is on page 56,, we'd ask for 18 after the first question, A, we'd ask the Court to provide a second question. And this goes to the statute of 19 20 limitations. 21 This is the Common Law Fraud claim. Have the defendants proved that the Trust knew or threw reasonable 2.2 diligence had information to alert a reasonable person to the 23 24 possibility of bringing it's fraud and deceit claim prior to 25 December 31, 1991, and yes or no. page 6355 page 6356 1 Again, it would be very confusing for the jury if the 2 jury so determines based upon the jury instruction, there is no way for them to translate that to Roman Numeral III. 3 4 THE COURT: They'll do that in terms of the amounts. 5 MR. MANSFIELD: This would not necessarily go to the 6 amount, this could bar the claim altogether. 7 THE COURT: You mean treating this as affirmative 8 defense? 9 MR. MANSFIELD: Yes. If there is an affirmative defense of statute of limitations that doesn't go to the 10 11 amendment, the jury determines --THE COURT: I will do the same way as I did it in 12 13 two, considering affirmative defenses as set forth in the 14 instruction. 15 MR. MANSFIELD: Your Honor, just in the excess of 16 caution I wanted to make sure that the record reflects that we

```
do preserve our objection to the charge as we previously
17
    indicated on the record.
18
19
             THE COURT: Yes.
20
             MR. MANSFIELD: And except to the charge to the
21
     extent it's not as we propose it.
22
             THE COURT: Yes. And the plaintiffs the same.
             MR. FINK: Your Honor, on page 39, the fraud and
23
    deceit statute of limitations, I missed this one. We need to
24
25
    make a conforming change, the defendants assert the statute of
page 6356
page 6357
    limitations as affirmative defense.
1
             THE COURT: I put that in already.
 2.
             MR. BICKS: I know we're tired but so the record is
 3
 4
    clear, we have a specific instruction starting on page 48 that
 5
    is captioned failure to mitigate damages. Now we're rewriting
    the verdict form which starts four pages later to insert the
 6
 7
    failure to mitigate damages. I really don't think is fair or
    even appropriate in light of the fact it's clearly in the
 8
     instruction.
9
              I know your Honor indicated that we'll do that, the
10
11
    whole purpose of having instructions before that is not to get
12
    the verdict form bogged down.
13
             THE COURT: You are right.
             MR. BICKS: With respect to the other point, each of
14
15
   the questions start out has the Trust proved an element for
16 the cause of action of common-law fraud. Now we've added in in
     considering the affirmative defenses which the defendants have
17
    the burden of proof.
18
19
             THE COURT: I will tell them that. I understand.
20
    It's not a perfect charge. It's not a pure charge. It has
   all kinds of promises. Look it over, if you have something
21
22 else we get it in the morning.
23
             Good night.
              (Court adjourned to 8:30 a.m. January 17, 2001.)
2.4
25
page 6357
page 6358
             Defendants move into evidence the following.
1
 2
 3
   ARF-000477
 4 ARF-000348
    ARF-001912
 5
 6
    ARF-001913
 7
    ARF-001901
 8
   ARF-000339
9 ARF-000342
10 ARF-000344
11 ARF-000346
12
   ARF-000383
   ARF-000514
13
14 ARF-000522
15 ARF-000558
16
    DX-Martin 146
17
18
19
20
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22
23
24
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25

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page 6358
page 6359
             Defendant's documents to be admitted deleted from
1
             Court Exhibit 80 on January 12, 2001
 3
 4
   WS-003989
   WS-001643
 5
 6
    GL-000028
 7
    WS-000519
 8
9
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12
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21
22
23
24
25
page 6359
page 6360
       Mendelsohn Exhibits Used in Cross-examination
 2
 3
 4 M-20A
 5 M-20B
 6 M-20C
 7
   M-20D
    M-20E
 8
9
    M-20F
10 M-20G
11 M-20H
12 M-20J
13 M-20K
14 M-20L
15
    M-20M
16
    M-5
17
18 M-19A
19 M-19B
20 M-19C
21 M-19D
22
23
24
25
page 6360
page 6361
    M-4
 1
 2
    50167 p.239 (previously admitted.)
 3
    M-7
 4
    M-26 Roggli 1992 P.23
 5
    M-8
 6
 7
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8
         Asbestos and Influence of Cigarette Smoking
9
         Selikoff's 1191 Data Chart and Underlying Documents
10
11
   1948
12
13
   M-18 Effects of Duration for Onset of Exposure and
14
   Smoking
15
16
   M-18A
17
18
   M-22 Cigarette Smoking Increases The Risk of Asbestosis
19
         Chart and Underlying Documents
20
21
  M-22A
22
   M-22B
23
   M-22C
24
   M-5
2.5
page 6361
page 6362
   REBUTTAL DOCUMENTS
1
2
3
   DOCUMENTS
                              LETTER DATE
4 42822, 14224, 4088, 90870,
                              January 10, 2001
5 24595, 33608, 76341.0151(a),
6
   80,001(a) and 80,526
7
8
   31311, 1536, 8706, 21639, 43166,
                            January 11, 2001
9
   43167, 13770, 44758, 44747, 18314,
10
11
   17419, 19142, 17421-- Defendants'
12
   Answers to Interrogatories 75035.040
13
   75035/042, 75035/038 amd 75035.041
14
                              January 14, 2001
15
  R1
                              January 14, 2001
  37349
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                              January 14, 2001
17
   80,002a
                              January 15, 2001
18
   80,002C
  76196.006
19
                              January 15, 2001
20 38472
                              January 16, 2001
21
22
23
24
25
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page 6363
1 Court Exhibit 69, Court 70, Court 72, Court 75 and Court
   3
4
   76050.911. Chesterfield. L&M 76050.924.
5
   76050.4671. ..... 6158
6
   Court Exhibit 101...... 6161
7
   Court Exhibit 102...... 6189
8
   9
   JEFFREY HARRIS...... 6215
10
11
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12
   13
  CROSS EXAMINATION
14 BY MR. BERNICK: ..... 6251
15
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1 7	DIDDOE BYANTA BION	
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20	DIRECT EXAMINATION BY MR. BERNICK	6202
21	CROSS-EXAMINATION	0292
22	BY MR. STENGL	6304
23	CROSS-EXAMINATION	0301
24	BY MR. STENGL	6304
25	REDIRECT EXAMINATION	
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3	Harris 1, 2, 3, 4 and 5. Defendant Harris 22, 23A, 23B,	
4	and 23C	6292
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